Reports and Financial Statements (including Financial Information for the purpose of submission to the Insurance Authority) For the year ended 31 December 2020

REPORTS AND FINANCIAL INFORMATION FOR THE YEAR ENDED 31 December 2020

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DIRECTORS' REPORT

The directors of AXA China Region Insurance Company (Bermuda) Limited (the "Company") have pleasure in presenting their annual report and the audited financial information for the year ended 31 December 2020 prepared in accordance with the Hong Kong Financial Reporting Standards ("HKFRSs"), the provisions of the Companies Act 1981 of Bermuda and the Hong Kong Insurance Ordinance ("HKIO").

PRINCIPAL ACTIVITY

The principal activity of the Company is underwriting insurance business.

During the year, the Company has carried on employee compensation, motor vehicle and liability insurance business relating to liabilities or risks in respect of which persons are required by law to be insured.

RESULTS AND APPROPRIATIONS

The results of the Company, prepared in accordance with accounting principles generally accepted in Hong Kong, for the year ended 31 December 2020 are set out in the statement of profit or loss and other comprehensive income on page 15 of the financial statements.

During the year, no dividend (2019: US\$nil) was paid to the ordinary shareholder.

SHARE CAPITAL

Details of movements in the Company's share capital during the year are set out in note 20 to the financial statements.

RESERVES

Movements in the reserves of the Company during the year are set out in the statement of changes in equity.

PLANT AND EQUIPMENT

Details of the movements in plant and equipment of the Company during the year are set out in note 13 to the financial statements.

SUBSIDIARIES AND ASSOCIATES

Details of the Company's subsidiaries and associates as at 31 December 2020 are set out in notes 15 and 16 respectively to the financial statements.

DIRECTORS' REPORT- continued

REINSURANCE ARRANGEMENTS

The Company has reinsurance arrangements with various reputable reinsurers. They are summarised by line of business as follows:

Line of business	Retention		Type of treaty
Individual business	before 1 Septer	policies effective mber 2008 policies effective	Surplus
	guaranteed sur reinsurance pa	ranteed death benefit less render value less other yable under any other treaty	Quota share
	US\$70,000	licies as at 31 Dec 2016	Crambra
	50% Share		Surplus Queta share
	JU70 Share		Quota share
	US\$34,000		Surplus
	1% share		Quota share
	1% of surrender	value in death benefit	Quota share
	50% Share		Quota share
	10% share of life	benefit	Quota share
	HK\$ 5million		Excess of loss
Individual business (accepted)	100% share		Quota share
Medical & Critical illness (accepted)	80% share		Quota share
	50% share		Quota share
	20% share		Quota share
Critical illness	US\$125,000 for before 1 Septer	policies effective nber 2008	Surplus
		policies effective	
	on or after 1 Se		
	Retain the same as basic life ber	proportion of risk nefit	Surplus
	HK\$ 300,000		Surplus
	25% share up to	HK\$300,000 per life	Quota share
		HK\$300,000 per life	Quota share
	26.2% share of a	ll insurance risks	Modified coinsurance
	15% share of all:	insurance risks	Modified coinsurance
Disability Income	Effective Time		Surplus
	1983	HK\$5,000	-
	1 Jan 1986	HK\$8,000	
	1 Jan 1987	HK\$10,000	
	1 Jan 1989	HK\$16,000	
	1 Mar 1996	HK\$40,000	
	US\$2,500 per me	onth	Surplus

DIRECTORS' REPORT- continued

REINSURANCE ARRANGEMENTS - continued

Line of business	<u>Retention</u>	Type of treaty
Waiver of Premium	US\$3,750 per annum	Surplus
Individual business - medical	1% of insurance	Quota share
	25% of insurance	Quota share
	25% of insurance	Quota share
Deferred Annuity	40% share under accumulation phase	Quota Share
Life and Personal Accident	EUR 35,000,000	Catastrophe excess of loss
Group life	70% Sum Insured to HK\$560,000 for death	Quota share
	70% Sum Insured to HK\$240,000 for critical Illness	Quota share
	MOP2,800,000 Sum Insured for death	Surplus

DIRECTORS' REPORT- continued

DIRECTORS

The directors of the Company during the year and up to the date of this report were:

G.T. Watson Y.W. Wan K.M. Wong P.D. Sullivan C.J. Ryan C. Feathers

K.W. Goertzen (alternate to C.Feathers) (resigned on 14 May 2020)

In accordance with Bye-Law 74 of the Company's Bye-Laws, all remaining directors retire and, being eligible, offer themselves for re-election.

CONTROLLERS

The controllers of the Company, within the meaning of Section 9(1) of the Hong Kong Insurance Ordinance, during the year and up to the date of this report were:

AXA Assurances IARD Mutuelle
AXA SA ("AXA")
AXA ASIA SAS
AXA China Region Limited
T. Buberl
G.T. Watson
Y.W. Wan
Y.M. Koh (ceased to be a Controller on 1 February 2021)

DIRECTORS' AND CONTROLLERS' INTERESTS

No contracts of significance to which the Company, its subsidiaries, its holding companies or any of its fellow subsidiaries was a party and in which a director or a controller of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

No properties were transferred, loans advanced to or obligations assumed by or for a director or a controller of the Company, his nominees or associates (within the meaning of section 9 of the Insurance Ordinance) during the year. Amount paid or payable to the directors or controllers of the Company for the year are shown in notes 9 and 32 to the financial statements.

DIRECTORS' REPORT- continued

ARRANGEMENTS TO ACQUIRE SHARES OR DEBENTURES

During the year, a director and certain controllers of the Company who were a director and controllers during the year held options to subscribe for shares at fixed prices in AXA, the ultimate holding company of the Company, granted under the AXA SA Stock Option Plan.

During the year, certain directors and the controllers of the Company who were directors and controllers during the year held performance shares granted under the International Performance Share Plan of AXA. Under this Plan, AXA grants to certain executives performance shares to acquire AXA shares at the end of the acquisition period without any exercise price. Mr. T. Buberl and Ms. K.M. Wong acquired AXA shares under this Plan.

During the year, a controller of the Company who was a controller during the year held performance shares dedicated to retirement granted under the Performance Share Retirement Plan of AXA. Under this Plan, AXA grants to certain executives performance shares to acquire AXA shares at the end of the acquisition period without any exercise price. Mr. T. Buberl acquired AXA shares under this Plan.

During the year, Mr. T. Buberl, Mr. G.T. Watson, Ms. Y.W. Wan, Ms. K.M. Wong and Ms. Y.M. Koh participated in the AXA Shareplan. Under this Shareplan, AXA offers employees of the AXA Group opportunity to invest and hold units in funds in this Shareplan which in turn hold AXA shares. This Shareplan enables such employees to purchase AXA shares indirectly through the funds at fixed discounts to AXA share prices.

Apart from the above, at no time during the year was the Company, its subsidiaries, its holding companies or any of its fellow subsidiaries a party to any arrangements to enable the directors and controllers of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

AUDITORS

The auditors, Messrs. PricewaterhouseCoopers, will retire at the forthcoming annual general meeting.

A resolution will be submitted to the shareholder of the Company to re-appoint Messrs. PricewaterhouseCoopers as auditors of the Company.

On behalf of the Board

Y.W. Wan DIRECTOR

2 6 APR 2021

M.C. Lam

ASSISTANT SECRETARY

2 6 APR 2021





To the Shareholder of AXA China Region Insurance Company (Bermuda) Limited (incorporated in Bermuda with limited liability)

Opinion

What we have audited

The financial statements of AXA China Region Insurance Company (Bermuda) Limited (the "Company") standing alone set out on pages 15 to 93, which comprise:

- the balance sheet as at 31 December 2020;
- the statement of profit or loss and other comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- the cash flow statement for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

Our opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Company standing alone as at 31 December 2020, and of its financial performance and its cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

Basis for Opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements of the Company Standing Alone section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.



To the Shareholder of AXA China Region Insurance Company (Bermuda) Limited - continued (incorporated in Bermuda with limited liability)

Other Information

The directors are responsible for the other information. The other information comprises the information included in the directors' report on pages 1 to 5 and financial information prepared under the Insurance Ordinance on pages 94 to 116, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors and Those Charged with Governance for the Financial Statements of the Company Standing Alone

The directors are responsible for the preparation of the financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



To the Shareholder of AXA China Region Insurance Company (Bermuda) Limited - continued (incorporated in Bermuda with limited liability)

Auditor's Responsibilities for the Audit of the Financial Statements of the Company Standing Alone

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with Section 90 of the Companies Act 1981 of Bermuda and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



To the Shareholder of AXA China Region Insurance Company (Bermuda) Limited - continued (incorporated in Bermuda with limited liability)

Auditor's Responsibilities for the Audit of the Financial Statements of the Company Standing Alone - continued

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PricewaterhouseCoopers Certified Public Accountants

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Hong Kong, 26 April 2021





To the Board of Directors of AXA China Region Insurance Company (Bermuda) Limited (incorporated in Bermuda with limited liability)

Report on the Audit of the Financial Information

Opinion

What we have audited

The financial information of AXA China Region Insurance Company (Bermuda) Limited (the "Company") set out on pages 15 to 116, which comprises:

- the balance sheet as at 31 December 2020;
- the statement of profit or loss and other comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- · the cash flow statement and the revenue account for the year then ended; and
- notes to the financial information, including a summary of significant accounting policies, and the supplementary schedules set out on pages 94 to 116.

Opinion

In our opinion, the financial information set out on pages 15 to 116 is prepared, in all material respects, in accordance with the provisions of the Hong Kong Insurance Ordinance (the "Ordinance") and, on that basis, the long term business balance sheet on page 110 to 114, when read in conjunction with the notes on pages 21 to 109 and the supplementary schedules on pages 110 to 116, gives a true and fair view of the financial position of the Company's long term business as at 31 December 2020 in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") and the provisions of the Ordinance.

Basis for Opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") and with reference to Practice Note 810.2 (Revised), "The Duties of the Auditor of an Insurer authorized under the Insurance Ordinance" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Information section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.



To the Board of Directors of AXA China Region Insurance Company (Bermuda) Limited - continued (incorporated in Bermuda with limited liability)

Emphasis of Matter - Basis of Accounting and Restriction on Use

We draw attention to Note 3 to the financial information, which describes the basis of accounting. The financial information is prepared to assist the Company in complying with the provisions of the Ordinance. As a result, the financial information may not be suitable for another purpose. Our report is intended solely for the submissions by the Company to the Hong Kong Insurance Authority and the Registrar of Companies and is not intended to be, and should not be, distributed to or used by anyone for any other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of our report. Our opinion is not modified in respect of this matter.

Other Information

The directors are responsible for the other information. The other information comprises the information included in the directors' report on pages 1 to 5, but does not include the financial information and our auditor's report thereon.

Our opinion on the financial information does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial information, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial information or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors and Those Charged with Governance for the Financial Information

The directors are responsible for the preparation of the financial information that is in accordance with the provisions of the Ordinance. This responsibility includes the preparation of a long term business balance sheet which, when read in conjunction with the notes and supplementary schedules to the financial information, gives a true and fair view of the financial position of the Company's long term business, in accordance with the provisions of the Ordinance and HKFRSs issued by the HKICPA, and for such internal control as the directors determine is necessary to enable the preparation of financial information that is free from material misstatement, whether due to fraud or error.



To the Board of Directors of AXA China Region Insurance Company (Bermuda) Limited - continued (incorporated in Bermuda with limited liability)

Responsibilities of Directors and Those Charged with Governance for the Financial Information - continued

In preparing the financial information, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

In addition, the directors are required to maintain proper records in accordance with section 16 of the Ordinance and to maintain an excess of assets over liabilities by the aggregate of the relevant amount applicable and attributable to its general business as defined in section 10 of the Ordinance and the greater of the required margin of solvency attributable to its long term business as determined by the Company's appointed actuary in accordance with the Insurance (Margin of Solvency) Rules and the relevant amount applicable and attributable to its long term business as defined in the Ordinance.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Information

Our objectives are to obtain reasonable assurance about whether the financial information as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial information. In addition, we express opinion on whether proper records have been maintained in accordance with section 16 of the Ordinance and as to whether the value of the assets of the Company as determined under the Ordinance exceeds its liabilities by not less than the relevant amount applicable and attributable to general business and the greater of the required margin of solvency attributable to its long term business as determined by the Company's appointed actuary in accordance with the Insurance (Margin of Solvency) Rules and the relevant amount applicable and attributable to its long term business as defined in the Ordinance as at year end.



To the Board of Directors of AXA China Region Insurance Company (Bermuda) Limited - continued (incorporated in Bermuda with limited liability)

Auditor's Responsibilities for the Audit of the Financial Information - continued

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial information or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial information, including the disclosures, and whether the financial information represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



To the Board of Directors of AXA China Region Insurance Company (Bermuda) Limited - continued (incorporated in Bermuda with limited liability)

Report on matters under paragraphs 4(1AC) of Part 1 of Schedule 3 to the **Hong Kong Insurance Ordinance**

In respect of the Company's general business, the relevant premium income, the relevant claims outstanding and the relevant amount applicable, as defined in section 10 of the Ordinance and reported in note 7 and 22 to the financial information, amounted to US\$43,800,454, US\$37,590,024 and US\$6,959,403 respectively as at 31 December 2020.

In respect of the Company's long term business, the required margin of solvency, as determined by the Company's appointed actuary in accordance with the Insurance (Margin of Solvency) Rules, being greater than the relevant amount applicable, as defined in section 10 of the Ordinance, amounted to US\$733,407,410 as at 31 December 2020.

In our opinion:

- (i) proper records have been maintained in accordance with section 16 of the Ordinance in respect of the year ended 31 December 2020; and
- (ii) the value of the assets of the Company as stated in the financial information exceeds its liabilities by not less than US\$740,366,813, being the aggregate of the relevant amount applicable and attributable to its general business and the required margin of solvency attributable to its long term business as at 31 December 2020.

PricewaterhouseCoopers Certified Public Accountants

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Hong Kong, 26 April 2021

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STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

TOR THE TEAR ENDED IT DECEMBER 2020			
	<u>NOTES</u>	Year ended 31.12.2020 US\$	Year ended <u>31.12.2019</u> US\$
STATEMENT OF PROFIT OR LOSS			
INSURANCE PREMIUM REVENUE			
Gross premiums and contributions	7	2,993,955,337	2,924,566,561
Reinsurance premiums accepted	7	29,126,166	28,595,562
Reinsurance premiums ceded	7	(283,519,483)	(293,626,820)
		2,739,562,020	2,659,535,303
Investment income	8	728,349,757	574,448,876
Net realised and unrealised gains on investments	8	2,127,615,969	1,936,807,386
Other income		87,911,385	161,203,310
Gross claims		(299,089,786)	(258,081,225)
Reinsurance claims accepted		(4,551,993)	(2,000,305)
Claims recoverable		92,178,747	76,614,020
Surrenders, maturities, dividends and withdrawals		(787,083,633)	(619,295,050)
Gross commissions		(316,737,222)	(505,098,992)
Commissions on reinsurance accepted		(3,889,482)	(2,115,967)
Commissions on reinsurance ceded		62,024,205	70,180,766
Management and other expenses		(214,276,353)	(196,818,613)
Impairment on investment in a subsidiary Investment expenses		(191,836,786)	(907,284) (101,952,294)
Increase in insurance liabilities		(2,966,203,376)	(3,503,309,748)
Increase in reinsurance assets		264,280,080	314,825,274
Increase in investment liabilities		(140,784,386)	(140,570,425)
PROFIT BEFORE TAXATION	9	1,177,469,146	463,465,032
TAXATION	10	(32,240,508)	(28,545,206)
PROFIT FOR THE YEAR ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY		1,145,228,638	434,919,826
			
OTHER COMPREHENSIVE INCOME			
Items that may be reclassified to profit or loss			
Changes in the fair value of available-for-sale financial as Net deferred tax	sets	(752,996) -	-
OTHER COMPREHENSIVE INCOME, net of tax		(752,996)	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	R ATTRIBUTABLE TO		
SHAREHOLDERS OF THE COMPANY		1,144,475,642	434,919,826
	11		

The notes on pages 21 to 109 are an integral part of these financial statements.

BALANCE SHEET AT 31 DECEMBER 2020

	<u>NOTES</u>	<u>At 31.12.2020</u> US\$	At 31.12.2019 US\$
ASSETS			
INTANGIBLE ASSETS	12	260,844	56,741
PLANT AND EQUIPMENT	13	2,376,476	2,682,690
RIGHT-OF-USE ASSETS	14	170,694	1,223,592
INVESTMENTS IN SUBSIDIARIES	15	1,862,997,551	1,713,086,940
INVESTMENTS IN ASSOCIATES	16	78,177,678	84,800,695
INVESTMENTS IN SECURITIES	17, 32	28,500,463,639	19,674,813,103
LOANS	18	166,359,304	178,415,968
DEFERRED TAX ASSETS	19	<u>-</u>	548,233
OTHER ASSETS			
Direct premiums receivable	25	390,441,902	293,763,168
Debtors and prepayments, unsecured	25	183,349,563	188,522,089
Reinsurance assets	21, 22	1,133,304,212	836,404,604
Amounts due from reinsurers and intermediaries			
under reinsurance contracts ceded	25	3,800	3,781
Amount due from an insurer subsidiary Amount due from the immediate holding company	25 25	257,549,650	240/7/07
Amount due from the ultimate holding company	25 25	31,595,262	34,067,607 308
Amounts due from fellow subsidiaries	25 25	394,600	1,820,713
Derivative financial instruments	29	198,387,886	54,293,180
Pledged bank deposits	28, 31	44,774,386	20,021,037
Fixed term bank deposits	28	101,024,071	101,149,251
Cash and cash equivalents	28	893,671,328	545,409,304
		3,234,496,660	2,075,455,042
TOTAL ASSETS		33,845,302,846	23,731,083,004
			

BALANCE SHEET - continued AT 31 DECEMBER 2020

	<u>NOTES</u>	At 31.12.2020 US\$	At 31.12.2019 US\$
EQUITY AND LIABILITIES		US\$	US\$
CAPITAL AND RESERVES			
Share capital	20	175,782,800	175,782,800
Reserves			
Share premium Fair value reserve		383,257,000	383,257,000
Retained profits		(752,996) 2,863,173,459	1,717,944,821
		3,245,677,463	2,101,201,821
TOTAL EQUITY ATTRIBUTABLE TO			
SHAREHOLDERS OF THE COMPANY		3,421,460,263	2,276,984,621
INSURANCE LIABILITIES	21	17,211,879,541	14,246,484,028
DEFERRED TAX LIABILITIES	19	1,378,481	
OTHER LIABILITIES			
Financial liabilities – investment contracts	21,23	1,649,246,196	1,632,384,824
Derivative financial instruments	29	521,885,280	47,968,650
Repurchase obligations and debt instruments liabilities	25	7,839,987,558	2,838,092,802
Creditors and accrued charges	25	494,023,444	264,356,345
Lease Payable	14	196,108	1,249,565
Claims payable	22	211,709,669	145,899,191
Commissions payable	25	119,713,483	124,448,042
Policyholders' funds on deposit	25	375,956,754	385,178,429
Dividend payable	25	1,772,298,039	1,585,186,752
Amounts due to reinsurers and intermediaries under reinsurance contracts ceded	25	56 661 101	52 625 205
Amounts due to non-insurer subsidiaries	25 25	56,664,481 2,468,951	52,635,205 14,822,694
Amount due to an insurer subsidiary	25	2,400,931	38,366,830
Amount due to the ultimate holding company	25	12,444,218	38,300,830
Amount due to an intermediate holding company	25	2,996,288	2,981,702
Amounts due to fellow subsidiaries	25	120,440,429	67,202,103
Amount due to a related company	25	2,010,510	751,436
Current tax payables		28,543,153	6,089,785
		13,210,584,561	7,207,614,355
TOTAL EQUITY AND LIABILITIES		33,845,302,846	23,731,083,004

The notes on pages 21 to 109 are an integral part of these financial statements.

The financial statements on pages 15 to 93 and the financial information prepared under the Insurance Ordinance on pages 94 to 116 were approved by the Board of Directors for issue on 2021

and were signed on its behalf by:

CHIEF EXECUTIVE OFFICER

G.T. Watson DIRECTOR

DIRECTOR

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

<u>Total</u> 1188	1,842,064,795 434,919,826	2,276,984,621 1,145,228,638 (752,996)	3,421,460,263
the Company Fair value reserve	1 1 1	- - (752,996)	(752,996)
Attributable to shareholders of the Company Share Retained Fair value remium profits reserve US\$ US\$	1,283,024,995 434,919,826	1,717,944,821	2,863,173,459
Attributable Share premium US\$	383,2 <i>5</i> 7,000 -	383,257,000	383,257,000
Share capital US\$	175,782,800	175,782,800	175,782,800
NOTES		11	
	At 1 January 2019 Profit and total comprehensive income for the year Dividends	At 31 December 2019 Profit for the year Other compehensive income for the year Dividends	At 31 December 2020

The notes on pages 21 to 109 are an integral part of these financial statements.

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2020

FOR THE YEAR ENDED 31 DECEMBER 2020	NOTES	Year ended	Year ended
	<u>NOTES</u>	<u>31.12.2020</u> US\$	<u>31.12.2019</u> US\$
CASH FLOW FROM OPERATING ACTIVITIES		ОБФ	ODO
Profit before taxation		1,177,469,146	463,465,032
Adjustments for:		-,,,	100,100,002
Interest income on debt securities		(463,347,620)	(380,824,761)
Interest income on bank deposits		(3,559,766)	(8,360,110)
Interest income on policy loans		(14,582,268)	(14,954,857)
Interest income on amount due from an immediate		, , ,	, ,
holding company		(2,032,445)	(2,869,188)
Net realised and unrealised gains on investments	8	(2,127,615,969)	(1,936,807,386)
Changes in the fair value of available-for-sale financial assets		(752,996)	-
Other income/(expenses)		105,219,786	(66,684,083)
Amortisation of intangible assets		5,794,112	3,071,664
Depreciation of plant and equipment		382,523	397,405
Depreciation of right-of-use assets		1,058,884	1,050,850
Impairment loss on investment in a subsidiary		-	907,284
Interest expense on lease payable		20,312	49,749
Exchange difference		13,837	(14,483)
Cash flows from operations before working capital changes		(1,321,932,464)	(1,941,572,884)
Increase in direct premiums receivable		(96,678,734)	(34,359,195)
Decrease/(increase) in debtors and prepayments		28,394,768	(32,030,708)
Increase in reinsurance assets		(296,899,608)	(323,546,278)
Increase in amounts due from reinsurers and intermediaries		(=, 0,0,,,000)	(020,010,270)
under reinsurance contracts ceded		(19)	(18)
(Increase)/decrease in amount due from an insurer subsidiary		(257,549,650)	129,282,371
Decrease/(increase) in amount due from the immediate		, , , ,	, ,
holding company		4,504,790	(16,009,216)
Increase in amount due from the ultimate			,
holding company		308	(1)
Decrease in amounts due from fellow subsidiaries		1,426,113	398,187
Increase in pledged bank deposits		(24,753,349)	(1,521,037)
Increase in insurance liabilities		2,965,395,513	3,502,175,341
Increase in repurchase obligations and debt instruments liabilities		5,001,894,756	2,173,806,615
Increase in creditors and accrued charges		229,667,099	168,212,934
Increase in claims payable		65,810,478	15,217,755
(Decrease)/increase in commissions payable		(4,734,559)	954,198
(Decrease)/increase in policyholders' funds on deposit		(9,221,675)	32,300,704
Increase in dividend payable Increase in amounts due to reinsurers and intermediaries		187,111,287	171,709,629
under reinsurance contracts ceded		4.020.076	22 000 220
(Decrease)/increase in amounts due to non-insurer subsidiaries		4,029,276	23,009,328
(Decrease)/increase in amount due to non-insurer subsidiary		(12,353,743)	2,376,134
Increase in amount due to the ultimate holding company		(38,366,830) 12,444,218	38,366,830
Increase in amount due to an intermediate holding company		14,586	14 200
Increase in amounts due to fellow subsidiaries		53,238,326	14,309
Increase in amount due to a related company		1,259,074	17,567,317 751,436
Increase in financial liabilities investment contracts		16,861,372	117,290,513
Net cash generated from operations		6,509,561,333	4,044,394,264

CASH FLOW STATEMENT - continued FOR THE YEAR ENDED 31 DECEMBER 2020

Hong Kong profits tax paid Overseas withholding tax paid NET CASH GENERATED FROM OPERATING ACTIVITIES	<u>NOTES</u>	Year ended 31.12.2020 US\$ (7,887,537) 6,501,673,796	Year ended 31.12.2019 US\$ (18,942,418) (7,526,083) 4,017,925,763
CASH FLOW FROM INVESTING ACTIVITIES Interest received on debt securities Interest received on bank deposits Interest received on policy loans Decrease/(increase) in fixed term bank deposits Decrease in investment in a subsidiary Proceeds from sale of investments in securities Purchase of investments in securities Purchase of derivative (net) Decrease in policyholders' loans Decrease in mortgage and other loans Capitalisation of intangible assets Purchase of plant and equipment		439,972,767 3,573,923 14,720,722 125,180 12,432,779 51,205,369,392 (57,808,691,068) (25,831,126) 12,028,007 28,657 (5,997,937) (63,185)	358,837,221 8,629,951 14,836,636 (80,061,595) 3,338,919,029 (7,750,393,605) (7,024,078) 3,324,065 16,133,482 (3,068,804) (121,326)
NET CASH USED IN INVESTING ACTIVITIES		(6,152,331,889)	(4,099,989,024)
CASH FLOW FROM FINANCING ACTIVITIES Payment of lease payable Dividends paid NET CASH USED IN FINANCING ACTIVITIES	11	(1,079,883)	(1,074,626) - - (1,074,626)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS		348,262,024	(83,137,887)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		545,409,304	628,547,191
CASH AND CASH EQUIVALENTS AT END OF YEAR	28	893,671,328	545,409,304

The notes on pages 21 to 109 are an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. GENERAL

The Company is an exempted company incorporated under the laws of the Islands of Bermuda with limited liability. Its parent company is AXA China Region Limited, incorporated in Bermuda and its ultimate controlling party is AXA, incorporated in France. The address of the registered office of the Company is Victoria Place, 5th Floor, 31 Victoria Street, Hamilton HM 10, Bermuda and the principal place of business of the Company is 20th Floor, Vertical Sq, 28 Heung Yip Road, Wong Chuk Hang, Hong Kong.

The principal activity of the Company is underwriting insurance business.

2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

- (a) New and amended standards adopted by the Company
 - Definition of Material Amendments to Hong Kong Accounting Standard ("HKAS") 1 and HKAS 8
 - Definition of a Business Amendments to HKFRS 3
 - Interest Rate Benchmark Reform Amendments to HKFRS 7 and HKAS 39
 - Revised Conceptual Framework for Financial Reporting
- (b) New standards and interpretations not early adopted

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2020 reporting periods and have not been early adopted by the Company. The Company's assessment of these new standards and interpretations is set out below.

HKFRS 9, "Financial instruments" replaces the whole of HKAS 39.

In the current year, the Company has applied the temporary exemption from HKFRS 9 under paragraph 20A of HKFRS 4, which permits, but does not require, the insurer to apply HKAS 39 for annual periods beginning before 1 January 2023. An insurer may apply the temporary exemption from HKFRS 9 if, and only if, (a) it has not previously applied any version of HKFRS 9, other than only the requirements for the presentation of gains and losses on financial liabilities designated as at fair value through profit or loss; and (b) its activities are predominantly connected with insurance, as described in paragraph 20D, at its annual reporting date that immediately precedes 1 April 2016, or at a subsequent annual reporting date as specified in HKFRS 4.

The carrying amount of the Company's liabilities connected with insurance (including life insurance contract liabilities, unearned premium provisions, provision for outstanding claims, investment contract liabilities, insurance creditors and others) relative to the total carrying amount of all its liabilities as at 31 December 2015 was higher than 80%. For the purpose of paragraph 20D of HKFRS 4, the Company's activities continue to be predominantly connected with insurance, based on the sources of income and expenses, the Company's industry classification, and other factors.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

- 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") continued
 - (b) New standards and interpretations not early adopted continued

The additional disclosures required as a result of applying temporary exemption from HKFRS 9 are as follows:

(i) Fair value of financial assets

The table below presents the fair value of the following groups of financial assets under HKFRS 9 as at 31 December 2020 and fair value changes for the year then ended 31 December 2020:

		Fair value changes
	Fair value as at	for the year ended
	31 December 2020	31 December 2020
	US\$	US\$
Held-for-trading financial assets (A) ¹	198,387,886	(344,749,383)
Financial assets that are managed and whose performance is evaluated on a fair value basis		
(B)	8,605,290,444	922,022,641
Financial assets that are neither A nor B	• • • •	, , , , , , , , , , , , , , , , , , , ,
- Financial assets with contractual terms that give rise on specified dates to cash flow that are solely payments of principal and interest on the principal amount outstanding ("SPPI")		
(C)	21,577,385,543	1,383,906,766
 Financial assets with contractual terms that do not meet SPPI terms (D) 	-	-
	<u> </u>	
Total	30,381,063,873	1,961,180,024

¹ Including investments in held-for-trading securities held for policyholders of unit-linked products.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

- APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

 continued
 - (b) New standards and interpretations not early adopted continued
 - (i) Fair value of financial assets continued

The table below presents the fair value of the following groups of financial assets under HKFRS 9 as at 31 December 2019 and fair value changes for the year then ended 31 December 2019:

		Fair value changes
	Fair value as at	for the year ended
	31 December 2019	31 December 2019
	US\$	US\$
Held-for-trading financial assets (A) ²	54,293,180	(425,995,737)
Financial assets that are managed and whose		, , ,
performance is evaluated on a fair value basis		
(B)	7,240,798,312	892,127,725
Financial assets that are neither A nor B		
- Financial assets with contractual terms that		
give rise on specified dates to cash flow that		
are solely payments of principal and interest		
on the principal amount outstanding ("SPPI")		
(C)	13,960,506,762	1,029,653,705
- Financial assets with contractual terms that do	, , ,	, , ,
not meet SPPI terms (D)	-	-
(=)		
	21,255,598,254	1,495,785,693
Total	21,233,370,234	1,175,765,075

Other financial assets including amounts due from group companies are financial assets which meet the SPPI conditions. The carrying amounts to these assets approximate their fair values.

The financial assets presented above that met SPPI criteria and not held for trading or managed on fair value basis are primarily debt securities. Additional information on the credit quality analysis of these debt securities is provided in note 5.5(i).

HKFRS 17, Insurance Contracts will replace the current HKFRS 4, Insurance Contracts. HKFRS 17 includes some fundamental differences to current accounting in both insurance contract measurement and profit recognition. The general model is based on a discounted cash flow model with a risk adjustment and deferral of unearned profits. A separate approach applies to insurance contracts that are linked to returns on underlying items and meet certain requirements. Additionally, HKFRS 17 requires more granular information and a new presentation format for the statement of comprehensive income as well as extensive disclosures. The Company is yet to undertake a detailed assessment of the new standard. The standard is mandatorily effective for financial periods beginning on or after 1 January 2023.

There are no other HKFRSs interpretations that are not yet effective that would be expected to have a material impact on the Company.

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² Including investments in held-for-trading securities held for policyholders of unit-linked products.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention, except for certain financial instruments which are measured at fair values, as explained in the accounting policies set out below.

The financial statements have been prepared in accordance with all applicable HKFRSs issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the Companies Act 1981 of Bermuda.

The financial information of the Company have been prepared in accordance with all the applicable HKFRSs and the provision of the Hong Kong Insurance Ordinance (the "HKIO").

Basis of preparation

The Company has taken advantage of the exemption under HKFRS 10 from the requirement to prepare consolidated financial statements as it and its subsidiaries are included in the consolidated financial statements of its parent, AXA SA. AXA SA was incorporated in France. It has prepared the consolidated financial statements for public use in accordance with IFRS. The address where these consolidated financial statements are obtainable is www.axa.com.

The principal accounting policies adopted are as follows:

3.1 Revenue recognition

The Company recognises revenue when the amount of revenue can be reliably measured, and it is probable that future economic benefits will flow to the Company. Premiums from insurance contracts and investment contracts with discretionary participation features ("DPF") are recognised in the statement of profit or loss on an accruals basis.

Contracts entered into by the Company with reinsurers under which the Company is compensated for losses on one or more contracts issued by the Company and that meet the classification requirements for insurance contracts are recognised as reinsurance premiums ceded. Insurance contracts entered into by the Company under which the contract holder is another insurer (inwards reinsurance) are recognised as reinsurance premiums accepted.

Reinsurance premiums accepted and reinsurance premium ceded are recognised in the statement of comprehensive income when they become payable by the contract holder.

For short-term insurance contracts and reinsurance contracts, premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the balance sheet date is reported as the unearned premium liability which is included in insurance liabilities. Premiums are shown before deduction of commission and are gross of any taxes or duties levied on premiums.

Fee income is measured at the fair value of the consideration received or receivable for long term business in the ordinary course of the Company's activities.

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the Company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income.

Dividend income is recognised when the right to receive payment is established.

Purchases and sales of investments in securities are recognised as a trade date basis. Realised gains or losses on disposal and unrealised gains or losses on investments are recognised in the statement of profit or loss.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.2 <u>Subsidiaries</u>

A subsidiary is an entity (including a structured entity) over which the Company has control. The Company controls an entity when the Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Investments in subsidiaries other than unit trusts are stated at cost as reduced by any identified impairment loss. Investments in unit trusts are classified as financial assets and are stated at fair value through profit or loss.

Income from the subsidiaries is accounted for by the Company on the basis of dividends received or receivable during the year. Dividends are receivable when the right to receive has been established.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the financial statements exceeds the net asset value of the investee's financial statements.

3.3 Leases

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the company under residual value guarantees
- the exercise price of a purchase option if the company is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the company exercising that option.
- lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the company, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the company:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the company, which does not have recent third party financing, and
- makes adjustments specific to the lease, eg term, country, currency and security.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.3 Leases - continued

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the company is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Payments associated with short-term leases and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less.

3.4 Associates

Associates are all entities over which the Company has significant influence but no control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

In the Company's balance sheet, investments in associates other than unit trusts are stated at cost, as reduced by any identified impairment loss. Results of the associates are accounted for by the Company on the basis of dividends received or receivable during the year.

Investments in unit trusts are classified as financial assets and are stated at fair value through profit or loss.

3.5 Plant and equipment

Plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the statement of profit or loss during the financial period in which they are incurred.

Depreciation is provided to write off the cost of items of plant and equipment over their estimated useful lives to the Company after taking into account of their estimated residual value, using the straight-line method, at the following annual rates:

Leasehold improvements 10-20% Furniture, fixtures and equipment 10-20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the statement of profit or loss.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.6 Financial assets

(a) Classification

The Company classifies its financial assets in the following categories: financial assets at fair value through profit or loss, and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

(i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are either financial assets held for trading or the Company has designated those as financial assets at fair value through profit or loss upon initial recognition.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of recent actual pattern of short-term profit-making. Derivatives are also categorised as held for trading unless they are designated as hedging instruments. Financial assets held for trading consist of derivatives.

The Company designates certain financial assets upon initial recognition as financial assets at fair value through profit or loss (fair value option). This designation cannot subsequently be changed. According to HKAS 39, the fair value option is only applied when the following conditions are met:

- the application on the fair value option reduces or eliminates an accounting mismatch that would otherwise arise; or
- the financial assets are part of a portfolio of financial instruments which is risk managed and reported to senior management on a fair value basis; or
- the financial assets consist of debt host and embedded derivatives that must be separated.

Fair value changes relating to financial assets designated at fair value through profit or loss are recognised in the statement of comprehensive income as 'Net realised and unrealised gains/ (losses) on investments'.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than: (i) those that the entity intends to sell immediately or in the short term, which are classified as held for trading, and those that the entity upon initial recognition designates as at fair value through profit or loss; (ii) those that the entity upon initial recognition designates as available-for-sale; and (iii) those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

(i) Available-for-sale financial assets

Financial assets, other than those at fair value through profit or loss and loans and receivables, are classified as available-for-sale.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

- 3.6 Financial assets continued
- (b) Recognition and measurement

Regular-way purchases and sales of financial assets are recognised on trade-date - the date on which the Company commits to purchase or sell the asset.

Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the statement of profit or loss. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Company has transferred substantially all risks and rewards of ownership.

Financial assets at fair value through profit or loss are subsequently carried at fair value. The fair values of quoted investments in active markets are based on current bid prices. Valuation of fair values for unlisted unit trusts is based on latest available bid price or net asset value per unit. If there is no active market for a financial asset, the Company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis / option pricing models, and other valuation techniques commonly used by market participants.

For holdings in hedge funds and private equity funds, fair values are determined based on the net asset values provided by the general partner or manager of each investment, the amounts which are generally audited on an annual basis. The transaction price is used as the best estimate of fair value at inception. The fair values of private companies are determined based on the net asset values reported by administrators.

Loans and receivables are carried at amortised cost using the effective interest method less impairment loss.

Available-for-sale financial assets are initially recognised at fair value plus attributable transaction costs. For available-for-sale debt securities, the difference between their cost and par value is amortised. Available-for-sale financial assets are subsequently measured at fair value.

Gains or losses arising from changes in the fair value of the "financial assets at fair value through profit or loss" are presented in the statement of profit or loss as "net realised and unrealised gains/(losses) on investments" in the period in which they arise.

Unrealised gains and losses on securities classified as available-for-sale are analysed between differences resulting from foreign currency translation, and other fair value changes. Foreign currency translation differences on monetary available-for-sale investments, such as debt securities are calculated as if they were carried at amortised cost and so are recognised in the statement of profit or loss as "investment income".

Changes in the fair value of securities classified as available-for-sale, except for impairment losses and relevant foreign exchange gains and losses, are recognised in other comprehensive income and accumulated in a separate fair value reserve within equity.

Realised gains and losses on available-for-sale financial assets are determined as the difference between sale proceeds and the cost and recognised in the statement of profit or loss as "net realised and unrealised gains/(losses) on investments".

Interest and dividend from "financial assets at fair value through profit or loss" are recognised in the statement of profit or loss as "investment income" when the Company's right to receive payments is established.

Interest on loans and receivables calculated using the effective interest rate method is recognised in the statement of profit or loss as part of "investment income". Interest income from debt securities classified as available-for-sale is recognised in "investment income" in the statement of profit or loss.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

- 3.6 Financial assets continued
- (c) Impairment of financial assets

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that a loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Company uses to determine that there is objective evidence of an impairment loss include:

- Delinquency in contractual payments of principal or interest;
- Cash flow difficulties experienced by the borrower (for example, equity ratio, net income percentage of sales);
- Breach of loan covenants or conditions;
- Initiation of bankruptcy proceedings;
- Deterioration of the borrower's competitive position;
- · Deterioration in the value of collateral; and
- Downgrading to below investment grade level.

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

For loans and receivables, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of loss is recognised in the statement of profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the statement of profit or loss.

When a decline in the fair value of an available-for-sale financial asset has been recognised in other comprehensive income and there is objective evidence that the asset is impaired, the cumulative loss already recognised directly in other comprehensive income is recognised in the statement of profit or loss.

If the fair value of a debt instrument classified as available-for-sale increases in a subsequent period, and the increase can be objectively related to an event occurring after the impairment loss was recognised in the statement of profit or loss, the impairment loss is reversed through the statement of profit or loss. Where, following the recognition of an impairment loss in respect of an available-for-sale debt security, the asset suffers further falls in value, such further falls are recognised as an impairment only in the case when objective evidence exists of a further impairment event to which the losses can be attributed.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.7 Financial liabilities

Financial liabilities are classified into two categories: financial liabilities at fair value through profit or loss and other financial liabilities. All financial liabilities are classified at inception and recognised initially at fair value.

(i) Financial liabilities at fair value through profit or loss

A financial liability is typically classified as fair value through profit or loss if it meets the following criteria:

- The designation eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as an "accounting mismatch") that would otherwise arise from measuring the financial liabilities or recognising the gains and losses on them on different bases; or
- Part of a group of financial liabilities that are managed and evaluated on a fair value basis in accordance with a
 documented risk management or investment strategy and reported to key management personnel on that basis; and
- Financial instruments, such as debt securities issued, containing one or more embedded derivatives significantly modify
 the cash flows.

Financial liabilities designated at fair value through profit or loss are carried at fair value and any gains and losses from changes in fair value are recognised as increase / decrease in investment liabilities in the statement of profit or loss.

Financial liabilities are derecognised when they are extinguished - that is, when the obligation is discharged, cancelled or expires.

(ii) Other financial liabilities

Other financial liabilities are recognised initially at fair value net of transaction costs incurred and subsequently stated at amortised cost using the effective interest method. Interest expense calculated using the effective interest rate method is recognised as investment expenses in the statement of profit or loss.

3.8 <u>Derivative financial instruments</u>

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into which represents their cost excluding transaction costs, which are expensed, and are subsequently re-measured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

Gains or losses are recognised in net realised and unrealised gains or losses in the statement of profit or loss in the period in which they arise.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.9 Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

3.10 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation.

3.11 <u>Insurance and investment contracts – classification</u>

The Company issues contracts that transfer insurance risk or financial risk or both.

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. As a general guideline, the Company defines significant insurance risk as contracts which must have at least one plausible scenario, excluding scenarios that lack commercial substance, in which cash flows are altered by an amount that is significant relative to the fair value of the contract or the premium received for the contract and the contract holder is compensated. The event leading to the change in cash flows may be high incidence but small severity or small incidence but great severity.

Investment contracts are those contracts that transfer financial risk with no significant insurance risk.

A number of insurance and investment contracts contain DPF. This feature entitles the holder to receive, as a supplement to guaranteed benefits, additional benefits or bonuses:

- that are likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the Company; and
- that are contractually based on:
 - (i) the performance of a specified pool of contracts or a specified type of contract;
 - (ii) realised and/or unrealised investment returns on a specified pool of assets held by the Company; or
 - (iii) the profit or loss of the Company, fund or other entity that issues the contract.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.12 Insurance contracts and investment contracts with DPF

(a) Recognition and measurement

The insurance liabilities in respect of long term business are determined by the Company's appointed actuary in accordance with the requirements of the Hong Kong Insurance (Determination of Long Term Liabilities) Rules. At each balance sheet date, the Company assesses its recognised insurance liabilities to determine whether they are adequate, using estimates of future cash flows under its insurance contracts based on the current best estimate assumptions. If the assessment of liability adequacy shows that the carrying amounts of its insurance liabilities are inadequate in the light of the estimated future cash flows, the entire deficiency is recognised in the statement of profit or loss.

According to section 15 of the Hong Kong Insurance Ordinance, initial acquisition expenses can be capitalised to reduce new business strain, subject to a maximum limit of 1.5 times valuation net premium. This is also limited by the actual initial expenses incurred.

Policy benefits vested in the policy owner (policyholder's bonus) are treated as an expense and any amount payable at the reporting date is included in other liabilities.

Insurance contracts and investment contracts with DPF are classified into three main categories, depending on the duration of risk and whether or not the terms and conditions are fixed.

(i) Short-term insurance contracts

These contracts are casualty, property and short-duration life insurance contracts.

Casualty insurance contracts protect the Company's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employers' liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Property insurance contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Short-duration life insurance contracts protect the Company's customers from the consequences of events (such as death or disability) that would affect the ability of the customer or his/her dependants to maintain their current level of income. Guaranteed benefits paid on occurrence of the specified insurance event are either fixed or linked to the extent of the economic loss suffered by the policyholder. There are no maturity or surrender benefits.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

- 3.12 Insurance contracts and investment contracts with DPF continued
- (a) Recognition and measurement continued
- (i) Short-term insurance contracts continued

For all these contracts, premiums are recognised as revenue. The portion of premium received on in-force contracts that relates to unexpired risks at the balance sheet date is reported as the unearned premium liability which is included in insurance liabilities. Premiums are shown before deduction of commission and are gross of any taxes or duties levied on premiums.

Claims and loss adjustment expenses are charged to the statement of profit or loss as incurred based on the estimated liability for compensation owed to contract holders or third parties damaged by the contract holders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the balance sheet date even if they have not yet been reported to the Company. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Company and statistical analyses for the claims incurred but not reported.

(ii) Long-term insurance contracts

Insurance contracts with and without DPF include traditional life insurance contracts and the unit-linked contracts that have significant mortality risk. These contracts insure events associated with human life (for example death or survival) over a long duration. Premiums are recognised as revenue when they become payable by the contract holder. Premiums are shown before deduction of commission.

Benefits are recorded as an expense when they are incurred.

A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognised. The liabilities for traditional life contracts are calculated as the difference between the estimated present value of sum assured and any reversionary bonuses and the estimated present value of net premiums.

For unit-linked insurance contracts, insurance premiums are recognised as revenue. Their liabilities reflect changes in the unit prices and are decreased by policy administration fees, mortality and surrender charges and any withdrawals. Fees charged for investment management services are recognised as revenue based on the stage of completion of the contracts. Other fees received at the inception of a contract are deferred and recognised on a straight line basis over the expected term of the contract.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

- 3.12 Insurance contracts and investment contracts with DPF continued
- (a) Recognition and measurement continued
- (iii) Investment contracts with DPF

Insurance premium are recognised directly as revenue. These liabilities are increased by credited interest and are decreased by policy administration fees, surrender charges and any withdrawals.

(b) Embedded derivatives

The Company does not separately measure embedded derivatives that meet the definition of an insurance contract or options to surrender insurance contracts for a fixed amount (or an amount based on a fixed amount and an interest rate).

(c) Reinsurance contracts held

Contracts entered into by the Company with reinsurers under which the Company is compensated for losses on one or more contracts issued by the Company and that meet the classification requirements for insurance contracts as mentioned above are classified as reinsurance contracts held. Contracts that do not meet these classification requirements are classified as financial assets. Insurance contracts entered into by the Company under which the contract holder is another insurer (inwards reinsurance) are included with insurance contracts.

The benefits to which the Company is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of amounts due from reinsurers, as well as reinsurance assets that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

The Company assesses its reinsurance assets for impairment at each balance sheet date. If there is objective evidence that the reinsurance asset is impaired, the Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the statement of profit or loss. The Company gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also measured and recognised following the same method used for these financial assets.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.12 Insurance contracts and investment contracts with DPF - continued

(d) Receivables and payables related to insurance contracts and investment contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders.

If there is objective evidence that the insurance receivable is impaired, the Company reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the statement of profit or loss. The Company gathers the objective evidence that an insurance receivable is impaired using the same process adopted for loans and receivables. The impairment loss is also measured and recognised under the same method used for these financial assets.

(e) Salvage and subrogation reimbursements

Some insurance contracts permit the Company to sell (usually damaged) property acquired in settling a claim (i.e. salvage). The Company may also have the right to pursue third parties for payment of some or all costs (i.e. subrogation).

Estimates of salvage recoveries are included as an allowance in the measurement of the insurance liability for claims, and salvage property is recognised in other assets when the liability is settled. The allowance is the amount that can reasonably be recovered from the disposal of the property.

Subrogation reimbursements are also considered as an allowance in the measurement of the insurance liability for claims and are recognised in other assets when the liability is settled. The allowance is the assessment of the amount that can be recovered from the action against the liable third party.

(f) Liability adequacy testing

At each end of the reporting period, current best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities, are projected to assess if future revenue (income plus release of reserve) is adequate to cover future obligations. Any deficiency will be immediately charged to profit or loss and a reserve will be set up.

3.13 Investment contracts without DPF

Investment contracts without DPF are recognised as financial liabilities on the balance sheet when the Company becomes a party to the contractual obligations.

Investment contracts without DPF are financial liabilities whose fair value is dependent on the fair value of underlying financial assets, derivatives and/or investment property (linked products) and are designated at inception as at fair value through profit or loss.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.13 Investment contracts without DPF - continued

Valuation techniques are used to establish the fair value at inception and each reporting date. The Company's main valuation techniques incorporate all factors that market participants would consider and are based on observable market data. The fair value of a unit-linked financial liability is determined using the unit values that reflect the fair values of the financial assets contained within the Company's unitised investments funds linked to the financial liability, multiplied by the number of units attributed to the contract holder at the balance sheet date.

This product group includes the unit-linked contracts that does not have significant mortality risk.

3.14 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are declared by the Board of Directors of the Company.

3.15 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the group and it is probable that the temporary difference will not reverse in the foreseeable future.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.15 <u>Current and deferred income tax</u> - continued

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

3.16 Foreign currency translation

(a) Functional and presentation currency

The financial information is presented in United States dollars, which is the same as the functional currency of the Company.

(b) Transactions and balances

Foreign currency transactions that are transactions denominated, or that require settlement, in a foreign currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Monetary items denominated in foreign currency are translated with the closing rate as at the reporting date. If several exchange rates are available, the forward rate is used at which the future cash flows represented by the transaction or balance could have been settled if those cash flows had occurred. Non-monetary items measured at historical cost denominated in a foreign currency are translated with the exchange rate as at the date of initial recognition; non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Translation differences on financial assets and liabilities held at fair value through income are reported as part of the fair value gain or loss.

3.17 Employee benefits

(a) Pension obligations

The Company operates a number of defined contribution plans. The schemes are generally funded through payments to separate trustee-administered funds. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

(b) Bonus plans

The Company recognises a liability and an expense for bonuses, based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Company recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. SIGNIFICANT ACCOUNTING POLICIES - continued

3.17 <u>Employee benefits</u> - continued

(c) Share-based payments

AXA operates a number of equity-settled, share-based compensation plans, under which the Company receives services from directors and employees as consideration for equity instruments of AXA. The fair value of the directors and employees services received in exchange for the grant of the equity instruments is recognised as an expense being absorbed by an intermediate holding company. The total amount to be recognised as an expense in the intermediate holding company's statement of profit or loss is determined by reference to the fair value of the options granted:

- · including any market performance conditions;
- excluding the impact of any service and non-market performance vesting conditions; and
- including the impact of any non-vesting conditions.

3.18 Cash and cash equivalents

In the cash flow statement, cash and cash equivalents includes cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

3.19 Share capital

Ordinary shares are classified as equity

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

3.20 Fair value of financial instruments

Financial instruments traded in other than active markets or that do not have quoted prices have less observability and are measured at fair value using valuation models or other pricing techniques that require more judgment. An active market is one in which transactions for the asset or liability being valued occur with sufficient frequency and volume to provide pricing information on an ongoing basis. An other than active market is one in which there are few transactions, the prices are not current, price quotations vary substantially either over time or among market makers, or in which little information is released publicly for the asset or liability being valued. Pricing observability is affected by a number of factors, including the type of financial instrument, whether the financial instrument is new to the market and not yet established, the characteristics specific to the transaction and general market conditions. The Company uses its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at the end of each reporting period.

Unobservable inputs are only used to measure fair value to the extent that relevant observable inputs are not available, allowing for circumstances in which there is little, if any, market activity for the asset or liability.

3.21 Business combination under common control

Business combinations under common control are accounted for in the financial statements of the Company prospectively from the date the business is acquired. In relation to common control business combination, from the controlling party's perspective no acquisition is deemed to have occurred and there is a continuation of risks and benefits to the controlling party. The consideration transferred in a business combination is measured at fair value. The consideration will include any asset or liability resulting from a contingent consideration arrangement. Asset and liabilities assumed are initially recognised at their carrying amounts, which is equivalent to their existing book values. There is no recognition of goodwill. Any difference between the fair value of the consideration paid and the amounts at which the assets and liabilities are recorded is recognised directly in equity.

Acquisition-related costs are expensed as incurred.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS IN APPLYING ACCOUNTING POLICIES

The Company makes estimates and assumptions that may affect the reported amounts of assets and liabilities. Estimates and judgements are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results can always differ from estimates, possibly significantly.

Estimate of future benefit payments and premiums arising from long-term insurance contracts

The determination of the liabilities under long-term insurance contracts is dependent on estimates made by the Company. Estimates are made as to the expected number of deaths for each of the years in which the Company is exposed to risk. The Company bases these estimates on standard industry and national mortality tables that reflect recent historical mortality experience, adjusted where appropriate to reflect the Company's own experience. The estimated number of deaths plus an additional layer of prudence determines the value of the benefit payments and the value of the valuation premiums. The main source of uncertainty is that epidemics such as AIDS, SARS and wideranging lifestyle changes, such as in eating, smoking and exercise habits, could result in future mortality and morbidity being significantly worse than in the past for the age groups in which the Company has significant exposure to mortality and morbidity risk. Details are set out in note 21 to the financial statements.

Valuation mortality and interest rate assumptions

The Company selects its key assumptions and performed sensitivity analysis through a prudent approach and to reflect the actual experience development.

For long-term insurance contracts, prudent mortality assumptions and a valuation interest rate lower than or equal to the regulatory maximum interest rate are used to determine the liabilities. These assumptions are reviewed on an annual basis to ensure the assumptions used still meet regulatory requirements and the liabilities remain adequate.

Impairment of assets

If there is objective evidence that an impairment loss has been incurred on loans and receivables, other assets carried at amortised cost or debt instruments classified as available-for-sale, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced by an impairment allowance, which is recognised in the statement of profit or loss. As a practical approach, the Company may measure impairment on the basis of an instrument's fair value using an observable market price.

Fair value of financial assets/liabilities

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. Valuation techniques include the use of recent arm's length transactions, net asset value reported to general partners or managers by fund administrators, discounted cash flow analysis / option pricing models, and other valuation techniques commonly used by market participants.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS

Insurance and financial risk management objectives and policies

The Company issues contracts that transfer insurance risk or financial risk or both. This section summarises these risks, including other market risks, that the Company identifies and the way it manages them.

5.1 <u>Insurance risk</u>

The risk under any one insurance contract is the possibility that the insured event occurs and the amount of the resulting claim is uncertain. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and reserving, the principal risk that the Company faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the level established using statistical techniques.

Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk, geographical location and type of industry covered.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Company has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

- 5.1 Insurance risk continued
- (a) Casualty and property insurance risks
- (i) Frequency and severity of claims

The frequency and severity of claims can be affected by several factors. These include weather, society's sentiment towards claims and increasing court awards for bodily injury compensation.

The Company manages these risks through its underwriting strategy, product design, adequate reinsurance arrangements and proactive claims handling.

The underwriting strategy attempts to ensure that the underwritten risks are well diversified in terms of type and amount of risk, industry and geography. Prior to the acceptance of major risk, site visits by in-house assessor and pre-risk surveys will be performed to ensure risks are only accepted within the Company's capacity.

Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Company has the right not to renew individual policies, to impose deductibles and to reject the payment of a fraudulent claim. Insurance contracts also entitle the Company to pursue third parties for payment of some or all costs (ie, subrogation). Furthermore, the Company limits employers' liability contracts to a maximum cover of HK\$100 million (about US\$13 million) for employers with less than 200 workers or HK\$200 million (about US\$26 million) for employers with more than 200 workers. For property insurance, underwriters will consider their retention table for different industry so as to avoid accepting risk more than the total capacity under surplus treaties. The present total capacity is HK\$1,070 million (about US\$137 million) via 8.72 lines.

The Company also has in place excess of loss treaties which ensure that any loss exceeding the retention amount will be recoverable from the reinsurers. The prevailing loss retention under the combined excess of loss treaty covering General Liabilities, Motor and Employers' Liabilities is HK\$8 million (about US\$1 million) for each and every loss. Under the Property excess of loss treaties, the loss retention is HK\$6 million (about US\$0.77 million) per risk or HK\$14 million (about US\$2 million) per event. Under the Marine excess of loss treaty, the Company has a loss retention of HK\$2.7 million (about US\$0.35 million). Under the Personal Accident excess of loss treaty, the loss retention is HK\$2.9 million (about US\$0.37 million) per risk.

The Company has the right to re-price the risk on renewal. It also has the ability to impose deductibles and reject fraudulent claims. These contracts are underwritten by reference to the replacement value of the properties and contents insured. The exposure of risk, maximum probable loss and claims payment limits are always included to cap the amount payable on occurrence of the insured event. Cost of rebuilding properties, of replacement or indemnity for contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. The greatest likelihood of significant losses on these contracts arises from storm or flood damage. The Company has reinsurance cover for such damage to limit losses to HK\$6 million (about US\$0.77 million) in any one loss occurrence.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

- 5.1 Insurance risk continued
- (a) Casualty and property insurance risks continued
- (ii) Sources of uncertainty in the estimation of future claim payments

Claims on casualty and property contracts are payable on a claims-occurrence basis. The Company is liable for all insured events that occur during the term of the contract, even if the loss is discovered after the end of the contract term.

For casualty risks, claims can be settled over a long period of time and a larger element of the claims provision relates to incurred but not reported ("IBNR") claims. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and their risk management procedures. The compensation paid on these contracts is the monetary awards granted for bodily injury suffered by employees (for employer's liability covers) or members of the public (for public liability covers). Such awards are lump-sum payments that are calculated as the present value of the lost earnings and rehabilitation expenses that the injured party will incur as a result of the accident. For property risks, claims are usually of a much shorter duration and relatively fewer IBNR claims are held at year-end.

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for IBNR, a provision for reported claims not yet paid and a provision for unexpired risks at the balance sheet date.

- (b) Long-term insurance contracts
- (i) Frequency and severity of claims

For contracts where death is the insured risk, the most significant factors that could increase the overall frequency of claims are epidemics (such as AIDS or SARS) or widespread changes in lifestyle, such as eating, smoking and exercise habits, resulting in earlier or more claims than expected. Undue concentration by amounts could have an impact on the severity of benefit payments on a portfolio basis.

For contracts with fixed and guaranteed benefits and fixed future premiums, there are no mitigating terms and conditions that reduce the insurance risk accepted. For contracts with DPF, insurance risk can be shared with the insured.

For unit-linked business, the Company charges for mortality risk on a monthly basis. It has the right to alter these charges based on its mortality experience and hence minimise its exposure to mortality risk. Delays in implementing increases in charges and market or regulatory restraints over the extent of the increases may reduce its mitigating effect.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

- 5.1 Insurance risk continued
- (b) Long-term insurance contracts continued
- (i) Frequency and severity of claims continued

The Company manages these risks through its underwriting strategy and reinsurance arrangements.

The underwriting strategy is intended to ensure that the risks underwritten are well diversified in terms of type of risk and the level of insured benefits. For example, medical selection is included in the Company's underwriting procedures with premiums varied to reflect the health condition and family medical history of the applicants. The Company also underwrites using geographical, nationality and occupation rating.

(ii) Sources of uncertainty in the estimation of future benefit payments and premium receipts

Uncertainty in the estimation of future benefit payments and premium receipts for long-term insurance contracts arises from the unpredictability of changes in overall levels of mortality and the variability in contract holder behaviour.

The Company uses appropriate base tables of standard mortality according to the type of contract being written. An investigation into the actual experience of the Company over the last three years is carried out, and statistical methods are used to adjust the crude mortality rates to produce a best estimate of expected mortality for the future. A margin of prudence is added to the best estimate mortality rate to derive the final mortality assumption used.

The impact of any historical evidence of selective termination behaviour will be reflected in this experience.

(iii) Guaranteed annuity options

The amount of insurance risk under contracts with guaranteed annuity options is also dependent on the number of contract holders that will exercise their option ("option take-up rate"). This will depend significantly on the investment conditions that apply when the options can be exercised. The lower the current market interest rates in relation to the rates implicit in the guaranteed annuity rates, the more likely it is that contract holders will exercise their options. Continuing improvements in longevity reflected in current annuity rates will increase the likelihood of contract holders exercising their options as well as increasing the level of insurance risk borne by the Company under the annuities issued. To date, none of the policy holders have exercised this option and hence the Company does not have sufficient historical data on which to base its estimate of the number of contract holders who will exercise their options. As a result of this, the Company estimates the cost of this option to be insignificant under the current economic environment.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

- 5.1 Insurance risk continued
- (c) Short-duration life insurance contracts
- (i) Frequency and severity of claims

These contracts are mainly issued to employers to insure their commitments to their employees in terms of their pension fund and other employee benefit plans. The risk is affected by the nature of the industry in which the employer operates, in addition to the factors described above. The risk of death and disability will vary by industry. Undue concentration of risk by industry will therefore increase the risk of a change in the underlying average mortality or morbidity of employees in a given industry, with significant effects on the overall insurance risk.

Insurance risk under disability contracts is also dependent on economic conditions in the industry. Historical data indicates that recession and unemployment in an industry will increase the number of claims for disability benefits as well as reducing the rate of recovery from disability. The Company attempts to manage this risk through its underwriting, claims handling and reinsurance policy. The amount of disability benefit cover provided per individual is restricted to a maximum of 70% of the individual's monthly income for individual life business. Surplus reinsurance contracts have been purchased by the Company, the retention is HK\$40,000 per month on any one life.

(ii) Sources of uncertainty in the estimation of future claim payments

There is no need to estimate mortality rates or morbidity rates for future years because these contracts have short duration. However, for incurred disability income claims, it is necessary to estimate the rates of recovery from disability for future years.

5.2 Financial risk

The Company is exposed to financial risk through its financial assets, financial liabilities (investment contracts and borrowings), reinsurance assets and insurance liabilities. In particular the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance and investment contracts. The most important components of financial risk are liquidity risk and market risks, which include interest rate risk, equity price risk, credit risk and currency risk.

These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The risks that the Company primarily faces due to the nature of its investments and liabilities are interest rate risk and equity price risk.

The Company manages these positions within an asset liability management ("ALM") framework that has been developed to achieve long-term investment returns in excess of its obligations under insurance and investment contracts.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.2 Financial risk - continued

The Risk Committee of the Company identifies the risk appetite of the Company and assesses the Company's risk exposure regularly. The Company has a Management Investment Committee that determines the investment strategy accordingly. A set of the Company's investment mandate is then distributed to the Company's fund managers, which provides appropriate guidelines with respect to the portfolio they manage. These investment instructions within specify limits for each portfolio with respect to authorised securities (including derivatives), gearing, free liquidity, concentration, currency, duration and credit limits (where applicable). Each fund manager regularly monitors its portfolios against these criteria and reports breaches.

5.3 <u>Liquidity risk</u>

Liquidity risk is the risk that the Company will encounter difficulty in meeting its obligations associated with its financial liabilities due to shortage of liquid funds. In particular to the Company, the risk that the Company's financial assets are insufficient to fund the guaranteed benefit payments required under its insurance and investment contracts when they fall due.

The Company manages the liquidity risk by holding sufficient liquid assets such as cash and short-term deposits. The underlying investments backing the liabilities that are traded in an active market and are readily disposed of can also meet the requirement of benefit payments as needed. For the underlying investment backing the liabilities that are not traded in an active market, the Company has the contractual right to proceed to payment upon surrender/settlement when and only when the underlying asset itself is settled.

The following table analyses the Company's financial assets and liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows. Asset balances under no stated maturity equal their carrying balances, as the impact of discounting is not significant. Liability cash flows greater than five years consist of the maturity payments and the net liability cash flow adjusted for future premiums associated with these policy liabilities including the investment returns and other outgoes on such premium flows.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.3 <u>Liquidity risk</u> – continued

At 31.12.2020 Contractual/ expected cash flows (undiscounted					
				Greater than or	ne
			Less than	year and less	
		No stated	or equal to	than or equa	
	Carrying value	maturity	one year	to five years	
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Insurance and financial assets:					
Investments in subsidiaries	1,862,998	1,862,998	_	_	_
Investments in associates	78,178	78,178	_	_	_
Listed debt securities:	70,170	70,170			
- Fixed rate	17,678,805	_	537,341	3,317,002	19,400,672
- Floating rate	3,579,523	_	31,594	126,375	3,286,155
Unlisted debt securities:	3,317,323		31,374	120,373	3,200,133
- Fixed rate	223,057	_	12,784	79,370	159,536
- Floating rate	96,001	_	96,258	806	137,330
Listed equity securities	2,471,270	2,471,270	70,236	800	_
Unlisted unit trust investments	4,279,779	4,279,779	-	-	_
Private companies	172,029	172,029	-	-	-
Loans	166,359	172,027	166,359	_	_
Direct premiums receivable	390,442	-	390,442	-	-
Debtors, unsecured	172,111	-	172,111	-	-
Reinsurance assets	1,133,304	-	116,930	55,082	895,295
Amounts due from reinsurers and		-	110,930	33,082	093,293
intermediaries under reinsurance					
contracts ceded	4		4		
Amount due from an insurer	4	-	4	-	-
Subsidiary	257,550		257,550		
Amount due from the immediate	237,330	-	237,330	-	-
holding company	31,595		31,595		
Amounts due from fellow subsidi	aries 395	_	31,393	-	-
Derivative financial instruments:	aries 373		373		
- Equity options	19,799		992	18,807	_
- Asset swap	17,777	_	50,965	203,862	1,224,124
- Interest rate swap	6,141		4,178	7,835	366
- Forward interest rate swap	75,857	_	19,047	100,459	476,503
- Bond forward	30,371	_	30,371	100,437	470,303
- Forward currency contracts	29,540		21,034	8,506	_
- IR swaption	8,340		21,034	17,732	123,598
- Credit default swap	907	_	795	1,952	123,376
- Cross currency swap	25,088	_	50,337	201,346	147,443
- Equity forward	2,345	-	1,086	1,259	17/,TTJ
Pledged bank deposits	44,774	_	44,774	1,237	_
Fixed term bank deposits	101,024	_	101,024	_	_
Cash and cash equivalents	893,671	-	893,671	-	-
Cash and Cash equivalents					
	33,831,257	8,864,254	3,031,637	4,140,393	25,713,692

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.3 <u>Liquidity risk</u> - continued

At 31.12.2020 - continued		Contractual/ expected cash flows (undiscounted)			
				Greater than or	
			Less than	year and less	
		No stated	or equal to	than or equal	
	Carrying value	maturity	one year	to five years	
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Insurance and financial liabilities:					
Insurance contract with DPF	13,572,067	_	(978,106)	(1,535,751)	33,525,490
Insurance contract without DPF	3,251,906	_	2,408,746	(13,857)	1,798,405
Investment contract with DPF	387,323	_	(7,937)	(48,157)	827,456
Short-term insurance contracts	584	_	584	-	-
Financial liabilities in investment					
contracts	1,649,246	_	1,599,923	(49,843)	137,047
Repurchase obligations and	1,017,210		1,555,525	(15,015)	157,017
debt instruments liabilities	7,839,988	_	2,919,589	5,034,058	_
Creditors and accrued charges	494,023	_	494,023	3,031,030	_
Lease Payable	196	_	196	_	_
Claims payable	211,710	_	211,710		_
Commissions payable	119,713	_	119,713	_	_
Policyholders' funds on deposit	375,957	-	375,957	-	-
Dividend payable	1,772,298	-	1,772,298	-	_
Amounts due to reinsurers and	1,772,296	-	1,//2,290	-	-
intermediaries under reinsurance					
	56.661		56 661		
contracts ceded Amounts due to non-insurer	56,664	-	56,664	-	-
	2.460		2.460		
subsidiaries	2,469	-	2,469	-	-
Amounts due to the ultimate	10 444		12 444		
holding company	12,444	-	12,444	-	-
Amount due to an intermediate	2.006		2.006		
holding company	2,996	-	2,996	-	-
Amounts due to fellow subsidiaries	120,440	-	120,440	-	-
Amount due to a related company	2,011	-	2,011	-	-
Derivative financial instruments:-	12.020		12.020		
- Equity options	13,039	-	13,039	-	-
- Interest rate swap	56	-	15	42	752.004
- Asset swap	263,688	-	20,394	81,574	753,804
- Forward interest rate swap	184,720	-	14,181	89,470	283,060
- Bond forward	-	-	-		-
- Forward currency contacts	54,378	-	50,844	3,534	-
- IR swaption	474	-	-	3,685	31,725
- Credit cross swap		-	47,486	189,945	115,695
- Equity forward	5,530	-	-	5,530	-
Current tax payable	28,543		28,543		
	30,422,463		9,288,222	3,760,230	37,472,682
Net expected cash inflows/(outflows					

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.3 <u>Liquidity risk</u> - continued

At 31.12.2019		Contrac	tual/ expected ca	ash flows (undise	counted)
			_	Greater than on	
			Less than	year and less	
		No stated	or equal to	than or equal	
	Carrying value	maturity	one year	to five years	five years
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
I					
Insurance and financial assets: Investments in subsidiaries	1 712 007	1 712 007			
	1,713,087	1,713,087	-	-	-
Investments in associates	84,801	84,801	-	-	-
Listed debt securities:	12 250 407		465 105	2 412 220	14 096 402
- Fixed rate	12,258,487	-	465,125	2,413,330	14,986,493
- Floating rate	1,392,406	-	23,804	95,218	1,551,148
Unlisted debt securities:	221.060		10.000	72 740	170 500
- Fixed rate	221,869	-	19,009	73,749	178,588
- Floating rate	97,297	-	4,321	100,858	593
Listed equity securities	1,900,474	1,900,474	-	-	-
Unlisted unit trust investments	3,606,967	3,606,967	-	-	-
Private companies	197,312	197,312	-	-	-
Loans	178,416	-	178,416	-	-
Direct premiums receivable	293,763	-	293,763	-	-
Debtors, unsecured	177,641	-	177,641	-	-
Reinsurance assets	836,405	-	82,553	51,162	861,051
Amounts due from reinsurers and					
intermediaries under reinsurance					
contracts ceded	4	-	4	-	-
Amount due from the immediate					
holding company	34,068	-	34,068	-	-
Amounts due from fellow subsidia	aries 1,821	-	1,821	-	-
Derivative financial instruments:					
- Forward currency options	1,501	-	1,501	-	-
- Equity options	10,318	-	848	9,470	_
- Asset swap	952	-	26,664	106,657	626,210
- Interest rate swap	5,670	-	2,200	8,100	240
- Forward interest rate swap	12,033	-	9,312	38,213	183,366
- Bond forward	12,120	_	12,120	-	<u>-</u>
- Forward currency contracts	5,854	_	5,854	_	_
- IR swaption	5,676	_	-	18,540	245,136
- Credit default swap	169	_	125	669	0,100
Pledged bank deposits	20,021	_	20,021	-	_
Fixed term bank deposits	101,149	_	101,149	_	_
Cash and cash equivalents	545,409	_	545,409	_	_
Cash and Cash equivalents	J7J, T U/	-	5-15,707	-	-
	23,715,690	7,502,641	2,005,728	2,915,966	18,632,825

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.3 <u>Liquidity risk</u> – continued

At 31.12.2019 - continued	Contractual/ expected cash flows (undiscounted)					
				Greater than or	ne	
			Less than	year and less	Greater	
		No stated	or equal to	than or equal	than	
	Carrying value	<u>maturity</u>	one year	to five years	five years	
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	
Insurance and financial liabilities:						
Insurance contract with DPF	11,104,323	_	(638,286)	(1,325,376)	30,011,903	
Insurance contract without DPF	2,835,329	_	2,064,357	71,736	1,519,635	
Investment contract with DPF	306,651	_	(16,258)	(77,523)	877,688	
Short-term insurance contracts	181	_	181	(77,323)	077,000	
Financial liabilities in investment	101		101			
contracts	1,632,385		1,576,389	(46,144)	160,544	
Repurchase obligations and	1,032,363	-	1,570,509	(40,144)	100,544	
debt instruments liabilities	2 929 002		626 420	2 265 047		
	2,838,093	-	626,430	2,265,947	-	
Creditors and accrued charges	264,356	-	264,356	1.075	105	
Lease Payable	1,249	-	1,270	1,075	195	
Claims payable	145,899	-	145,899	-	-	
Commissions payable	124,448	-	124,448	-	-	
Policyholders' funds on deposit	385,178	-	385,178	-	-	
Dividend payable	1,585,187	-	1,585,187	-	-	
Amounts due to reinsurers and						
intermediaries under reinsurance						
contracts ceded	52,635	-	52,635	-	-	
Amounts due to non-insurer						
subsidiaries	14,823	-	14,823	-	-	
Amounts due to the ultimate						
holding company	-	-	_	-	-	
Amount due to an insurer						
subsidiary	38,367	_	38,367	_	_	
Amount due to an intermediate	,)			
holding company	2,982	_	2,982	_	_	
Amounts due to fellow subsidiaries	67,202	_	67,202	_	_	
Amount due to a related company	751	_	751	_	_	
Derivative financial instruments:-	751		751			
- Forward currency contracts	6,900	_	6,354	547	_	
- Equity options	2,046		2,046	347		
- Step up swap	2,040	-	2,040	-	-	
	1 972	-	963	2 276	372	
- Interest rate swap	1,873	-		2,376		
- Asset swap	12,405	-	8,639	34,557	211,783	
- Forward interest rate swap	21,463	-	9,708	40,252	144,653	
- Bond forward	2.727	-	2 727	-	-	
- Forward currency options	2,737	-	2,737	-	-	
- IR swaption	545	-	-	74,166	866,120	
- Credit default swap	-	-	10,105	40,420	-	
Current tax payable	6,090		6,090			
	21,454,098		6,342,553	1,082,033	33,792,893	
Net expected cash inflows/(outflows	(3)	7,502,641	(4,336,825)	1,833,933	(15,160,068)	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.4 Interest rate risk

(a) Long-term insurance contracts and investment contracts with DPF

Insurance and investment contracts with DPF have benefit payments whose financial component is usually a guaranteed fixed interest rate (for the insurance contracts, this rate may apply to maturity and/or death benefits) and hence the Company's primary financial risk on these contracts is the risk that interest income and capital redemptions from the financial assets backing the liabilities are insufficient to fund the guaranteed benefits payable. There are also supplemental benefits payable (which are not guaranteed) to holders of these contracts. These are based on historic and current rates of return on the assets in which the funds are invested, as well as the Company's expectations of future investment returns.

The Company mainly bears financial risk in relation to the guaranteed benefits payable under these contracts. Any interest rate risk in relation to the DPF component liability will be limited for the Company as these are discretionary benefits.

(b) Investment contracts without DPF

For linked contracts, the financial risks are borne by the policyholder. Therefore, the Company does not have any market risk exposure in relation to these contracts.

The Company's primary exposure to financial risk from these contracts is the risk of volatility in asset management fees due to the impact of interest rate and market price movements on the fair value of the assets held in the linked funds, on which investment management fees are based.

(c) Short-term insurance contracts

No material interest rate risk exists for short term insurance liabilities, as they are not directly sensitive to the level of market interest rates since they are undiscounted and contractually non-interest-bearing.

(d) Interest rate swap and step up swap

The Company entered into interest rate swap to obtain economic benefit and step up swap, fixed to floating interest, to manage its duration gap.

(e) Investment portfolio

The Company is exposed to interest rate risk on the investment portfolio because any changes in interest rates would affect the value of fixed interest debt investments carried at fair value and which may differ from corresponding changes, if any, in the value of the liabilities. The company mitigates interest rate risk through its asset liability management process.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.5 <u>Credit risk</u>

The Company has exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Key areas where the Company is exposed to credit risk are:

- reinsurers' share of insurance liabilities,
- amounts due from reinsurers in respect of claims already paid,
- amounts due from insurance contract holders,
- amounts due from insurance intermediaries,
- investments in debt securities,
- counterparty risk with respect to derivative transactions, and
- bank balances.

The Company structures the levels of credit risk it accepts by placing limits on its exposure to a single counterparty, or groups of counterparty. Such risks are subject to an annual or more frequent review. Limits on the level of credit risk are subject to approval from the Local Management Investment Committee.

Reinsurance is used to manage insurance risk. This does not, however, discharge the Company's liability as a primary insurer. If a reinsurer fails to pay a claim for any reason, the Company remains liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength prior to finalisation of any contract and to ensure ongoing creditworthiness of the reinsurer.

Management manages credit risks on bank balances by using banks with good credit qualities.

The maximum credit risk for financial assets recognised on the balance sheet is the carrying amount less, where applicable, any provision for doubtful debts.

(i) Analysis of underlying credit exposure:

			Issue Cred	lit ratings pe	er Standard	1 & Poor's	and Fitch	
		AA+ to	A+ to	BBB+ to	BB+ to	B+ to	Not	
	AAA	AA-	A	BBB-	BB-	B	rated	_Total
	US\$'000	US\$'000	US\$'000	US\$'000 U	S\$'000	US\$'000	US\$'000	US\$'000
As at 31 December 2020:								
Debt securities	11,356,256	969,611	4,312,617	3,910,382	83,738	28,471	916,310	21,577,385
Other financial assets	-	107,096	-	-	-	-	2,243,052	2,350,148
Total assets bearing credit risk	11,356,256	1,076,707	4,312,617	3,910,382	83,738	28,471	3,159,362	23,927,533
As at 31 December 2019:								
Debt securities	4,228,066	1,257,329	3,323,338	3,842,307	11,540	4,028	1,303,451	13,970,059
Other financial assets	-	74,278	-	-	-	-	1,502,132	1,576,410
Total assets bearing credit risk	4,228,066	1,331,607	3,323,338	3,842,307	11,540	4,028	2,805,583	15,546,469

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.5 <u>Credit risk</u> - continued

(ii) Collateral

The below table shows the fair value of assets the financial assets pledged to secure the liabilities and the fair value of collateral received.

	At 31.12.2020	At 31.12.2019
	US\$'000	US\$'000
Under repurchase agreement:		
- Loan value	637,080	705,683
- Securities Margin	25,377	(6,434)
- Securities Margin	23,311	(0,737)
Under total return swap		
- Loan value	7,155,285	2,108,691
- Cash Margin	(148,169)	(95,866)
- Securities Margin	(280,934)	-
Cash for derivative		
- Collar	5,719	(12,430)
- Forward currency contracts	13,946	(22,854)
- Interest rate swap	7,025	(4,700)
- Assets swap	(12,147)	23,785
- Forward interest rate swap	(41,015)	2,066
- Bond forward	(31,414)	(12,615)
- Currency option		963
- Swaption	(241)	(5,841)
- Equity forward	(708)	· -
- Cross currency swap	(9,937)	-
Securities for derivative		
- Collar	(12,260)	2,689
- Forward currency contracts	4,499	1,816
- Interest rate swap	(10,459)	-
- Forward interest rate swap	158,117	2,709
- Assets swap	229,441	-
- Currency option	-	292
- Credit default swap	(877)	(380)
- Swaption	(8,186)	-
- Equity forward	3,681	-
- Cross currency swap	(2,209)	-

5.6 Price risk

To manage its price risk arising from investments in equity securities, the Company diversifies its portfolio. Diversification of the portfolio is done accordance with the limits set by the Company.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.7 <u>Currency risk</u>

The Company monitors overall currency exposure and decides on hedging implementations within the constraints of the mandates. Foreign currency exposure, arising from assets, liabilities and derivatives is monitored regularly and hedged when deemed appropriate and to the extent practicable.

The Company operates in Hong Kong and issues Hong Kong dollar and United States dollar denominated policies. The Company's policy is to generally invest in assets denominated in the same currencies and / or assets in foreign currencies hedged back to the currencies of the insurance liabilities, which mitigate the Company's foreign currency exchange rate risk. As at 31 December 2020, the majority of the Company's assets are denominated in United States dollars and Hong Kong dollars. Since the Hong Kong dollars are currently pegged to the United States dollars, the impact of exchange rate fluctuation is insignificant to the results of the Company.

Within the constraints of the investment mandates, the Company hedge its foreign currency exchange rate risk using foreign exchange forward contracts in order to mitigate the impact of fluctuations in fair value of the investments as a result of changes in foreign exchange rates.

The following table analyses the Company's insurance and financial liabilities and the financial assets backing these liabilities into relevant currency groupings based on the currency in which these insurance and financial liabilities and financial assets are denominated. The financial assets in the following table include amounts recoverable from reinsurers. Where the value of the insurance and financial liabilities are linked to the value of its backing assets and the currency risk is not borne by the Company, these insurance and financial liabilities and their backing assets are not included in the analysis. The value of the insurance and financial liabilities that are linked to the value of its backing assets amounted to US\$3,721,769,802 (2019: US\$3,378,415,599).

At 31 December 2020

	HK Dollars	US Dollars	Other currencies	Total
	US\$'000	US\$'000	US\$'000	US\$'000
Financial assets Insurance and financial liabilities	2,708,716 (6,127,736)	25,731,973 (20,228,616)	1,668,798 (344,341)	30,109,487 (26,700,693)
Net on-balance sheet position Off-balance sheet	(3,419,020)	5,503,357	1,324,457	3,408,794
net notional position*	2,898,242	(2,392,048)	(531,031)	(24,837)
	(520,778)	3,111,309	793,426	3,383,957
At 31 December 2019				
	HK Dollars	US Dollars	Other currencies	Total
	US\$'000	US\$'000	US\$'000	US\$'000
Financial assets Insurance and financial liabilities	830,254 (6,285,156)	18,663,779 (11,629,273)	843,242 (161,255)	20,337,275 (18,075,684)
Net on-balance sheet position Off-balance sheet	(5,454,902)	7,034,506	681,987	2,261,591
net notional position*	2,266,397	(1,926,575)	(340,869)	(1,047)
	(3,188,505)	5,107,931	341,118	2,260,544

^{*}Off- balance sheet net notional position represents the net notional amounts of foreign currency derivative financial instruments, which are principally used to reduce the Company's exposure to currency movements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.8 <u>Sensitivity analysis</u>

The Company uses a number of sensitivity test-based risk management tools to understand the volatility of earnings, the volatility of its capital requirements, and to manage its capital more efficiently. Sensitivities to economic and operating experience are regularly produced to inform the Company's decision making and planning process.

Some results of sensitivity testing for long-term business are set out below. For each sensitivity test the impact of a reasonably possible change in a single factor is shown, with other assumptions left unchanged.

Sensitivity factor	Description of sensitivity factor applied
(i) Interest rate and investment return	The impact of a change in market interest rates by 0.5% (e.g. current interest rate is 5%, the impact of an immediate change to 4.5% and 5.5%). The test allows consistently for similar changes to (i) investment returns; (ii) movements in the market value of fixed interest securities; and (iii) insurance and investment liabilities.
(ii) Equity market values	The impact of a change in equity market values by 5%
(iii) Worsening of mortality	The impact of a change in mortality assumption by 10% (e.g. current mortality rate is 5%, the impact of an immediate change to 5.5%).
(iv) Worsening of morbidity	The impact of a change in morbidity assumption by 10% (e.g. current morbidity rate is 5% , the impact of an immediate change to 5.5%).

The following tables disclose details of the sensitivities for the relevant period:

	Impact on profit after tax increase/(decrease)				
	Year ended	31.12.2020	/ _	31.12.2019	
		<u>in</u>		in	
	<u>in profit or</u>	shareholders'	in profit or	shareholders'	
	<u>loss</u>	<u>equity</u>	<u>loss</u>	<u>equity</u>	
	US\$'000	US\$'000	US\$'000	US\$'000	
11	(460.770)		(200.052)		
Assumed future return on debt securities + 0.5%	(468,779)	-	(288,952)	-	
Assumed future return on debt securities - 0.5%	(966,269)	-	(606,426)	-	
Assumed future equity securities return rate + 5%	147,881	-	76,589	-	
Assumed future equity securities return rate - 5%	(147,144)	-	(71,351)	-	
Assumed mortality assumption +10%	(94,108)	-	(89,714)	_	
Assumed morbidity assumption +10%	(108,453)	-	(99,404)	-	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS - continued

5.9 Capital management

The Company's objectives when managing capital are to safeguard the ability to continue as a going concern and to comply with capital requirements specified in the Insurance Ordinance, so that it can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders or return capital to shareholders.

Consistent with other entities in the industry, the Company and the parent entity monitor capital on the basis of the solvency ratio. This ratio is calculated as total capital and surplus divided by minimum solvency margin.

	At 31.12.2020 US\$'000	At 31.12.2019 US\$'000
Capital and surplus (including unassigned surplus) Minimum solvency margin	3,422,099 740,367	2,276,964 631,687
Solvency ratio	462%	360%

The solvency ratio is 462% (2019: 360%) which is above the regulatory requirement of 100%.

Investigations have been carried out into the extent of adequacy of assets to cover liabilities valued under different investment conditions. The test is done on an individual entity basis and US\$464,729,592 (2019: US\$297,640,991) of resilience reserve is held in the Company.

The Company is licensed by the Bermuda Monetary Authority (BMA) as a Class E long term insurer and is subject to the Insurance Act 1978 and related regulations.

6. FINANCIAL INSTRUMENTS IN THREE LEVEL FAIR VALUE HIERARCHY

6.1 Fair value hierarchy

The table analyses the financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Level 1 (highest level): fair values measured using quoted prices (unadjusted) in active markets for identical financial instruments
- Level 2: fair values measured using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. quoted prices in active markets for similar financial instruments, quoted prices in not active markets for identical or similar financial instruments), or indirectly (i.e. valuation techniques in which all significant inputs are based on observable market data)
- Level 3 (lowest level): fair values measured using valuation techniques in which the inputs are not based on observable market data

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

6. FINANCIAL INSTRUMENTS IN THREE LEVEL FAIR VALUE HIERARCHY - continued

6.1 Fair value hierarchy - continued

The carrying value of financial instruments measured at fair value at the balance sheet date across the above three levels of the fair value measurements hierarchy is presented in the following tables:

At 31.12.2020	Level 1 US\$'000	Level 2 US\$'000	Level 3 US\$'000	Total US\$'000
Recurring fair value measurement ASSETS	* * * * * * * * * * * * * * * * * * * *	* ***	,	•
Investment in subsidiaries				
-unlisted unit trusts	958,068	577,686	68,281	1,604,035
Investment in associates				
-unlisted unit trusts	9,381	68,797	-	78,178
Financial assets at fair value through profit or loss:				
Listed debt securities				
- Fixed rate	10,912,617	6,514,506	-	17,427,123
- Floating rate	2,767,366	812,157	-	3,579,523
Unlisted debt securities				
- Fixed rate	4,061	218,996	-	223,057
- Floating rate	-	96,001	-	96,001
Listed equity securities	1,940,528	530,742	-	2,471,270
Unlisted unit trust investments and others	3,038,362	656,935	584,482	4,279,779
Private companies	-	-	172,029	172,029
Available-for-sale financial assets:				
Listed debt securities	251 602			251 602
- Fixed rate	251,682	-	-	251,682
	19,882,065	9,475,820	824,792	30,182,677
D : .: .:				
Derivative financial instruments: -Forward currency option	29,540	_	_	29,540
-Equity options	27,540	19,799	_	19,799
-Cross currency swap		25,088		25,088
-Interest rate swap	_	6,141	_	6,141
-Forward interest rate swap	_	75,857	_	75,857
-Bond forward	30,371		_	30,371
-Credit default swap	907	_	_	907
-IR swapation	-	8,340	_	8,340
-Equity forward	2,345	-	-	2,345
	63,163	135,225		198,388

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

6. FINANCIAL INSTRUMENTS IN THREE LEVEL FAIR VALUE HIERARCHY – continued

6.1 <u>Fair value hierarchy</u> - continued

At 31.12.2020	Level 1 US\$'000	Level 2 US\$'000	Level 3 US\$'000	Total US\$'000
Recurring fair value measurement	* * * * * * * * * * * * * * * * * * * *	•	•	•
LIABILITIES Financial liabilities -investment contracts	1,229,432	9,954	409,860	1,649,246
Derivative financial instruments:				
-Forward currency option	54,378	-	-	54,378
-Equity options	-	13,039	-	13,039
-Asset swap	-	263,688	-	263,688
-Interest rate swap	-	56	-	56
-Forward interest rate swap	-	184,720	-	184,720
-IR swapation	-	474	-	474
-Equity forward	5,530	-		5,530
	1,289,340	471,931	409,860	2,171,131

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

6. FINANCIAL INSTRUMENTS IN THREE LEVEL FAIR VALUE HIERARCHY – continued

6.1	Fair value	<u>hierarchy</u> -	continued

At 31.12.2019	Level 1	Level 2	Level 3	Total US\$'000
Recurring fair value measurement	US\$'000	US\$'000	US\$'000	08\$ 000
ASSETS Investment in subsidiaries -unlisted unit trusts	152,262	1,186,122	103,307	1,441,691
Investment in associates -unlisted unit trusts	-	84,801	-	84,801
Financial assets at fair value through profit or loss:				
Listed debt securities - Fixed rate - Floating rate	7,803,984 1,017,643	4,454,503 374,763	-	12,258,487 1,392,406
Unlisted debt securities - Fixed rate - Floating rate	31,364	190,505 97,297	- -	221,869 97,297
Listed equity securities	1,508,620	391,854	-	1,900,474
Unlisted unit trust investments and others	2,466,430	564,317	576,220	3,606,967
Private companies	-	-	197,312	197,312
	12,980,303	7,344,162	876,839	21,201,304
Derivative financial instruments: -Forward currency contracts -Equity options -Asset swap -Interest rate swap -Forward interest rate swap -Forward currency contracts -Bond forward -Credit default swap -IR swapation	5,854 12,120 169	1,501 10,318 952 5,670 12,033 - - - 5,676	-	1,501 10,318 952 5,670 12,033 5,854 12,120 169 5,676
LIABILITIES Financial liabilities -investment contracts	1,096,451	36,150 11,493	524,441	1,632,385
Derivative financial instruments: -Forward currency contracts -Equity options -Asset swap -Interest rate swap -Forward interest rate swap -Forward currency contracts -Bond forward -Credit default swap -IR swapation	6,900	2,737 2,046 12,405 1,873 21,463 - 545 52,562	524,441	2,737 2,046 12,405 1,873 21,463 6,900 - 545 1,680,354

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

6. FINANCIAL INSTRUMENTS IN THREE LEVEL FAIR VALUE HIERARCHY – continued

6.1 Fair value hierarchy – continued

As at 31 December 2020, there were US\$353,165,773 (2019: US\$300,362,086) transfers from Level 2 to Level 1 due to the market for identical bonds becoming active. There were US\$1,383,564,898 (2019: US\$1,311,642,795) transfers from Level 1 to Level 2 due to the market for identical bonds becoming inactive. The company's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur or change in circumstances that caused the transfer.

6.2 Financial instrument in Level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Company is the current bid price.

6.3 Financial instrument in Level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- Fair value is derived from the model based on current market parameters such as observable yield curve.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

FINANCIAL INSTRUMENTS IN THREE LEVEL FAIR VALUE HIERARCHY – continued

6.4 Financial instrument in Level 3

Description	Fair value as at 31.12.2020 US\$'000	Fair value as at 31.12.2019 US\$'000	Valuation technique(s)	Unobservable <u>input</u>	Range (Weighted <u>avarage)</u>
Unlisted unit trust investments and others:					
Unlisted unit trust Private companies	652,763 172,029	679,527 197,312	Net asset value Net asset value	n/a n/a	n/a n/a

The Company has determined that (1) the reported net asset value represents fair value of unlisted unit trust investments (2) the company's net asset value represent fair value of private companies at the end of the reporting period.

As certain unlisted unit trust investments are backing the unit linked contracts, any change to the fair valuation of these investments is retained by the policyholder. The valuation policies and procedures for the funds are established by the fund managers or fund administrators based on the framework disclosed in the prospectus. Prospectuses for each unit trust investment is obtained from the fund managers and reviewed by management for appropriateness of fair valuation against the Company's accounting policies. Upon execution of a recent transaction, the fair value of the transaction is utilised to validate the fair valuation of the net asset value statement obtained from the fund manager. Discussions with the fund managers are held on a periodic basis to go over the high level performance of the fund to analyse changes in fair value measurements from period to period. In case of a year end valuation not being available, the Company has carried out certain additional procedures to assess a relevant fair valuation as at 31 December 2020.

For unlisted non-linked unit trust investments, valuation process controls are obtained from fund managers or fund administrators. Discussion of valuation processes and results are held between fund managers and investment team at least once every quarter. In the meeting, fund managers go over major transactions or highlights of the past period and the potential investments. Investment performance are also presented and communicated with the members of the management investment committee at regular meetings.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

6. FINANCIAL INSTRUMENTS IN THREE LEVEL FAIR VALUE HIERARCHY – continued

6.4 <u>Financial instrument in Level 3</u> – continued

The reconciliation from beginning to ending balance for the assets and liabilities that are classified as Level 3 is presented as follows:

<u>Financial assets</u>	Financial assets at fair value through
	us\$'000
At 1 January 2019	804,256
Payment for purchases	97,635
Proceeds from sales	(44,515)
Transfer into level 3 during the year	6,885
Transfer from level 3 to level 2 during the year	(48,606)
Net total gains/(losses) for the period recognised in profit or losses	
- Included in net realised and unrealised gains on investments	61,184
At 31 December 2019	876,839
Payment for purchases	134,337
Proceeds from sales	(145,070)
Transfer into level 3 during the year	397
Transfer from level 3 to level 1 / level 2 during the year	(6,999)
Net total losses for the period recognised in profit or losses	
- Included in net realised and unrealised losses on investments	(34,712)
At 31 December 2020	824,792
Change in unrealised losses for 2020 recognised in profit or losses	
- Included in net realised and unrealised losses on investments	(34,712)

As at 31 December 2020, there was US\$6,999,248 transfer from level 3 to level 1 / level 2 and US\$397,435 transfer into level 3 (2019: US\$48,605,821 transfer from level 3 to level 2 and US\$6,884,788 transfer into level 3) becasue the change of valuation techniques.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

6. FINANCIAL INSTRUMENTS IN THREE LEVEL FAIR VALUE HIERARCHY - continued

6.4 <u>Financial instrument in Level 3</u> – continued

Financial liabilities	Financial liabilities at fair value through profit or loss US\$'000
At 1 January 2019 Net movement in investment contract liabilities from contributions	458,067
and releases	66,374
At 31 December 2019 Net movement in investment contract liabilities from contributions	524,441
and releases	(114,581)
At 31 December 2020	409,860

7. INSURANCE PREMIUM REVENUE

Insurance premium revenue represents gross insurance premiums written from direct and reinsurance accepted businesses as follows:

	Gross Premium	Reinsurance Premium Accepted	Reinsurance Premium Ceded	Net Insurance Premium Revenue
Voor and ad 21 12 2020	US\$	US\$	US\$	US\$
Year ended 31.12.2020 Long term business General business	2,955,447,614 38,507,723	23,538,742 5,587,424	(283,224,790) (294,693)	2,695,761,566 43,800,454
	2,993,955,337	29,126,166	(283,519,483)	2,739,562,020
Year ended 31.12.2019 Long term business General business	2,886,509,305 38,057,256	28,595,562	(293,389,874) (236,946)	2,621,714,993 37,820,310
	2,924,566,561	28,595,562	(293,626,820)	2,659,535,303

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

8. INVESTMENT INCOME AND NET REALISED AND UNREALISED GAINS ON INVESTMENTS

	Year ended 31.12.2020 US\$	Year ended 31.12.2019 US\$
Investment income Interest income on debt securities Interest income on bank deposits Interest income on policy loans Other interest income Exchange gains	463,347,620 3,559,766 14,582,268 2,407,418 8,667,857	380,824,761 8,360,110 14,954,857 2,872,467 10,534,535
Total interest income	492,564,929	417,546,730
Dividend from equity securities Other investment income	127,812,822 107,972,006	106,555,355 50,346,791
Total investment income	728,349,757	574,448,876
Net realised gains/(losses) Financial assets designed at fair value through profit or loss Derivative financial instruments	159,312,486 7,123,460 166,435,946	24,351,979 (3,854,923) 20,497,056
Net unrealised gains/(losses) Financial assets designed at fair value through profit or loss Derivative financial instruments	2,305,929,406 (344,749,383) 1,961,180,023	1,921,781,428 (5,471,098) 1,916,310,330
Total net realised and unrealised gains on investments	2,127,615,969	1,936,807,386
TOTAL	2,855,965,726	2,511,256,262

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

9.

PROFIT BEFORE TAXATION		
	Year ended	Year ended
	31.12.2020 US\$	31.12.2019 US\$
Profit before taxation has been arrived at	03\$	OS¢
after charging:		
Auditors' remuneration	1,212,581	1,217,112
Directors' remuneration	35,797	35,753
Depreciation of plant and equipment	382,523	397,405
Depreciation of right-of-use assets	1,058,884	1,050,850
Amortisation of intangible assets	5,794,112	3,071,664
Staff costs (note)	-	-
Pension costs – defined contribution plans (note)	-	-
and after crediting:		
Interest income on debt securities		
- listed	459,509,941	376,780,255
- unlisted	3,837,679	4,044,506
Dividend income		
- listed	44,382,459	38,707,484
- unlisted	83,430,363	67,847,871
Interest income on policy loans	14,582,268	14,954,857
Interest income on bank deposits	3,559,766	8,360,110
Interest income from the immediate holding company	2,032,445	2,869,188
Other interest income	374,973	3,279
	98,005,256	77,804,656

Note: Staff costs and pension costs for the current and prior year were borne and recharged to the Company by an insurer subsidiary. The directors received unapportioned remuneration of US\$1,187,695 (2019: US\$\$2,082,766) from the Company's holding companies, fellow subsidiaries, associates or any other company for the directors' services to certain companies in the AXA China Region Group. Aggregated and unapportioned amount of top three highest-paid directors' emoluments is US\$1,187,695 (2019: US\$2,082,766). Estimated money value of benefits other than cash within directors' emoluments include medical premium, group life premium, staff share options, performance units and child education benefits.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

10. TAXATION

The charge comprises:	Year ended 31.12.2020 US\$	Year ended 31.12.2019 US\$
Current tax: Hong Kong Profits Tax - Current tax on profits for the year - Adjustments in respect of prior years	22,423,576	21,231,891
Overseas - Current tax on profits for the year - Overseas withholding tax	7,887,537	335,465 7,526,083
Total current tax	30,311,113	29,093,439
Deferred taxation (note 19): Origination and reversal of temporary differences Adjustments in respect of prior years	1,910,223 19,172	(1,110,003) 561,770
Total deferred tax	1,929,395	(548,233)
Taxation	32,240,508	28,545,206

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

10. TAXATION - continued

The tax charge for the year can be reconciled to the profit before taxation per the statement of profit or loss as follows:

	Year ended <u>31.12.2020</u> US\$	Year ended 31.12.2019 US\$
Profit before taxation	1,177,469,146	463,465,032
Adjustments:		
Profit from long term life business (note)	(1,166,507,631)	(454,658,691)
Profit before tax for overseas branch included in		
profit from long term life business	11,153,288	2,534,009
Adjusted profit before tax	22,114,803	11,340,350
Tax at the Hong Kong Profits Tax rate of 16.5% (2019: 16.5%) Tax on life insurance business in Hong Kong (note) Tax effect of non-taxable income Tax effect of non-deductible expenses Effect of different tax rate of the branch operating in other jurisdictions Utilisation of tax loss previously not recognised	3,648,942 21,704,536 (482,095) 200,365 (716,334)	1,871,157 21,219,163 (153,443) (29,403) (462,193) (495,223)
Recognition of deferred tax	19,172	(917,164)
Difference in accounting standards	(21,615)	(13,771)
Overseas withholding tax	7,887,537	7,526,083
Taxation	32,240,508	28,545,206

Note: Under the Hong Kong Inland Revenue Ordinance, assessable profits from the business of life insurance are deemed to be 5 percent of net premium income for the year.

Hong Kong Profits Tax is calculated at 16.5% (2019: 16.5%) of the estimated assessable profits for the year. Overseas taxation is calculated at the rate prevailing in the respective jurisdiction.

11. DIVIDENDS

	Year ended 31.12.2020 US\$	Year ended 31.12.2019 US\$
Ordinary shares Final paid – US\$Nil		
(2019: US\$Nil) per share		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

12. INTANGIBLE ASSETS

	Career and production bonus	Deferred commission	Total
	US\$	US\$	US\$
COST At 1 January 2019 Exchange difference Additions Disposal	829,662 4,000 9,857	2,253,909 10,868 3,058,947 (2,264,778)	3,083,571 14,868 3,068,804 (2,264,778)
At 31 December 2019 Exchange difference Additions Disposal	843,519 4,126 190,098	3,058,946 14,964 5,807,839 (3,073,911)	3,902,465 19,090 5,997,937 (3,073,911)
At 31 December 2020	1,037,743	5,807,838	6,845,581
AMORTISATION At 1 January 2019 Exchange difference Charged for the year Eliminated on disposals	790,593 3,812 13,074	2,233,663 10,770 3,058,590 (2,264,778)	3,024,256 14,582 3,071,664 (2,264,778)
At 31 December 2019	807,479	3,038,245	3,845,724
Exchange difference Charged for the year Eliminated on disposals	3,949 79,806	14,863 5,714,306 (3,073,911)	18,812 5,794,112 (3,073,911)
At 31 December 2020	891,234	5,693,503	6,584,737
NET BOOK VALUES At 31 December 2020	146,509	114,335	260,844
At 31 December 2019	36,040	20,701	56,741

Career bonus and production bonus are offered under an "Experience Hire Program" by the Company starting from 2009. The bonuses are then amortised on a straight line basis over 48 to 62 months.

Both career bonus and production bonus net of accumulated amortisation is subjected to an annual impairment assessment.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

13. PLANT AND EQUIPMENT

	Leasehold <u>improvements</u> US\$	Furniture, fixtures and equipment US\$	<u>Total</u> US\$
COST At 1 January 2019 Exchange difference Additions Disposal	8,926,518 19,770 28,680 (920,928)	8,145,729 3,238 92,646 (219,796)	17,072,247 23,008 121,326 (1,140,724)
At 31 December 2019 Exchange difference Additions	8,054,040 15,790	8,021,817 2,680 63,185	16,075,857 18,470 63,185
At 31 December 2020	8,069,830	8,087,682	16,157,512
DEPRECIATION At 1 January 2019 Exchange difference Provided for the year-additions Provided for the year-disposal	6,328,909 7,245 344,224 (920,928)	7,798,766 1,566 53,181 (219,796)	14,127,675 8,811 397,405 (1,140,724)
At 31 December 2019 Exchange difference Provided for the year-additions	5,759,450 4,565 308,302	7,633,717 781 74,221	13,393,167 5,346 382,523
At 31 December 2020	6,072,317	7,708,719	13,781,036
NET BOOK VALUE At 31 December 2020	1,997,513	378,963	2,376,476
At 31 December 2019	2,294,590	388,100	2,682,690

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

14. LEASES

Buildings

Interest expense (included in finance cost)

(a) Amounts recognised in the balance sheet

The Balance Sheet shows the following amounts relating to leases:

The Datanee Sheet shows the following amounts relating to leases.	At 31.12.2020 US\$	At 31.12.2019 US\$
Right-of-use assets Buildings	170,694	1,223,592
Lease payable Current Non-current	196,108	1,054,414 195,151 1,249,565
(b) Amounts recognised in the statement of profit or loss		
The statement of profit or loss shows the following amounts relating to leases:		
	Year ended 31.12.2020 US\$	Year ended 31.12.2019 US\$
Depreciation charge of right-of-use assets		

The total cash outflow for leases in 2020 was US\$1,079,883 (2019: US\$1,074,626).

(c) The Company's leasing activities and how these accounted for

The Company leases various offices. Rental contracts are typically made for fixed period of 5 months to 106 months.

(1,058,884)

(20,312)

(1,050,850)

(49,749)

Lease terms are negotiated on an individual basis and contain different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Lease assets may not be used as security for borrowing purposes.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

15. INVESTMENTS IN SUBSIDIARIES

	At 31.12.2020 US\$	At 31.12.2019 US\$
Unlisted shares, at cost Accumulated impairment loss	258,962,884	272,302,947 (907,284)
Unlisted unit trusts, at fair value	258,962,884 1,604,034,667	271,395,663 1,441,691,277
	1,862,997,551	1,713,086,940

Details of the subsidiaries as at 31 December 2020 are as follows:

Name of company in	Place of ncorporation	Class of shares held	nomina issued held by t	ortion of l value of capital he Company Indirectly	Number of shares held	Number of issued <u>shares</u>	Principal activities
AXA China Region Insurance Company Limited	Hong Kong	Ordinary	100%	-	19,940,000 ordinary	19,940,000 ordinary	Insurance underwriter
AXA China Region Investment Services Limited	Hong Kong	Ordinary	100%	-	5,000 ordinary	5,000 ordinary	Distribution of securities Services
AXA Partners Limited	Hong Kong	Ordinary	100%	-	4,410,000 ordinary	4,410,000 ordinary	Nominee services
AXA Financial Services Trustees Limited	Hong Kong	Ordinary	20%	40%	6,000,000 ordinary 12,000,000 ordinary (indirectly)	30,000,000 ordinary	Trustee services

The subsidiary, AXA Financial Planning (Hong Kong) Limited of the Company, a limited company incorporated in Hong Kong which no activity during the year was dissolved on 23 June 2020. There was no disposal gain or loss on voluntary liquidation were recognised during the year.

Name of unit trusts	Place of incorporation	Class of shares held	units held (directly)	Percentage of Number of units held	Number of units in issue	Principal activities
Negative Basis Trades Fund	France	Class "A"	78.46%	797,409	1,016,374	Unit trust
AXA Unit Trusts - Asia Multi-Factor Advantage Fund	Hong Kong	Class "A"	99.50%	1,959,461	1,969,232	Unit trust
AXA China Leveraged Loans Fund	France	Ordinary	85.01%	70,196	82,574	Unit trust

The financial statements of the subsidiaries have not been consolidated as the Company is a subsidiary of AXA, which is incorporated in France and prepares consolidated financial statements available for public use which comply with International Financial Reporting Standards. These financial statements are obtainable at www.axa.com.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

16. INVESTMENTS IN ASSOCIATES

	At 31.12.2020 US\$	At 31.12.2019 US\$
Unlisted unit trust, at fair value	78,177,678	84,800,695

Particulars of the Company's associates as at 31 December 2020 are as follows:

			Percentage of		Number of	
	Place of	Class of	units held	Number of	units in	
Name of unit trust	incorporation	shares held	(directly)	units held	issue	Principal activities
Australian Hotels Real Estate Fund	Australia	NA	35.00%	70	200	Unit trust
AXA SICAV I Emerging Market Debt	Luxembourg	Class "S1D"	27.06%	291,200	1,076,127	Unit trust

The investment in associates are not accounted for using the equity method as the ultimate holding company, AXA, prepares consolidated financial statements available for public use which comply with the International Financial Reporting Standards. These financial statements are obtainable at www.axa.com.

Key financial information of the Company's associates are provided as follows:

	<u>At 31.12.2020</u> US\$	At 31.12.2019 US\$
Net assets	212,464,137	221,853,738
	Year ended 31.12.2020 US\$	Year ended 31.12.2019 US\$
(Loss)/profit for the year	(32,553,619)	9,988,404

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

17. INVESTMENTS IN SECURITIES

(a) The Company manages certain investment portfolios on behalf of its group entities. Please refer to note 30 for details. The following represents the Company's own share in the investment portfolios.

	Fair value through profit or loss	
	At 31.12.2020	At 31.12.2019
Fixed interest debt investments	US\$	US\$
Government		
- listed	9,222,172,896	5,050,375,802
- unlisted	11,547,921	10,232,624
Others	, , , = -	,,
- listed	8,204,950,155	7,208,111,029
- unlisted	211,509,279	211,636,056
Floating interest debt investments		
Others		
- listed	3,579,522,748	1,392,406,339
- unlisted	96,000,765	97,297,285
Other investments		
Listed equity shares	2,471,270,307	1,900,474,584
Unlisted unit trust investments	4,279,778,559	3,606,967,314
Private companies	172,029,230	197,312,070
	28,248,781,860	19,674,813,103
Total		
- listed	23,477,916,106	15,551,367,754
- unlisted	4,770,865,754	4,123,445,349
	28,248,781,860	19,674,813,103
Analysed as:		
Current assets	92,621,927	93,839,605
Non-current assets	28,156,159,933	19,580,973,498
	Availab	le-for-sale
	At 31.12.2020	At 31.12.2019
	US\$	US\$
Fixed interest debt investments		
Government		
- listed	251,681,779	-
Analysed as:		
Current assets	-	-
Non-current assets	251,681,779	-

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

17. INVESTMENTS IN SECURITIES - continued

(b) Interests in Structured Entities

In accordance with HKFRS 12 "Disclosure of Interests in Other Entities", a structured entity ("SE") is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

In assessing the significance of a SE for disclosure purposes, the Company considers the nature of the Company's relationship with the SEs including whether they are sponsored by the Company. In addition, the significance of the relationship with the SE to the Company is assessed including consideration of factors such as the Company's investment in the SE as a percentage of the Company's total assets, the Company's aggregate investment return from the SE as a percentage of the Company's total revenue and the Company's exposure to any other risks from its involvement with the SE.

The Company has investment relationships with a variety of unlisted unit trusts and other entities ("Other Entities"), which result from its direct investment in their debt or equity and which have been assessed for control. This category includes, but is not limited to investments in money market fund, fixed income fund, equity fund, balance fund, power and infrastructure, private equity and real estate, organised as limited partnerships and limited liability companies. These Other Entities are not sponsored by the Company. The Company's maximum exposure to losses as a result of its relationships with Other Entities is limited to its investment and amounts committed to be invested but not yet funded. The income that the Company generates from these Other Entities is recorded in investment income and net realised and unrealised gains/ (losses) on investments. The Company provides no guarantees to other investors in these Other Entities against the risk of financial loss.

For those Other Entities backing unit linked contracts, the Company retains legal title, however, returns from these are attributable to policy holders of the unit linked contracts. This category includes, but is not limited to investments in money market fund, fixed income fund, equity fund and balance fund. The Company does not bear the risk associated with these assets.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

18.	LOANS	At 31.12.2020 US\$	At 31.12.2019 US\$
	Policy loans Other unsecured loans	166,342,532 16,772	178,370,539 45,429
		166,359,304	178,415,968
	Current Non-current	166,359,304	178,415,968

The policy loans are charged at a rate as recommended by the Appointed Actuary based on the market interest rate. The interest rate is 8% per annum (2019: 8% per annum). The secured loans bear an interest at market rate. The unsecured loans are interest free.

The directors consider that the fair value of the loans approximately equals to the corresponding carrying value.

19. DEFERRED TAXATION

The movement in deferred tax liabilities/(assets) during the year is as follows:

	Unrealised investment gains/losses US\$	Tax <u>losses</u> US\$	Deferred origination <u>costs</u> US\$
At 1 January 2019 Charge/(credit) for the year (note 10) Exchange difference	522,275	- - -	- - -
At 31 December 2019 (Credit)/charge for the year (note 10) Exchange difference	522,275 (11,071,155) 2,555	9,160,932	
At 31 December 2020	(10,546,325)	9,160,932	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

19. DEFERRED TAXATION - continued

		Accelerated tax depreciation US\$	Provisions US\$	Total US\$
	At 1 January 2019 Charge/(credit) for the year (note 10) Exchange difference	24,114	1,844	548,233
	At 31 December 2019 Charge/(credit) for the year (note 10) Exchange difference	24,114 (19,172) 117	1,844 - 9	548,233 (1,929,395) 2,681
	At 31 December 2020	5,059	1,853	(1,378,481)
20.	SHARE CAPITAL		Number of shares	Share capital US\$
	Ordinary shares of US\$1 each:			
	Authorised: Balance at 1 January 2019, 31 December 2019 and 3	1 December 2020	244,000,000	244,000,000
	Issued and fully paid: Balance at 1 January 2019, 31 December 2019 and 3	31 December 2020	175,782,800	175,782,800

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

21. INSURANCE LIABILITIES AND FINANCIAL LIABILITIES FOR INVESTMENT CONTRACTS

<u>Insurance liabilities and reinsurance assets</u>

	<u>At 31.12.2020</u> US\$	At 31.12.2019 US\$
Gross:		
Short-term insurance contracts		
- unearned premiums	584,216	180,973
- unexpired risk provision	29	29
Life insurance contracts		
- with DPF	13,572,066,273	11,104,323,149
- without DPF	3,251,905,861	2,835,328,549
Investment contracts with DPF	387,323,162	306,651,328
Total insurance liabilities, gross	17,211,879,541	14,246,484,028
Recoverable from reinsurers:		
Short-term insurance contracts		
- unearned premiums	5,773	-
- unexpired risk provision	-	-
Life insurance contracts	1 005 410 000	E (1 000 505
- with DPF	1,025,410,202	761,090,525
- without DPF	754,533	799,903
Total reinsurer's share of liabilities (included in		
reinsurance assets)	1,026,170,508	761,890,428
Net:		
Short-term insurance contracts		
- unearned premiums	578,443	180,973
- unexpired risk provision	29	29
Life insurance contracts		
- with DPF	12,546,656,071	10,343,232,624
- without DPF	3,251,151,328	2,834,528,646
Investment contracts with DPF	387,323,162	306,651,328
Total insurance liabilities, net	16,185,709,033	13,484,593,600

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

21. INSURANCE LIABILITIES AND FINANCIAL LIABILITIES FOR INVESTMENT CONTRACTS - continued

Financial liabilities – investment contracts and reinsurance assets

	At 31.12.2020 US\$	At 31.12.2019 US\$
Gross: Investment contracts without DPF	1,649,246,196	1,632,384,824
Recoverable from reinsurers: Investment contracts without DPF		
Net: Investment contracts without DPF	1,649,246,196	1,632,384,824

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

21. INSURANCE LIABILITIES AND FINANCIAL LIABILITIES FOR INVESTMENT CONTRACTS - continued

(a) Long-term and short-term insurance contracts – assumptions, change in assumptions and sensitivity analysis

Process used to decide on assumptions

For long-term insurance contracts, prudent mortality assumptions and lower than regulatory maximum interest rates are used to determine the liabilities. These assumptions are reviewed on an annual basis to ensure the assumptions meet the regulatory requirements and the liabilities remain adequate.

The assumptions used for these insurance contracts are as follows:

Mortality

An appropriate mortality table based on the Company's experience is chosen depending on the type of contract. A margin for prudence is then added to these assumptions. For ACRIB policies not transferred from the former AXA (Hong Kong) Life Insurance Company Limited, the mortality assumption currently used is 110% (2019: 110%). For ACRIB policies transferred from the former AXA (Hong Kong) Life Insurance Company Limited in 2012, the mortality assumption currently used is 110% (2019: 110%).

Morbidity

Prudent rates of incidence and recovery are derived from industry and company experience studies.

Valuation interest rate

The regulatory maximum interest rate is determined for each product group. This is the weighted average of the yield on government bonds for both duration and currency matching the liabilities and 97.5% of the weighted average yield on assets, where yield means redemption yield for fixed income securities and income yield for other assets. The determination of future yield is based on 20% of the current bond yield and 80% of the 5-year average bond yield with the approval by IA in 2020 Oct as a relaxation of Rule 8(7)(a)(i) of the Insurance (Determination of Long Term Liabilities) Rules (Cap. 41E).

AXA has incorporated into its methodology for determination of VIR (per Cap41E section 8(7)(a)(i)) the effect of the asset duration lengthening in 2019, which is part of AXA's dynamic duration gap management action to manage interest rate risk. Specifically, the Company has reflected such asset duration lengthening through the inclusion of the term spread of the asset lengthening instrument (US government bonds or related instrument) in the determination of Reinvestment Yield. The Company has also added additional shock on term spread under the resilience testing to be prudent in addressing any risk of the term spread narrowing. The same cap and floor as those applied in the shocks in fixed interest yields are applied to the shock in term spread.

The product grouping of the valuation interest rates was reviewed and implemented in 2019, whereby the policies are segregated into 5 product groups across 2 currency groups for Hong Kong policies, 5 product groups for Macau policies and Refundable Hospitalsurance ("HSR") product group. A set of valuation interest rates are determined for each group based on the assets assigned to each group. The valuation interest rates selected are as follows and are equal to or lower than the regulatory maximum interest rates required for each group. As the product grouping is changed for each valuation, the VIR for each group is not comparable for last VIR. The weighted VIR is summarised as below for comparison:

Weighted VIR	2020YE	2019YE
CRIBHKD	2.33%	2.50%
CRIBUSD	2.27%	2.63%
CRIBMA	2.21%	2.62%
HSR	0.62%	0.96%

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

21. INSURANCE LIABILITIES AND FINANCIAL LIABILITIES FOR INVESTMENT CONTRACTS - continued

(a) Long-term and short-term insurance contracts – assumptions, change in assumptions and sensitivity analysis – continued

The policy reserves adopted for HKFRS are the same as those determined in accordance with the requirements of the HKIO. This method complies with HKFRS 4 because insurance, or investment contracts with DPF, are already subject to a de facto liability adequacy test, since the HKIO specifies that all reserves must be prudent.

Change in assumptions

The valuation mortality rate is 110% (2019: 110%) of best estimate mortality rate during the year. The best estimate mortality rate in respect of the National Life business is 69% of HKA01 (adjusted) (2019: 69% of HKA01 (adjusted)) for female and 55% of HKA01 (adjusted) (2019: 60% of HKA01 (adjusted)) for male during the year. The best estimate mortality rate in respect of the business formerly transferred from AXA (Hong Kong) Life Insurance Company Limited is updated to 72% of HKA01 (adjusted) (2019: 72% of HKA01 (adjusted)) for female and 55% of HKA01 (adjusted) (2019: 61% of HKA01 (adjusted)) for male during the year. The best estimate mortality rate in respect of other life business is 50% of HKA01 (adjusted) (2019: 56% of HKA01 (adjusted)) for female and 50% of HKA01 (adjusted) (2019: 50% of HKA01 (adjusted)) for male during the year.

The morbidity rate in respect of the Accelerated CI business is updated to 105% (2019: 110%) for female and 90% (2019: 90%) for male. The morbidity rate in respect of the Additional CI business is updated to 120% (2019: 120%) for female and 140% (2019:140%) for male during the year. The morbidity curve is also updated with inhouse experience.

The acquisition expense per policy in respect of the Investment-linked business is \$380 (2019: \$380). The acquisition expense per Annual Premium Earned in respect of the Investment-linked business is 13.1% (2019: 13.1%) for basic plans and 10.2% (2019: 10.2%) for rider plans.

The impact of this change was US\$70 million decrease in net in reserves at 31 December 2020.

The valuation interest rates by product group for insurance contracts with DPF, insurance contracts without DPF and riders products, were as above. The impact of this change was a US\$1,864 million increase in net in reserves at 31 December 2020.

Sensitivity analysis

Investment return:

Gains on equity investments directly increase reported profit. Likewise, falls in the value of equities lead to a corresponding reduction in reported profit.

Changes in the value of fixed interest assets are partially offset by changes in the value of liabilities.

There are limits to the offset between asset and liability value changes due to the impact of other statutory regulations. The limits effectively put a floor on the value of liabilities.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

21. INSURANCE LIABILITIES AND FINANCIAL LIABILITIES FOR INVESTMENT CONTRACTS - continued

(a) Long-term and short-term insurance contracts – assumptions, change in assumptions and sensitivity analysis – continued

The following valuation interest rates are used in the sensitivity analysis:

Assumed market return on debt securities +0.5%

Weighted VIR	2020YE	2019YE
CRIBHKD	2.61%	2.75%
CRIBUSD	2.66%	2.96%
CRIBMA	2.66%	3.00%

Assumed market return on debt securities -0.5%

Weighted VIR	2020YE	2019YE
CRIBHKD	1.87%	2.08%
CRIBUSD	1.77%	2.64%
CRIBMA	1.46%	2.93%

Assumed equity securities market value +5%

Weighted VIR	2020YE	2019YE
CRIBHKD	2.34%	2.45%
CRIBUSD	2.28%	2.60%
CRIBMA	2.22%	2.61%

Assumed equity securities market value -5%

Weighted VIR	2020YE	2019YE	
CRIBHKD	2.32%	2.45%	
CRIBUSD	2.26%	2.60%	
CRIBMA	2.19%	2.61%	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

21. INSURANCE LIABILITIES AND FINANCIAL LIABILITIES FOR INVESTMENT CONTRACTS - continued

(a) Long-term and short-term insurance contracts – assumptions, change in assumptions and sensitivity analysis - continued

Mortality / morbidity:

Improvements in mortality and/or morbidity lead to reduced incidence of claims and higher profits. Likewise, deterioration in these factors will reduce profits. However, various reinsurance arrangements are in place to control the impact of large individual claims and claims arising from catastrophic events.

(b) Movement in insurance liabilities

Short-term insurance contracts (gross)

Short-term insurance contracts (gross)	Year ended 31.12.2020 US\$	Year ended 31.12.2019 US\$
At beginning of year	181,002	183,291
Premiums written during the year	44,095,148	38,057,256
Premiums earned during the year	(43,691,905)	(38,059,545)
At end of year	584,245	181,002
Long-term insurance contracts with DPF (gross)		
	Year ended	Year ended
	<u>31.12.2020</u>	31.12.2019
	US\$	US\$
At beginning of year	11,104,323,149	8,217,426,276
Valuation premiums received	1,550,318,237	1,450,484,122
Interest credited	263,441,531	248,870,937
Impact of change in assumptions	1,917,578,984	1,192,666,071
Impact of change in methodology	(1,131,939,048)	-
Change in resilience reserve and voluntary reserve	245,274,205	254,469,215
Release in reserve on claims, surrenders and maturities	(376,930,785)	(259,593,472)
At end of year	13,572,066,273	11,104,323,149

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

21. INSURANCE LIABILITIES AND FINANCIAL LIABILITIES FOR INVESTMENT CONTRACTS - continued

(b) Movement in insurance liabilities – continued

Long-term insurance contracts without DPF (gross)		
	Year ended	Year ended
	<u>31.12.2020</u>	<u>31.12.2019</u>
	US\$	US\$
At beginning of year	2,835,328,549	2,278,431,628
Valuation premiums received	600,903,764	540,325,604
Premiums written during the year	246,108,046	219,177,833
Premiums earned during the year	(248,003,135)	(221,141,291)
Interest credited	15,190,966	13,746,949
Impact of change in assumptions	52,475,042	72,813,543
Impact of change in methodology	8,859,971	-
Change in resilience reserve and voluntary reserve Release in reserve on claims, surrenders	1,842,877	21,630,613
and maturities and unit appreciation/depreciation	(260,800,219)	(89,656,330)
At end of year	3,251,905,861	2,835,328,549
Investment contract liabilities with DPF (gross)		
	Year ended	Year ended
	31.12.2020	31.12.2019
	US\$	US\$
At beginning of year	306,651,328	248,267,492
Valuation premiums/contributions received	19,886,498	21,459,725
Interest credited	7,148,058	6,323,744
Impact of change in assumptions	41,288,476	15,569,069
Impact of change in methodology	6,217,128	-
Change in resilience reserve and voluntary reserve	(736,100)	6,462,569
Release in reserve on claims, surrenders and maturities,		
and unit appreciation/depreciation	6,867,774	8,568,729
At end of year	387,323,162	306,651,328

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

21. INSURANCE LIABILITIES AND FINANCIAL LIABILITIES FOR INVESTMENT CONTRACTS - continued

(b) Movement in insurance liabilities – continued

Investment contract liabilities without DPF (gross)		
	Year ended	Year ended
	31.12.2020	31.12.2019
	US\$	US\$
At beginning of year	1,632,384,824	1,515,094,311
Premiums/contributions received	56,769,791	58,060,437
Impact of change in assumptions	(4,109,924)	4,335,644
Impact of change in methodology	294,269	1 452 274
Change in resilience reserve and voluntary reserve Release in reserve on claims, surrenders and maturities,	1,026,588	1,452,274
and unit appreciation/depreciation	(37,119,352)	53,442,158
•		
At end of year	1,649,246,196	1,632,384,824
(c) Movement in recoverable from reinsurers		
Short-term insurance contracts		
Short term movement volument	Year ended	Year ended
	<u>31.12.2020</u>	31.12.2019
	US\$	US\$
At beginning of year	_	71
Increase in period	5,773	-
Release in period	-	(71)
At end of year	5,773	
The ond of your	=======	
Long-term insurance contracts		
Long-term insurance contracts	Year ended	Year ended
	31.12.2020	31.12.2019
	US\$	US\$
At beginning of year	761,890,428	447,065,083
Interest credited	17,087,360	17,572,685
Impact of change in assumptions	214,809,841	176,097,877
Impact of change in methodology	(112,546,230)	-
Impact of change in reinsurance arrangements	49,251,423	141,180,929
Change due to claims, surrenders, maturities and others	95,671,913	(20,026,146)
At end of year	1,026,164,735	761,890,428

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

22.	CLAIMS PAYABLE	At 31.12.2020	At 31.12.2019
		US\$	US\$
	Gross:		
	Long term business		
	Claims admitted but not paid - life and annuity business	61,583,286	44,842,112
	Claims incurred but not reported and others	112,128,928	71,307,097
	General business	422 650	1.555.207
	Claims reported but not paid	432,650	1,555,307
	Claims incurred but not reported and others	37,564,805	28,194,675
		211,709,669	145,899,191
	Current	211,709,669	145,899,191
	Non-current	-	-
		At 31.12.2020	At 31.12.2019
		US\$	US\$
	Net:		
	Long term business		
	Claims admitted but not paid - life and annuity business	(45,142,958)	(29,213,907)
	Claims incurred but not reported and others	112,128,928	71,307,097
	General business		
	Claims reported but not paid	201,297	1,245,537
	Claims incurred but not reported and others	37,388,698	28,046,288
		104,575,965	71,385,015
		=======================================	=======================================
	~	101 05-	 -0
	Current	104,575,965	71,385,015
	Non-current	-	-

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

23. FINANCIAL LIABILITIES - INVESTMENT CONTRACTS

Financial liabilities – investment contracts represent the amount which the policyholders of investment contracts without DPF are entitled to as at the balance sheet date. The fair values, determined based on the fair value of underlying financial assets and derivatives at the balance sheet date, approximate to the corresponding carrying amounts.

Financial liabilities – investment contracts of US\$1,649,246,196 (2019: US\$1,632,384,824) are current liabilities.

24. PENSIONS – DEFINED CONTRIBUTION PLANS

The pensions-defined contribution plans for the current and prior years were borne by an insurer subsidiary.

25. OTHER FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Other financial assets:

The amounts due from group companies are unsecured, non interest bearing and due on demand.

The insurance receivables, debtors and amounts due from group companies at the balance sheet date are stated at amortised cost using the effective interest rate method, as reduced by appropriate allowances for estimated irrecoveries. Insurance receivables that were past due but not impaired related to a number of independent policyholders that have a good track record with the Company. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

All of these balances are classified as current assets.

Other than those disclosed above, none of these financial assets is either past due or impaired.

Other financial liabilities:

Repurchase Obligations and Debt Instruments Liabilities

Repurchase Obligations

The Company entered into Global Master Repurchase Agreements ("GMRA") with several financial institutions to be able to enter into repurchase transactions (agreements to sell securities and repurchase them at a pre-defined price and on a pre-defined date, with a fee).

Pursuant to an Agency Agreement, the Company authorises a fund manager to act as its agent to arrange and administer the repurchase transactions within the parameters set forth in the agreement. In consideration of the services provided, the Company agrees to pay the agent a fee based on the notional amount of the repurchase transaction. The transaction adheres to the guidelines and requirements agreed to by all parties.

The securities sold under the transaction are marked to market daily, and the fund manager is responsible for checking the valuation, monitoring the compliance of the securities, and controlling the margin calls.

Total Return Swaps

The Company entered into a structured financing arrangement that consists of a two-step process (1) a sale of a liquid government bond with (2) a corresponding total return swap with the transferee whereby all of the interest payment and principal redemption cash flows from the underlying bond are remitted back to the Company in exchange for agreed upon payments by the Company. Throughout the term of the agreement, the Company will receive the nominal bond coupons and pay a fixed financing cost to the counterparty bank. The term of the arrangement is until the maturity of the underlying bond. At the end of the agreement term, the asset maturity redemption amount is returned to the Company and the Company repays the counterparty bank the financing amount which could be either bond notional or initial price.

The collateral is marked to market daily, and the fund manager is responsible for checking the valuation, monitoring the compliance of the collateral, and controlling the margin calls.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

25. OTHER FINANCIAL ASSETS AND FINANCIAL LIABILITIES - continued

The following table specifies the amounts subject to repurchase agreements and total return swaps which do not qualify for de-recognition at each year/period end:

5 1	At 31.12.2020 US\$'000	At 31.12.2019 US\$'000
Repurchase agreement Total return swap	646,408 7,193,580	713,554 2,124,539
	7,839,988	2,838,093

The amounts due to group companies are unsecured, non interest bearing and due on demand.

The insurance payables, creditors and amounts due to group companies are subsequently measured at amortised cost using the effective interest method.

The directors consider the carrying values of the above items approximately equal to their fair values.

All of these balances are classified as current liabilities.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

26. EQUITY COMPENSATION BENEFITS

Certain eligible employees of AXA SA and its subsidiaries (the "AXA Group") have been granted options to subscribe to AXA shares at fixed prices in AXA SA, the ultimate holding company of the Company, under the AXA SA Stock Option Plan.

The grantee may exercise the option in accordance with the following schedule:

- 1/3 of the options granted are vested and exercisable on or after the second anniversary of the grant date
- 2/3 of the options granted are vested and exercisable on or after the third anniversary of the grant date
- All options granted are vested and exercisable on or after the fourth anniversary of the grant date.

For the 2012 plan and before, a performance condition is applied for Stock Option grant more than 5,000: the last tranche when vested will become exercisable only if the AXA share price has performed at least as well as the EuroStoxx Insurance index either since the grant date or over the last 3 year period.

For the 2013 Plan, the performance condition is applied to the last third of the grant and will become exercisable as follows:

- If the performance of the AXA share is equal to 75% of the performance of the Eurostoxx Insurance Index over the same period, 50% of the options will be exercisable
- If the performance of the AXA share is equal to 100% of the performance of the Eurostoxx Insurance Index over the same period, 100% of the options will be exercisable
- If the performance of the AXA share range between 75% and 100% of the performance of the Eurostoxx Insurance Index over the same period, the number of options exercisable will vary proportionately from 50% to 100%

Since 2014 SXIP Insurance Index replaces EuroStoxx Insurance index and a new vesting schedule applies to the stock option grants:

- 1/3 of the options granted are vested and exercisable on or after the third anniversary of the grant date
- 2/3 of the options granted are vested and exercisable on or after the fourth anniversary of the grant date
- All options granted are vested and exercisable on or after the fifth anniversary of the grant date.

The exercise price of the stock options ranged from Euro 9.76 to Euro 33.78 with the average remaining anniversary of two to four years of grant date.

In 2019, in order to simplify AXA's compensation policy and in line with market practice and feedbacks of many institutional investors, AXA's Board of Directors, decided to cease awarding stock options to corporate officers and AXA employees.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

26. EQUITY COMPENSATION BENEFITS - continued

AXA SHAREPLAN

For the past 27 years, the AXA Group has continuously offered employees the opportunity to become AXA shareholders through the annual employee share offering (the "SharePlan"), comprising two investment options: the Traditional Plan and the Leverage Plan.

Under the AXA Shareplan, AXA offers employees of the AXA group opportunity to invest and hold units in funds in this shareplan which in turn hold AXA shares. This shareplan enables such employees to purchase AXA shares indirectly through the funds at fixed discounts to AXA share reference prices.

The 2020 edition occurred while the world was entering an unprecedented sanitary crisis with heavy economic and financial consequences. Financial market volatility, under these extraordinary circumstances, led AXA Group to remove the Leverage plan from the 2020 offering.

INTERNATIONAL PERFORMANCE SHARES PLAN

Since 2013, the Performance Unit Plan is replaced by International Performance Share Plan granted by AXA SA.

Under International Performance Share Plan, selected officers are initially granted a certain number of performance shares at the beginning of the 3-year vesting period. The rate of achievement of the performance targets as assessed by AXA at the end of the performance period is used to determine the number of AXA shares acquired in respect of the Performance Shares (the "Performance Shares Conversion Rate") The Performance Shares Conversion Rate shall be determined according to the rate of performance target achievement:

- 0 performance shares conversion rate if targets achievement 0%
- 1 performance shares conversion rate if targets achievement 100%
- 1.3 performance shares conversion rate if targets achievement > or = 130%

Shares will be delivered at settlement. The number of acquired AXA shares will be equal to the number of Performance Shares definitively vested.

Since 2014 grant, International Performance Shares have a 4-year vesting period consisting of a 3-year performance period and 1-year deferral period before effective acquisition of the AXA shares that can be sold immediately.

Since 2019 grant, International Performance Shares have a 3-year vesting period consisting of a 3-year performance period without deferral period. At acquisition of the AXA shares they can be sold immediately.

AXA MILES

In 2012, AXA Group has announced the grant of 50 AXA Miles to all AXA Group employees. Every eligible employee was awarded 50 AXA Miles in March 2012, which convert into shares at the end of the acquisition period in March 2016. Out of the 50 AXA Miles, 25 have been granted without any particular conditions at grant date and 25 have been actually granted in March 2013 as performance conditions have been reached at that date.

In March 2016, all granted AXA Miles in 2012 were vested by eligible employees and have been converted to AXA shares.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

26. EQUITY COMPENSATION BENEFITS - continued

The following tables disclose details of the relevant share options held by employees of the Company and movements in such holdings during the year:

Number of units per plan type

	AXA SA Stock <u>Option Plan</u>	International Performance Share Plan
Outstanding at 1 January 2019	138,349	64,584
Granted during the year	-	-
Increase due to new appointments	-	8,415
Adjustment (due to performance conditions / other reason)	(41,836)	(18,331)
Decrease due to resignation/withdrawal (forfeited)	(96,513)	(46,253)
Outstanding at 31 December 2019	_	8,415
Granted during the year		16,240
Outstanding at 31 December 2020	-	24,655

The expenses arising from equity-settled during the year relate to options granted to certain eligible employees for services provided to the Company and other group companies. Accordingly, the entire cost of these options, representing the amortisation of the relevant share-based plans for the period up to 31 December 2020 of US\$3,057,768 (2019: US\$2,708,117), was absorbed by a subsidiary.

27. CAPITAL COMMITMENTS

Capital commitments contracted for at the end of the reporting period but not yet incurred is as follows:

	At 31.12.2020 US\$	At 31.12.2019 US\$
Unlisted unit trust investments	541,616,787	333,272,143

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

28. ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS

	<u>At 31.12.2020</u>	At 31.12.2019
	US\$	US\$
Deposits with banks		
Fixed term	145,798,457	121,170,288
Current accounts	893,669,044	545,407,031
Cash	2,284	2,273
	1,039,469,785	666,579,592
Less:		
Pledged bank deposits (note 31) Fixed term bank deposits	(44,774,386)	(20,021,037)
with maturity over three months	(101,024,071)	(101,149,251)
	893,671,328	545,409,304

Deposits with banks represent cash at current accounts with banks and deposits placed with various banks with terms up to 3 years with interest rate up to 2.05% per annum (2019: 3% per annum).

The directors consider the carrying values of the above items approximately equal to their fair values.

29. DERIVATIVE FINANCIAL INSTRUMENTS

(a) Financial risk management

The Company enters into financial instruments, including derivative financial instruments, for hedging purposes. The use of financial derivatives is governed by the policies approved by the Board of Directors, which provide written principles on the use of financial derivatives. Compliance with policies and exposure limits is reviewed on a continuous basis.

(b) Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria of recognition, the basis of measurement and the basis on which revenues and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 3 to the financial statements.

(c) Derivatives

The Company uses derivatives as part of the normal investment management procedures. Derivatives are principally used as an effective alternative to physical assets in order to achieve a desired level of total exposure to various asset classes, and as a means to hedge against market movements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

Equity forward - long

Cross currency swap

- short

29. DERIVATIVE FINANCIAL INSTRUMENTS - continued

	At 31	.12.2020
	Assets	Liabilities
	US\$	US\$
Forward currency contracts	29,540,023	54,377,529
Interest rate swap	6,141,461	56,242
Equity options	19,798,760	13,039,156
Forward interest rate swap	75,857,101	184,719,835
Asset swap	75,657,101	263,688,291
Bond forward	30,370,911	203,000,271
		-
Credit default swap	906,946 8,339,557	474.214
Swaption		474,314
Cross currency swap	25,088,104	5 520 012
Equity forward	2,345,023	5,529,913
	198,387,886	521,885,280
	At 31	.12.2019
	Assets	Liabilities
	US\$	US\$
	254	СБψ
Forward currency contracts	5,853,863	6,900,181
Interest rate swap	5,669,952	1,873,455
Equity options	10,318,022	2,045,934
Forward interest rate swap	12,033,035	21,462,786
Asset swap	952,553	12,404,543
Bond forward	12,120,078	12,404,343
		-
Credit default swap	169,134	2 727 201
Forward currency option	1,500,943	2,737,201
Swaption	5,675,600	544,550
	54,293,180	47,968,650
		
		ractual or
	notion	al amounts
	<u>At 31.12.2020</u>	At 31.12.2019
	US\$	US\$
Forward currency contracts - bought	5,916,893,577	3,136,505,951
- sold	(5,941,731,083)	(3,137,552,288)
Equity options - long	773,281,544	527,399,882
- short	(201,936,459)	(211,291,812)
Forward interest rate swap	5,908,947,425	2,150,290,000
		154,046,000
Interest rate swaps - long	21,950,000	
- short	(179,427,000)	(313,900,000)
Asset swap	2,120,615,504	873,288,840
Bond forward	100,000,000	100,000,000
Credit default swap	79,500,000	12,500,000
Currency option	-	2,143,833,563
Swaption	541,000,000	1,700,000,000
F t f	50 000 171	

Derivatives held by the Company are valued on a fair value basis, which involves the calculation and recognition of unrealised gains and losses on all current positions.

50,000,171

(100,297,452)

2,253,099,409

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

29. DERIVATIVE FINANCIAL INSTRUMENTS - continued

There are four major types of risks inherent in derivatives, these are:

- Market risk the risk of loss due to a change in market conditions
- Liquidity risk the risk that a transaction in a particular physical asset or derivative could have a detrimental effect on its price; for example in the extreme, it may not be possible to sell the security
- Credit risk the risk that a loss will be incurred if a counterparty defaults on a contract
- Operational risk the risk of losses occurring as a result of inadequate systems and control, human error or management failure

The Company has a Derivatives Policy which describes the objectives, authorisation and conditions of uses, counterparty requirements, and operating procedures in order to manage the risks inherent in derivatives. Market risk is controlled through a process of setting exposure limits to various asset classes and exposure limits to particular holdings within an asset class.

30. NET ASSETS HELD ON BEHALF OF FELLOW SUBSIDIARIES OF THE COMPANY

The Company manages a combined non-linked investment portfolio of approximately US\$1,717,923,542 (2019: US\$2,254,486,572) which are recorded in the name of the Company in accordance with the deed of trust dated 13 July 2009 entered with three of its subsidiaries. Included in this portfolio are investments (net of derivative liabilities) held on behalf and for the benefit of several Hong Kong-based insurer namely AXA China Region Insurance Company Limited (an aggregate amount of 2020: US\$500,049,973, 2019: US\$572,874,401) in the AXA China Region Group. The financial statements disclose the remaining balance of US\$1,217,873,569 (2019: US\$1,681,612,171) which is held for the benefit of the Company.

31. PLEDGE OF ASSETS

The Company's Macau Branch has pledged its bank deposits of US\$44,774,386 (2019: US\$20 million) and debt securities of US\$619,923,341 (2019: US\$527,535,685) to Autoridade Monetária e Cambial de Macau as a guarantee in respect of the required technical reserves.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

32. RELATED PARTY TRANSACTIONS

During the year, the Company entered into the following major transactions with related parties:

		Year ended	Year ended
	Notes	<u>31.12.2020</u>	31.12.2019
		US\$	US\$
Reinsurance premiums to fellow subsidiaries	a	(90,841,511)	(85,990,470)
Reinsurance recoveries from fellow subsidiaries	a	69,219,774	56,788,566
Reinsurance commissions from fellow subsidiaries	a	8,890,393	10,844,119
Reinsurance assets from fellow subsidiaries	a	68,039,687	35,032,006
Reinsurance premiums from fellow subsidiaries	b	26,913,320	27,881,317
Reinsurance recoveries to fellow subsidiaries	b	(3,199,940)	(1,644,504)
Reinsurance commissions to fellow subsidiaries	b	(3,257,124)	(1,680,696)
Investment charges paid to fellow subsidiaries	c	(18,915,177)	(19,521,951)
Interest income from the immediate holding company	d	2,032,445	2,869,188
Allocation of management expenses from a			
subsidiary	e	(183,682,720)	(183,857,698)
Trademark fees from the ultimate holding company	f	(12,444,528)	

Notes:

- (a) The amounts relate to a reinsurance ceded arrangement made or payable with fellow subsidiaries in the normal course of business.
- (b) The amounts relate to the reinsurance accepted arrangements made with related group companies/fellow subsidiaries including a new reinsurance treaty with a fellow subsidiary for an accident and health product with fully refundable features. Commissions are paid and received on such arrangements. All reinsurance agreements are entered into in the normal course of business.
- (c) The investment charges were made to a fellow subsidiary for the provision of the investment services throughout the year based on the size of the investment portfolios.
- (d) The floating rate of a debenture of HK\$736 million issued by the immediate holding company were unsecured and bearing interest at the rate of 0.96% per annum above Hong Kong Inter Bank Offer Rate ("HIBOR"). The debenture will be fully redeemed on or before 6 June 2021.
- (e) Certain overhead costs borne by the group companies were allocated to the Company for sharing the common services and facilities on time spent basis.
- (f) The trademark fees recharged from the ultimate holding company for the provision of brand usage.
- (g) Details of the Company's balances with related parties are set out in the balance sheet and note 25 to the financial statements.
- (h) The Company manages a combined non-linked investment portfolio on behalf of a subsidiary and fellow subsidiaries, which are held by an investment custodian in the name of the Company, as described in note 30.
- (i) During the year, the Company obtained key management personnel services from its fellow subsidiary, AXA China Region Insurance Company Limited. The key management personnel received unapportioned remuneration of US\$6,926,133 (2019: US\$6,678,150).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

33. PROFIT AND LOSS ACCOUNT PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE

	Year ended <u>31.12.2020</u> US\$	Year ended 31.12.2019 US\$
Transfer from revenue accounts		
Long term business General business	- 7,967,071	6,713,336
		
	7,967,071	6,713,336
Income		
Investment income		
- listed	34,001	233,376
- unlisted	548,335	479,313
Net realised and unrealised	11 106	(105.215)
gains/(losses) on investments Other income	11,106	(105,215)
Other income	3,430,656	3,277,530
	4,024,098	3,885,004
Expenses		
Investment expenses	(20,523)	(41,675)
Management and other expenses	(1,009,131)	(1,750,324)
Profit before taxation	10,961,515	8,806,341
Tax expense	(1,161,784)	(800,309)
Profit for the year	9,799,731	8,006,032
Dividends		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

34. BALANCE SHEET PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE

	<u>Notes</u>	At 31.12.2020	At 31.12.2019
<u>ASSETS</u>		US\$	US\$
INTANGIBLE ASSETS	12	260,844	56,741
Adjustments under the Valuation Rules	36	(114,335)	(20,701)
		146,509	36,040
PLANT AND EQUIPMENT	13	2,376,476	2,682,690
RIGHT-OF-USE ASSETS	14	170,694	1,223,592
INVESTMENTS IN SUBSIDIARIES	15	1,862,997,551	1,713,086,940
INVESTMENTS IN ASSOCIATES	16	78,177,678	84,800,695
INVESTMENTS IN SECURITIES	17, 32	28,501,216,635	19,674,813,103
LOANS	18	166,359,304	178,415,968
DEFERRED TAX ASSETS	19	<u>-</u>	548,233
OTHER ASSETS			
Direct premiums receivable	25	390,441,902	293,763,168
Debtors and prepayments, unsecured	25	183,349,563	188,522,089
Reinsurance assets	21, 22	1,133,304,212	836,404,604
Amounts due from reinsurers and intermediaries			
under reinsurance contracts ceded	25	3,800	3,781
Amounts due from an insurer subsidiary	25	257,549,650	-
Amount due from the immediate holding			• • • • • • • •
company	25	31,595,262	34,067,607
Amount due from the ultimate holding company	25 25	204 (00	308
Amounts due from fellow subsidiaries	25 29	394,600	1,820,713
Derivative financial instruments Deposits with banks	29	198,387,886	54,293,180
Fixed term	28	219,390,868	250,117,313
Current accounts	28	820,076,633	416,460,006
Cash	28	2,284	2,273
Adjustments under the Valuation Rules		3,234,496,660	2,075,455,042
		3,234,496,660	2,075,455,042
TOTAL ASSETS		33,845,941,507	23,731,062,303

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

34. BALANCE SHEET PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE - continued

	Notes	At 31.12.2020 US\$	At 31.12.2019 US\$
CAPITAL SURPLUS AND LIABILITIES			
CAPITAL AND RESERVES Share capital	20	175,782,800	175,782,800
•			
Reserves Adjustments under the Valuation Rules	35 36	538,253,941 (114,335)	528,454,210 (20,701)
		538,139,606	528,433,509
		713,922,406	704,216,309
INSURANCE FUNDS			
Insurance liabilities	37	18,861,125,737	15,878,868,852
Unassigned surplus	37	2,708,176,518	1,572,747,611
		21,569,302,255	17,451,616,463
DEFERRED TAX LIABILITIES		1,378,481	-
OTHER LIABILITIES	25	7.020.007.550	2 020 002 002
Repurchase obligations and debt instruments liabilities	25 25	7,839,987,558	2,838,092,802
Creditors and accrued charges Lease Payable	23 14	494,023,444 196,108	264,356,345 1,249,565
Claims payable	22	211,709,669	145,899,191
Commissions payable	25	119,713,483	124,448,042
Policyholders' funds on deposit	25	375,956,754	385,178,429
Dividend payable	25	1,772,298,039	1,585,186,752
Amounts due to reinsurers and intermediaries		, , ,	, , ,
under reinsurance contracts ceded	25	56,664,481	52,635,205
Amounts due to non-insurer subsidiaries	25	2,468,951	14,822,694
Amounts due to an insurer subsidiary	25	-	38,366,830
Amount due to the ultimate holding company	25	12,444,218	-
Amount due to an intermediate holding	25	2.007.200	2 001 702
company Amounts due to fellow subsidiaries	25 25	2,996,288 120,440,429	2,981,702 67,202,103
Amount due to a related company	25 25	2,010,510	751,436
Derivative financial instruments	29	521,885,280	47,968,650
Current tax payables	2)	28,543,153	6,089,785
		11,561,338,365	5,575,229,531
TOTAL CAPITAL SURPLUS AND LIABILITIES		33,845,941,507	23,731,062,303

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

35. RESERVES

<u>Und</u>	ler	HI	$\langle I \rangle$	<u>O</u>	bas:	is

	Share <u>premium</u> US\$	Retained profits and valuation adjustments US\$	Total US\$
At 1 January 2019 Profit for the year Dividends (note 11)	383,257,000	137,191,178 8,006,032	520,448,178 8,006,032
At 31 December 2019 Profit for the year Dividends (note 11)	383,257,000	145,197,210 9,799,731	528,454,210 9,799,731
At 31 December 2020	383,257,000	154,996,941	538,253,941

36. ADJUSTMENTS UNDER THE HONG KONG INSURANCE (GENERAL BUSINESS) (VALUATION) RULES

Under HKIO basis

	At 31.12.2020	At 31.12.2019
	US\$	US\$
Investments in securities -		
Adjustment under section 4 of the Valuation Rules	-	-
Adjustment under section 8 of the Valuation Rules	-	-
Adjustment under section 14 of the Valuation Rules	-	-
Other assets -	-	-
Adjustment under section 14 of the Valuation Rules	-	-
Insurance funds -		
Adjustment under section 10 of the Valuation Rules	114,335	20,701
	114,335	20,701

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

37. INSURANCE LIABILITIES/FUNDS

Under HKIO basis		
	At 31.12.2020	At 31.12.2019
	US\$	US\$
Policy reserves, net		
Individual life and annuity business	13,875,446,848	11,477,404,101
Linked long term business	3,958,914,180	3,639,381,517
Retirement scheme management category III	15,729	11,804
General insurance business	578,472	181,002
Reinsurance assets	1,026,170,508	761,890,428
Insurance liabilities, gross	18,861,125,737	15,878,868,852
Unassigned surplus		
Individual life and annuity business and		
linked long term business	2,708,176,518	1,572,747,611
Unassigned surplus	2,708,176,518	1,572,747,611
Adjustment under the Valuation Rules		
Insurance funds	21,569,302,255	17,451,616,463

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

38. LONG TERM REVENUE ACCOUNT PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE

		202	20	2019					
			Retirement scheme		Retirement scheme				
	Individual life and annuity US\$	Linked long term US\$	management category III US\$	Total US\$	Individual life and annuity US\$	Linked long term US\$	management category III US\$	Total US\$	
Fund brought forward									
Policy reserves Unassigned surplus	11,477,404,101 1,384,798,947	3,639,381,517 187,503,235	11,804 445,429	15,116,797,422 1,572,747,611	8,670,778,182 1,027,440,649	3,141,370,288 118,027,018	6,154 366,150	11,812,154,624 1,145,833,817	
	12,862,203,048	3,826,884,752	457,233	16,689,545,033	9,698,218,831	3,259,397,306	372,304	12,957,988,441	
Gross premiums									
- first year	226,072,357	18,141,226	144,175	244,357,758	467,047,726	22,318,938	63,372	489,430,036	
- renewal	2,301,090,505	208,299,122	3,132,202	2,512,521,829	1,990,708,928	207,013,213	2,916,999	2,200,639,140	
- single	73,911,138	167,583,578	-	241,494,716	108,201,046	139,561,388	-	247,762,434	
Reinsurance premiums									
accepted	1,013,780			1,013,780	312,192			212 102	
first yearrenewal	22,524,962	-	-	22,524,962	28,283,370	-	-	312,192 28,283,370	
Reinsurance regular premiums ceded	22,324,902	-	-	22,324,902	26,263,370	-	_	28,283,370	
- first year	(24,096,685)	(43,562)	(2,454)	(24,142,701)	(53,431,663)	(61,397)	(1,010)	(53,494,070)	
- renewal	(216,556,263)	(1,841,741)	(357,444)	(218,755,448)	(159,293,214)	(1,851,474)	(580,423)	(161,725,111)	
- single	(37,101,255)	(6,031,059)	-	(43,132,314)	(74,103,621)	(6,818,839)	-	(80,922,460)	
	2,346,858,539	386,107,564	2,916,479	2,735,882,582	2,307,724,764	360,161,829	2,398,938	2,670,285,531	
Contributions									
- listed	500,467,864	3,390,535	-	503,858,399	402,670,037	12,584,328	-	415,254,365	
- unlisted	159,379,379	64,529,643	=	223,909,022	109,003,930	49,477,892	-	158,481,822	
Net realised and unrealised									
(losses)/gains on	1 500 600 515	106.000.016		2 127 (01 062	1 550 151 055	206.427.626		1 00 6 010 601	
investments	1,720,682,547	406,922,316	-	2,127,604,863	1,550,474,975	386,437,626	-	1,936,912,601	
Impairment loss on investment in a subsidiary	_	_	_	_	(907,284)	_	_	(907,284)	
Other income	115,404,284	(117,528,589)	175,373	(1,948,932)	104,041,026	68,855,276	(20,116)	172,876,186	
	17,704,995,661	4,570,306,221	3,549,085	22,278,850,967	14,171,226,279	4,136,914,257	2,751,126	18,310,891,662	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

38. LONG TERM REVENUE ACCOUNT PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE – continued

_		202			2019					
_			Retirement scheme		Retirement scheme					
	Individual life and annuity US\$	Linked long term US\$	management category III US\$	Total US\$	Individual life and annuity US\$	Linked long term US\$	management category III US\$	Total US\$		
Claims and other benefits										
 Death and disability 										
claims	260,236,510	9,234,051	1,989,475	271,460,036	217,241,068	10,111,457	2,196,998	229,549,523		
- Surrenders	216,412,087	312,218,668	-	528,630,755	151,686,762	258,956,628	-	410,643,390		
- Maturities	77,799,980	-	-	77,799,980	32,182,891	-	-	32,182,891		
- Dividends	318,291,457	18,188,524	-	336,479,981	305,735,915	9,013,153	-	314,749,068		
Reinsurance claims										
accepted	1,994,970	-	-	1,994,970	2,000,305	-	-	2,000,305		
Claims and other benefits										
recoverable										
 Death and disability 										
claims	(91,590,381)	(601,790)	-	(92,192,171)	(76,596,969)	(494,596)	-	(77,091,565)		
- Surrenders	-	(77,917,662)	-	(77,917,662)	-	(48,742,113)	-	(48,742,113)		
- Maturities	-	· -	-	- -	(2,736,545)	<u>-</u>	-	(2,736,545)		
	783,144,623	261,121,791	1,989,475	1,046,255,889	629,513,427	228,844,529	2,196,998	860,554,954		
		201,121,791	1,969,473	1,040,233,889	029,313,427		2,190,996			
Direct commissions										
- first year	178,122,379	19,207,069	61,261	197,390,709	370,460,212	22,213,897	1,294	392,675,403		
- renewal	97,976,020	7.811.859	45,077	105,832,956	86,229,619	9,498,531	85,012	95,813,162		
- single	7,787,906	4,033,367	-	11,821,273	11,241,492	3,635,217	-	14,876,709		
Reinsurance commissions	.,,.	, ,		,- ,	, , , -	-,,		, ,		
on premiums accepted										
- first year	277.817	_	_	277,817	211.320	_	_	211.320		
- renewal	1,325,502	_	_	1,325,502	1,904,647	_	_	1,904,647		
Reinsurance commissions	-,,			-,,	-,,			-,,,		
on regular premiums										
ceded										
- first year	(20,223,450)	(15,104)	(176)	(20,238,730)	(38,942,515)	(26,201)	_	(38,968,716)		
- renewal	(40,917,842)	(186,531)	(127)	(41,104,500)	(29,968,782)	(319,931)	(105)	(30,288,818)		
- single	-	(672,813)	-	(672,813)	-	(911,774)	-	(911,774)		
	224,348,332	30,177,847	106,035	254,632,214	401,135,993	34,089,739	86,201	435,311,933		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

38. LONG TERM REVENUE ACCOUNT PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE – continued

triement scheme scheme scheme Individual life Linked long management egory III Total and annuity term category III Total US\$ US\$ US\$ US\$ US\$ US\$ US\$
146 212,001,007 165,153,579 29,536,115 124 194,689,818
- 191,816,263 87,699,821 14,210,798 - 101,910,619
118,811 31,078,724 24,386,003 3,348,324 10,570 27,744,897
- 513,595 1,134,408 - 1,134,408
15,729 17,834,376,757 11,477,404,101 3,639,381,517 11,804 15,116,797,422
318,889 2,708,176,518 1,384,798,947 187,503,235 445,429 1,572,747,611
,334,618 20,542,553,275 12,862,203,048 3,826,884,752 457,233 16,689,545,033
549,085 22,278,850,967 14,171,226,279 4,136,914,257 2,751,126 18,310,891,662
egory III US\$ Total and annuity term US\$

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

39. GENERAL BUSINESS REVENUE ACCOUNT PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE

_				2020							2019			
	Accident				Goods			Accident				Goods		
	and	Motor	General Po	•		Property		and	Motor	General P	-		Property	
	health	vehicles	liability	loss		damage		health	vehicles	liability	loss	transit	damage	Total
	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$
Premiums	20.500.020		705			6.000	20 505 522	20.050.207		(24			6245	20.057.256
- direct underwriting	38,500,029	-	705	-	-		38,507,723 5,587,424	38,050,287	-	624	-	-	6,345	38,057,256
- reinsurance accepted Reinsurance premiums ceded	5,587,424	-	-	-	-	-	3,387,424	-	-	-	-	-	-	-
- direct underwriting	(294,693)	_	_		_	_	(294 693)	(236,946)	_		_	_	_	(236,946)
Change in unearned premium	(397,493)	_	2	_	_	20	, , ,		_	50	_	_	276	2,218
change in uncurrica promium	<u> </u>						<u>`</u>							
	43,395,267	-	707	-	-	7,009	43,402,983	37,815,233	-	674	-	-	6,621	37,822,528
Gross claims														
- direct underwriting	32,389,238	(261,655)	(4.007.494)	(162)	(82)	(490,095)27,629,750	29.173.434	(172,793)	(93,914)	(3,214)	(1.940)	(369,871)	28,531,702
- reinsurance accepted	2,557,023	-	-	-	-		2,557,023		-	-	-	-	-	-
Claims recoverable														
- direct underwriting	(77,056)	(12,908)	103,377	-	11	-	13,424	(111,725)	194,055	105,030	-	4	290,181	477,545
Net claims	24.960.205	(274.562)	(3,904,117)	(162)	(71)	(400,005)30,200,197	20.061.700	21,262	11,116	(2.214)	(1.026)	(70,600)	20,000,247
Net claims	34,869,205	(274,303)	(3,904,117)	(102)	(/1)	(490,093)30,200,197	29,001,709	21,202	11,110	(3,214)	(1,936)	(79,090)	29,009,247
Commissions														
 direct underwriting 	1,692,276	-	1	-	-	7	1,692,284	1,733,545	-	22	-	-	151	1,733,718
- reinsurance accepted	2,286,163	-	-	-	-	-	2,286,163	-	-	-	-	-	-	-
Reinsurance commissions ceded							(0.160)	(11.450)						(11.450)
- direct underwriting	(8,162)						(8,162)	(11,458)						(11,458)
Net commissions	3,970,277	_	1	_	_	7	3,970,285	1,722,087	_	22	_	_	151	1,722,260
Change in unexpired risk	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Management and			/4>			(4.0)				/45			/ - >	
other expenses	1,265,441		(1)			(10)	1,265,430	377,691		(1)			(5)	377,685
Underwriting result	3,290,344	274.563	3,904,824	162	71	497,107	7,967,071	6,653,746	(21,262)	(10,463)	3,214	1,936	86,165	6,713,336
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

40. ADJUSTMENTS UNDER THE HONG KONG INSURANCE ORDINANCE

(a) Statement of comprehensive income

•		2020			2019	
Notes	HKFRS basis	Adjustments	HKIO basis	HKFRS basis	Adjustments	HKIO basis
	US\$	US\$	US\$	US\$	US\$	US\$
INSURANCE PREMIUM REVENUE 40(c)	2,739,562,020	40,121,016	2,779,683,036	2,659,535,303	48,570,538	2,708,105,841
Gross premiums and contributions 40(c)	2,993,955,337	42,926,689	3,036,882,026	2,924,566,561	51,322,305	2,975,888,866
Reinsurance premiums accepted	29,126,166	(2.005.672)	29,126,166	28,595,562	- (2.751.7(7)	28,595,562
Reinsurance premiums ceded Investment income	(283,519,483) 727,767,421	(2,805,673)	(286,325,156) 727,767,421	(293,626,820) 573,736,187	(2,751,767)	(296,378,587) 573,736,187
Net realised and unrealised	2 127 (04 062		2 125 (04 062	1 026 012 601		1 02 (012 (01
gains on investments 40(c)	2,127,604,863	(96, 439, 976)	2,127,604,863	1,936,912,601	14.051.102	1,936,912,601
Other income/(expenses) 40(c) Gross claims	84,480,729 (299,089,786)	(86,428,876)	(1,948,147)	157,925,780 (258,081,225)	14,951,192	172,876,972
Reinsurance claims accepted	(4,551,993)	-	(299,089,786) (4,551,993)	(238,081,223) $(2,000,305)$	-	(258,081,225) (2,000,305)
Claims recoverable	92,178,747	-	92,178,747	76,614,020	-	76,614,020
Surrenders, maturities, dividends	72,170,777		72,170,777	70,014,020		70,014,020
and withdrawals 40(c)	(787,083,633)	(77,909,421)	(864,993,054)	(619,295,050)	(86,801,641)	(706,096,691)
Gross commissions	(316,737,222)	-	(316,737,222)	(505,098,992)	-	(505,098,992)
Commissions on reinsurance accepted	(3,889,482)	-	(3,889,482)	(2,115,967)	-	(2,115,967)
Commissions on reinsurance ceded	62,024,205	-	62,024,205	70,180,766	-	70,180,766
Management and other expenses	(213, 267, 222)	-	(213, 267, 222)	(195,068,289)	=	(195,068,289)
Impairement on investment in a subsidiaries	-	-	-	(907,284)	-	(907,284)
Investment expenses	(191,816,263)	-	(191,816,263)	(101,910,619)	-	(101,910,619)
Increase in insurance liabilities $40(c)$, (d)	(2,966,203,376)	(16,567,105)	(2,982,770,481)	(3,503,309,748)	(117,290,514)	(3,620,600,262)
Increase in reinsurance assets	264,280,080	-	264,280,080	314,825,274	-	314,825,274
(Increase)/decrease in investment liabilities	(140,784,386)	140,784,386	_	(140,570,425)	140,570,425	
INSURANCE PROFIT	1,174,474,702		1,174,474,702	461,372,027		461,372,027

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

40. ADJUSTMENTS UNDER THE HONG KONG INSURANCE ORDINANCE - continued

(a) Statement of comprehensive income - continued

•			2020			2019		
	<u>Notes</u>	HKFRS basis US\$	Adjustments US\$	HKIO basis US\$	HKFRS basis US\$	Adjustments US\$	HKIO basis US\$	
OTHER REVENUES AND EXPE	NSES							
Investment income Net realised and unrealised losses		582,336	-	582,336	712,689	-	712,689	
on investments		11,106	-	11,106	(105,215)	-	(105,215)	
Other income		3,430,656	-	3,430,656	3,277,530	-	3,277,530	
Investment expenses		(20,523)	-	(20,523)	(41,675)	-	(41,675)	
Management and other expenses		(1,009,131)	-	(1,009,131)	(1,750,324)	-	(1,750,324)	
PROFIT BEFORE TAXATION		1,177,469,146		1,177,469,146	463,465,032		463,465,032	
TAXATION	40(e)	(32,240,508)	-	(32,240,508)	(28,545,206)	-	(28,545,206)	
								
PROFIT FOR THE YEAR TRANSFER TO		1,145,228,638		1,145,228,638	434,919,826		434,919,826	
UNASSIGNED SURPLUS	40(g)	-	(1,135,428,907)	(1,135,428,907)	-	(426,913,794)	(426,913,794)	
PROFIT AFTER TRANSFER		1,145,228,638		9,799,731	434,919,826		8,006,032	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

40. ADJUSTMENTS UNDER THE HONG KONG INSURANCE ORDINANCE - continued

(b) Balance Sheet

			2020			2019			
	Notes	HKFRS basis	Adjustments	HKIO basis	HKFRS basis	Adjustments	HKIO basis		
		US\$	US\$	US\$	US\$	US\$	US\$		
<u>ASSETS</u>									
Intangible assets		260,844	_	260,844	56,741	_	56,741		
Adjustments under the Valuation Ru	ıles	-	(114,335)	(114,335)	-	(20,701)	(20,701)		
		260,844		146,509	56,741		36,040		
Plant and equipment		2,376,476	-	2,376,476	2,682,690	-	2,682,690		
Right-of-use assets		170,694	-	170,694	1,223,592	-	1,223,592		
Investments in subsidiaries		1,862,997,551	-	1,862,997,551	1,713,086,940	-	1,713,086,940		
Investments in associates		78,177,678	-	78,177,678	84,800,695		84,800,695		
Investments in securities Adjustments under the Valuation	40(h)	28,500,463,639	752,996	28,501,216,635	19,674,813,103	-	19,674,813,103		
Rules	40(f)	-	-	-	-	-	-		
	· · · · · · · · · · · · · · · · · · ·	28,500,463,639		28,501,216,635	19,674,813,103		19,674,813,103		
Loans		166,359,304	-	166,359,304	178,415,968	-	178,415,968		
Deferred tax asset	40(e)	-	-	-	548,233		548,233		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

40. ADJUSTMENTS UNDER THE HONG KONG INSURANCE ORDINANCE - continued

(b) Balance Sheet - continued

		2020			2019			
	HKFRS		HKIO	HKFRS		HKIO		
<u>Notes</u>	basis	Adjustments	basis	basis	Adjustments	basis		
	US\$	US\$	US\$	US\$	US\$	US\$		
<u>ASSETS</u>								
Other assets								
Direct premiums receivable	390,441,902	-	390,441,902	293,763,168	-	293,763,168		
Debtors and prepayments	183,349,563	-	183,349,563	188,522,089	-	188,522,089		
Reinsurance assets	1,133,304,212	-	1,133,304,212	836,404,604	-	836,404,604		
Amounts due from reinsurers								
and intermediaries under reinsurance								
contracts ceded	3,800	-	3,800	3,781	-	3,781		
Amount due from an insurer subsidiary	257,549,650	-	257,549,650	-	-	-		
Amount due from the immediate holding company	31,595,262	-	31,595,262	34,067,607	-	34,067,607		
Amount due from the ultimate holding company	-	-	-	308	-	308		
Amounts due from fellow subsidiaries	394,600	-	394,600	1,820,713	-	1,820,713		
Derivative financial instruments	198,387,886	-	198,387,886	54,293,180	-	54,293,180		
Pledged bank deposits	44,774,386	-	44,774,386	20,021,037	-	20,021,037		
Fixed term bank deposits	101,024,071	73,592,411	174,616,482	101,149,251	128,947,025	230,096,276		
Cash and cash equivalents	893,671,328	(73,592,411)	820,078,917	545,409,304	(128,947,025)	416,462,279		
Adjustment under the Valuation Rules 40(f)	-	-	-	-	-			
	3,234,496,660		3,234,496,660	2,075,455,042		2,075,455,042		
Total assets	33,845,302,846		33,845,941,507	23,731,083,004		23,731,062,303		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

40. ADJUSTMENTS UNDER THE HONG KONG INSURANCE ORDINANCE - continued

(b) Balance Sheet - continued

			2020			2019	
		HKFRS		HKIO	HKFRS		HKIO
	<u>Notes</u>	basis	Adjustments	basis	basis	Adjustments	basis
		US\$	US\$	US\$	US\$	US\$	US\$
EQUITY AND LIABILITIES Capital and reserves							
Share capital		175,782,800	-	175,782,800	175,782,800	-	175,782,800
Reserves Adjustments under the Valuation Rules	40(g) 40(f)	3,245,677,463	(2,707,423,522) (114,335)	538,253,941 (114,335)	2,101,201,821	(1,572,747,611) (20,701)	528,454,210 (20,701)
		3,245,677,463		538,139,606	2,101,201,821		528,433,509
		3,421,460,263		713,922,406	2,276,984,621		704,216,309
Insurance liabilities/funds Adjustment under the Valuation Rules	40(c), (g) 40(f)	17,211,879,541	4,357,422,714	21,569,302,255	14,246,484,028	3,205,132,435	17,451,616,463
		17,211,879,541		21,569,302,255	14,246,484,028		17,451,616,463
Deferred tax liabilities	40(e)	1,378,481	-	1,378,481	-	-	<u>-</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

40. ADJUSTMENTS UNDER THE HONG KONG INSURANCE ORDINANCE - continued

(b) Balance Sheet - continued

			2020			2019			
		HKFRS		HKIO	HKFRS		HKIO		
	Notes	basis	Adjustments	basis	basis	Adjustments	basis		
		US\$	US\$	US\$	US\$	US\$	US\$		
Other liabilities									
Repurchase obligations									
and debt instruments liabilities		7,839,987,558	-	7,839,987,558	2,838,092,802	-	2,838,092,802		
Creditors and accrued charges		494,023,444	-	494,023,444	264,356,345	-	264,356,345		
Lease payable		196,108	-	196,108	1,249,565	-	1,249,565		
Claims payable		211,709,669	-	211,709,669	145,899,191	-	145,899,191		
Commissions payable		119,713,483	-	119,713,483	124,448,042	-	124,448,042		
Policyholders' funds on deposit		375,956,754	-	375,956,754	385,178,429	-	385,178,429		
Dividend payable		1,772,298,039	-	1,772,298,039	1,585,186,752	-	1,585,186,752		
Amounts due to reinsurers and interme	ediate								
under reinsurance contracts ceded		56,664,481	-	56,664,481	52,635,205	-	52,635,205		
Amounts due to non-insurer subsidiari	es	2,468,951	-	2,468,951	14,822,694	-	14,822,694		
Amounts due to an insurer subsidiary		-	-	-	38,366,830	-	38,366,830		
Amount due to the ultimate holding cor	mpany	12,444,218	-	12,444,218	-	-	-		
Amount due to an intermediate holding	g								
company	-	2,996,288	_	2,996,288	2,981,702	-	2,981,702		
Amounts due to fellow subsidiaries		120,440,429	-	120,440,429	67,202,103	-	67,202,103		
Amount due to a related company		2,010,510	-	2,010,510	751,436	-	751,436		
Financial liabilities in investment									
contracts	40(c)	1,649,246,196	(1,649,246,196)	-	1,632,384,824	(1,632,384,824)	-		
Derivative financial instruments	` '	521,885,280	-	521,885,280	47,968,650	-	47,968,650		
Current tax payables		28,543,153	-	28,543,153	6,089,785	-	6,089,785		
		13,210,584,561		11,561,338,365	7,207,614,355		5 575 220 521		
		13,210,364,301		11,301,336,303	7,207,014,333		5,575,229,531		
Total equity and liabilities		33,845,302,846		33,845,941,507	23,731,083,004		23,731,062,303		
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

- 40. ADJUSTMENTS UNDER THE HONG KONG INSURANCE ORDINANCE continued
- (c) Under HKIO, deposits collected and benefit payments of investment contracts without DPF are accounted for through the statement of comprehensive income.
- (d) For products classified as investment contracts without DPF, HKAS 39 allowed origination costs to be deferred ("DOC") and reported as an intangible asset in the balance sheet. Under the HKIO, the acquisition expenses are taken into account in accordance to section 15 of the HKIO Chapter 41E Insurance (Determination of Long Term Liabilities) Rules, which sets out the maximum annual premium to be valued not to be increased by an amount greater than 150% of the annual premium. Having regard to the nature of the product, it is more relevant to not defer origination costs.
- (e) The adjustment refers to the deferred tax impact of the recognition of the DOC under HKIO basis.
- (f) In the case of certain assets and liabilities of the general insurance business, adjustments are made to the value of the assets or liabilities to comply with the Hong Kong Insurance (General Business) (Valuation) Rules ("the Valuation Rules").

Under the Valuation Rules, fixed and variable interest investments held by the general and shareholders' funds, which are included in the categories of financial assets at fair value through profit and loss, are stated at 75% to 100% of the fair value at the balance sheet date. In addition, certain limits are applied to the admissible assets in accordance with the Valuation Rules. Adjustments to the valuation of the investments and other assets at the balance sheet date to comply with the Valuation Rules are dealt with in reserves.

Under the Valuation Rules, deferred acquisition costs are not admissible. Adjustments to the valuation of the insurance funds at the balance sheet date to exclude such deferred acquisition costs in accordance with the Valuation Rules are dealt with in reserves.

- (g) The adjustment represents the recognition of unassigned surplus as insurance liabilities under the HKIO basis.
- (h) The adjustment represents the valuation difference of bonds classified under available-for sales under HKFRS basis and held-to-matuity under HKIO basis.

FINANCIAL INFORMATION PREPARED UNDER THE INSURANCE ORDINANCE FOR THE YEAR ENDED 31 DECEMBER 2020

		202	0		2019			
· ·			Retirement scheme]	Retirement scheme	_
	Individual life		management		Individual life		management	
	and annuity	Linked long term	category III	Total	and annuity	Linked long term	category III	Total
	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$
LONG TERM AGGETS								
LONG TERM ASSETS	146 500			146 500	26.040			26.040
INTANGIBLE ASSETS	146,509		<u> </u>	146,509	36,040			36,040
	146,509	_	_	146,509	36,040	_	_	36,040
PLANT AND								
EQUIPMENT	2,376,476	-	-	2,376,476	2,682,690	-	-	2,682,690
	2,376,476			2,376,476	2,682,690			2,682,690
	2,370,470			2,370,470	2,082,090			2,082,090
RIGHT-OF-USE ASSETS	170,694	-	-	170,694	1,223,592	-	-	1,223,592
	170,694	-	-	170,694	1,223,592	-	-	1,223,592
INVESTMENTS IN								
SUBSIDIARIES	1,677,970,667	185,026,884	_	1,862,997,551	1,545,427,128	167,659,812	_	1,713,086,940
	1,677,970,667	185,026,884	-	1,862,997,551	1,545,427,128	167,659,812	-	1,713,086,940
D.H. FEGTA (EN ITTO D.I.								
INVESTMENTS IN ASSOCIATES	78,079,446	00 222		70 177 670	94 602 200	100 206		94 900 605
ASSOCIATES	/8,0/9,440	98,232	<u>-</u>	78,177,678	84,692,309	108,386	<u>-</u>	84,800,695
	78,079,446	98,232	_	78,177,678	84,692,309	108,386	_	84,800,695

FINANCIAL INFORMATION PREPARED UNDER THE INSURANCE ORDINANCE FOR THE YEAR ENDED 31 DECEMBER 2020

		2020			2019			
	Individual life and annuity US\$	Linked long term US\$	Retirement scheme management category III US\$	Total US\$	Individual life and annuity US\$	Linked long term US\$	Retirement scheme management category III US\$	Total US\$
INVESTMENTS IN SECURITIES Fixed interest debt investments Government								
- listed - unlisted Others	9,456,555,110 9,312,332	18,052,561 2,235,589		9,474,607,671 11,547,921	5,032,327,092 8,251,667	14,209,670 1,980,957	- -	5,046,536,762 10,232,624
- listed - unlisted Floating interest debt investments	7,893,301,616 171,188,853	311,648,539 40,320,426	-	8,204,950,155 211,509,279	6,927,772,689 165,251,273	280,338,340 46,384,783	- -	7,208,111,029 211,636,056
- listed - unlisted Variable interest investments	3,560,944,417 94,920,319	18,578,331 1,080,446	-	3,579,522,748 96,000,765	1,382,788,256 94,458,228	9,618,083 2,839,057	- -	1,392,406,339 97,297,285
Listed equity shares Unlisted unit trust	2,407,784,371	63,485,936	-	2,471,270,307	1,829,493,264	70,981,320	-	1,900,474,584
investments Private companies	1,033,105,333	3,246,673,226 172,029,230	- -	4,279,778,559 172,029,230	798,013,329	2,808,953,985 197,312,070	- -	3,606,967,314 197,312,070
	24,627,112,351	3,874,104,284	-	28,501,216,635	16,238,355,798	3,432,618,265	-	19,670,974,063
LOANS	164,241,120	2,118,184	-	166,359,304	176,241,504	2,174,464	-	178,415,968
	164,241,120	2,118,184	-	166,359,304	176,241,504	2,174,464	-	178,415,968
DEFERRED TAXATION	-	-	-	-	548,233	-	-	548,233
	-	-	-	-	548,233	-		548,233

FINANCIAL INFORMATION PREPARED UNDER THE INSURANCE ORDINANCE FOR THE YEAR ENDED 31 DECEMBER 2020

		2020)		2019			
		Retirement scheme					Retirement scheme	
	Individual life and		management		Individual life and		management	
	annuity	Linked long term	category III	Total	annuity	Linked long term	category III	Total
	US\$	US\$	US\$	US\$	US\$	US\$	US\$	US\$
OTHER ASSETS								
Direct premiums receivable	272,432,233	99,292,942	1,584,617	373,309,792	183,696,104	82,874,734	2,146,324	268,717,162
Debtors and prepayments,	272, 132,233)),L)L,) 1L	1,501,017	373,307,772	103,070,101	02,071,731	2,110,321	200,717,102
unsecured	178,839,492	4,298,504	859	183,138,855	182,839,989	5,266,612	325,150	188,431,751
Reinsurance assets	1,129,693,071	2,405,938	791,970	1,132,890,979	833,040,498	2,117,777	788,173	835,946,448
Amount due from a non-	1,127,075,071	2,103,730	771,770	1,132,070,77	033,010,170	2,117,777	700,175	033,510,110
insurer subsidiary	-	25	-	25	_	25	-	25
Amount due from an insurer		20				20		-20
subsidiary	257,549,650	_	_	257,549,650	110,079,269	_	-	110,079,269
Amount due from the					,,			,,
immediate holding								
company	30,395,262	_	1,200,000	31,595,262	35,509,653	_	-	35,509,653
Amounts due from fellow			,,	- ,, -	,,			,,
subsidiaries	220,879	139,360	-	360,239	2,391,337	702,624	-	3,093,961
Derivative financial	.,	,			, ,	, , .		- , ,
instruments	191,750,826	6,621,905	=	198,372,731	48,278,876	6,014,304	=	54,293,180
Deposits with banks								
Fixed term	165,705,582	27,786,110	-	193,491,692	132,626,939	96,456,374	-	229,083,313
Current accounts	730,385,493	82,467,694	-	812,853,187	306,382,652	102,931,106	-	409,313,758
Cash	2,284	· -	-	2,284	2,273	-	-	2,273
	2,956,974,772	223,012,478	3,577,446	3,183,564,696	1,834,847,590	296,363,556	3,259,647	2,134,470,793
	2,730,7/4,//2	, ,	3,377,440	3,103,304,090	1,054,047,590	, ,	3,239,047	2,134,470,793
TOTAL LONG TERM						-		
ASSETS	29,507,072,035	4,284,360,062	3,577,446	33,795,009,543	19,884,054,884	3,898,924,483	3,259,647	23,786,239,014

FINANCIAL INFORMATION PREPARED UNDER THE INSURANCE ORDINANCE FOR THE YEAR ENDED 31 DECEMBER 2020

		2020)		2019			
-	Retirement scheme				Retirement scheme			
	Individual life and annuity US\$	Linked long term US\$	management category III US\$	Total US\$	Individual life and annuity US\$	Linked long term US\$	management category III US\$	Total US\$
LONG TERM LIABILITIES AND SURPLUS CAPITAL AND RESERVE								
Interfund	749,103,009	(42,426,265)	(779,161)	705,897,583	828,991,589	(136,128,613)	82,511	692,945,487
	749,103,009	(42,426,265)	(779,161)	705,897,583	828,991,589	(136,128,613)	82,511	692,945,487
INSURANCE FUNDS	14001 512 055	2.050.012.000	15.500	10.000.541.400	12 222 221 526	2 (20 45 4 2 40	11.004	15.050.605.050
Insurance liabilities,gross Unassigned surplus	14,901,512,855 2,425,548,755	3,959,012,908 281,308,874	15,729 1,318,889	18,860,541,492 2,708,176,518	12,239,201,706 1,384,798,947	3,639,474,340 187,503,235	11,804 445,429	15,878,687,850 1,572,747,611
	17,327,061,610	4,240,321,782	1,334,618	21,568,718,010	13,624,000,653	3,826,977,575	457,233	17,451,435,461
DEFERRED TAXATION								
LIABILITIES	1,378,481	-	-	1,378,481	-	-	-	-
	1,378,481	-	-	1,378,481	-	-	-	-

FINANCIAL INFORMATION PREPARED UNDER THE INSURANCE ORDINANCE FOR THE YEAR ENDED 31 DECEMBER 2020

RANCE ORDINANCE – contin	uea	2020				2019		
=			Retirement scheme			201)	Retirement scheme	
	Individual life and		management		Individual life and		management	
	annuity US\$	Linked long term US\$	category III US\$	Total US\$	annuity US\$	Linked long term US\$	category III US\$	Total US\$
OTHER LIABILITIES	254	324	0.54	0.54	354	224	224	0.54
Repurchase obligations and debt								
instruments liabilities	7,833,806,044	6,181,514	-	7,839,987,558	2,837,414,878	677,924	-	2,838,092,802
Creditors and accrued charges	444,152,760	46,889,351	24,912	491,067,023	223,959,962	36,285,558	37,616	260,283,136
Lease payable	196,108	-	-	196,108	1,249,565	-	-	1,249,565
Claims payable	164,949,944	7,272,554	1,489,716	173,712,214	108,728,089	6,019,254	1,401,867	116,149,210
Commissions payable	97,350,115	21,428,279	69,795	118,848,189	106,299,303	17,062,013	65,024	123,426,340
Policyholders' funds on								
deposit	374,667,772	1,288,982	-	375,956,754	383,756,834	1,420,993	-	385,177,827
Dividend payable	1,772,086,858	211,181	-	1,772,298,039	1,583,116,811	2,069,941	-	1,585,186,752
Amounts due to reinsurers and intermediaries under								
reinsurance contracts ceded	53,573,762	2,135,471	910,929	56,620,162	50,166,657	1,801,575	622,871	52,591,103
Amount due to non-insurer								
subsidiaries	2,468,976	=	-	2,468,976	14,829,916	=	-	14,829,916
Amount due to an insurer								
subsidiary	-	-	-	-	-	135,769,630	137,881	135,907,511
Amount due to the ultimate								
holding company	12,444,528	-	-	12,444,528	-	-	-	-
Amount due to the immediate								
holding company	-	-	-	-	-	1,175,810	-	1,175,810
Amount due to the								
intermediate holding								
company	2,996,110	-	-	2,996,110	2,981,524	-	-	2,981,524
Amounts due to fellow								
subsidiaries	119,221,666	232,562	526,637	119,980,865	65,795,265	3,746,790	454,644	69,996,699
Amount due to a related								
company	2,010,510	-	-	2,010,510	751,436	-	-	751,436
Derivative financial								
instruments	521,060,629	824,651	-	521,885,280	45,922,617	2,046,033	-	47,968,650
Taxation	28,543,153			28,543,153	6,089,785		-	6,089,785
	11,429,528,935	86,464,545	3,021,989	11,519,015,469	5,431,062,642	208,075,521	2,719,903	5,641,858,066
TOTAL LONG TERM LIABILITIES AND SURPLUS	29,507,072,035	4,284,360,062	3,577,446	33,795,009,543	19,884,054,884	3,898,924,483	3,259,647	23,786,239,014

FINANCIAL INFORMATION PREPARED UNDER THE INSURANCE ORDINANCE FOR THE YEAR ENDED 31 DECEMBER 2020

GENERAL BUSINESS (INCLUDING SHAREHOLDERS' FUNDS) BALANCE SHEET PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE

	At 31.12.2020	At 31.12.2019
	US\$	US\$
GENERAL BUSINESS (INCLUDING SHAREHOLDERS'		
FUNDS) ASSETS		
INTANGIBLE ASSETS	114,335	20,701
Adjustment under section 10 of the Valuation Rules	(114,335)	(20,701)
	-	-
INVESTMENTS		
Fixed interest debt investments		
Government		
- listed	_	3,839,040
- HSteu		
	-	3,839,040
Adjustment under section 4 of the Valuation Rules	_	_
Adjustment under section 8 of the Valuation Rules	<u>-</u>	_
•		2 920 040
		3,839,040
OTHER ACCETS		
OTHER ASSETS	17 122 110	25 046 006
Direct premiums receivable	17,132,110	25,046,006
Debtors and prepayments, unsecured Reinsurance assets	210,708	90,338
Amounts due from reinsurers and intermediaries	413,233	458,156
under reinsurance contracts ceded	2 800	2 701
	3,800	3,781
Amount due from the ultimate holding company Amounts due from non-insurer subsidiaries	310	308
	24.450	7,197
Amounts due from fellow subsidiaries	34,450	1,866,398
Derivative financial instruments	15,155	-
Deposits with banks Fixed term	25 800 176	21 024 000
	25,899,176	21,034,000
Current accounts	7,223,446	7,146,248
Adjustment under section 14 of the Valuation Rules	-	
	50,932,388	55,652,432
TOTAL GENERAL BUSINESS (INCLUDING		
SHAREHOLDERS' FUNDS) ASSETS	50,932,388	59,491,472

FINANCIAL INFORMATION PREPARED UNDER THE INSURANCE ORDINANCE FOR THE YEAR ENDED 31 DECEMBER 2020

GENERAL BUSINESS (INCLUDING SHAREHOLDERS' FUNDS) BALANCE SHEET PRESENTED UNDER THE SCHEDULE 3 OF THE HONG KONG INSURANCE ORDINANCE - continued

	At 31.12.2020	At 31.12.2019
	US\$	US\$
GENERAL BUSINESS LIABILITIES AND		
SHAREHOLDERS' FUNDS		
CAPITAL AND RESERVES		
Share capital	175,782,800	175,782,800
•	i	
Reserves	538,253,941	528,454,210
Interfund	(705,897,583)	(692,945,487)
Adjustments under sections 4, 8, 9, 10 and 14		
of the Valuation Rules	(114,335)	(20,701)
	(1(7,757,077)	(164 511 070)
	(167,757,977)	(164,511,978)
	8,024,823	11,270,822
INSURANCE FUNDS		
Insurance liabilities, gross	584,245	181,002
Adjustment under section 10 of the Valuation		
Rules	-	-
	504.045	101.002
	584,245	181,002
OTHER LIABILITIES		
Creditors and accrued charges	2,956,421	4,073,209
Claims payable	37,997,455	29,749,981
Commissions payable	865,294	1,021,702
Policyholders' funds on deposit	803,294	602
Amounts due to reinsurers and intermediaries	-	002
under reinsurance contracts ceded	44,319	44,102
Amount due to insurer subsidiary	77,319	12,538,589
Amounts due to an intermediate holding company	179	178
Amounts due to the immediate holding company	179	266,235
Amounts due to fellow subsidiaries	459,652	345,050
Amounts due to tenow substdiantes	439,032	
	42,323,320	48,039,648
TOTAL GENERAL BUSINESS LIABILITIES		
AND SHAREHOLDERS' FUNDS	50,932,388	59,491,472