

***This statement provides you with key information about this product.
This statement is a part of the offering document.
You should not invest in this product based on this statement alone.***

Quick facts

Name of insurance company:

- AXA China Region Insurance Company (Hong Kong) Limited

Single or regular premium:

- Regular
- Regular and lump sum

Regular premium frequency:

- Monthly / Semi-annual / Annual

Minimum premium payment term:

- 10-20 / 25 / 30 years, at the policy owner's discretion at policy issuance ("target contribution period")
- Applicable to regular premium only

Period with surrender (early encashment) charge:

- During your chosen target contribution period

Governing law of policy:

- Macau SAR

Death benefit:

Basic death benefit option: Equal to 101% of account value

Enhanced death benefit option: the higher of

- (i) 101% of account value; and
 - (ii) the aggregate amount of regular premium paid and, if any, lump sum premium paid under this policy less the aggregate amount of all withdrawals made by you.
- Account value is calculated by multiplying the total number of units of the investment options held by the policy owner and the bid price of the respective investment options.

Policy currency:

- HKD / USD / MOP

Minimum premium:

- For regular premium (per annum):

Target contribution period	Minimum level
10 – 14 years	HKD24,000
15 – 19 years	HKD18,000
20, 25 or 30 years	HKD12,000

The minimum regular premium required with respect to each currency will be calculated based on the prevailing exchange rate determined by the Company from time to time

- For lump sum premium:

HKD9,600 / USD1,200 / MOP9,600

Maximum single / regular premium:

- Subject to underwriting requirements

Important

- This investment-linked assurance scheme (“ILAS policy”) is a long-term investment-cum-life insurance product. It is only suitable for investors who:
 - understand that the principal will be at risk
 - have both investment and estate planning objectives as it is a packaged product that includes both investment and insurance element with death benefits payable to third party beneficiaries.
- This ILAS policy is **not** suitable for investors with short- or medium-term liquidity needs.

- **Fees and charges**

For either of the death benefit options chosen, up to 11.3% of your premiums (after taking into account all applicable non-discretionary bonuses and refund) will be paid to AXA China Region Insurance Company (Hong Kong) Limited (the “Company”) to cover all the fees and charges at the ILAS policy level, of which 0% is the cost of life protection, and this will reduce the amount available for investment.

Please note that the above figure(s) are calculated based on the following assumptions: (a) the life insured is a non-smoking 40-year-old male; (b) the payment of regular premium of MOP100,000 per annum; (c) you hold your ILAS policy for 30 years; (d) an assumed rate of return of 3% per annum throughout 30 years; and (e) there is no early withdrawal / termination of your ILAS policy.

You must understand that these ILAS policy level charges are on top of, and in addition to, the reference funds level charges. The above figures do not take into account any early surrender charges.

The above percentage(s) of your premiums for covering the total fees and charges are calculated based on the assumptions above for illustration purposes. The actual percentage(s) may change depending on individual circumstances of each case, and will be significantly higher if the premium amount is lower.

- **Long-term features**

Early surrender charges:

- (a) There will be an early surrender charge, i.e. early encashment charge, in case of policy surrender or termination (other than as a result of the death of the insured) within your chosen target contribution period. You may also lose your entitlement to the loyalty bonus and the policy maintenance fee refund on such surrender or termination. The early encashment charge is formulated as follows:

$$\begin{array}{l} \text{early encashment} \\ \text{charge rate of up} \\ \text{to 6\%} \end{array} \times \begin{array}{l} \text{minimum account} \\ \text{balance} \end{array} \times \begin{array}{l} \text{the number of years from the date of} \\ \text{surrender or termination till the end of} \\ \text{your chosen target contribution period} \end{array}$$

Bonuses:

- (b) On the 5th, 10th and 15th policy anniversaries, you will be entitled to a loyalty bonus of 2% of average monthly account value for the 5-year period immediately preceding the relevant anniversary. On the 20th policy anniversary and every 5th policy anniversary thereafter while your policy is in effect, the loyalty bonus rate will increase to 3%.
- (c) You will be entitled to a refund of up to 100% of the total policy maintenance fee you have paid during your chosen target contribution period if you keep your ILAS policy till the end of your chosen target contribution period.

- **Intermediaries’ remuneration**

Although you may pay nothing directly to the intermediary who sells / distributes this ILAS policy to you, your intermediary will receive remuneration which, in effect, will be borne out of the charges you pay. Your intermediary should disclose to you in writing at the point-of-sale information about intermediary remuneration. The amount of remuneration actually receivable by your intermediary may vary from year to year and may be higher in the early policy years. You should ask your intermediary before taking up your ILAS policy to know more about the remuneration that your intermediary will receive in respect of your ILAS policy. If you ask, your intermediary should disclose the requested information to you.

What is this product and how does it work?

- **Nova Investment Insurance Plan (“Nova”)** is an investment-linked insurance plan. It is a life insurance policy issued by the Company.
- Your policy value will be calculated by the Company based on (i) the performance of the reference funds which correspond to investment options you selected from time to time and (ii) the ongoing fees and charges which will continue to be deducted from your policy value.
- Note, however, that all premiums you pay towards the **Nova** policy, and any investments made by the Company in the reference funds which correspond to the investment options you selected, will become and remain the assets of the Company. You do not have any rights or ownership over any of those assets. Your recourse is against the Company only.
- Due to the various fees and charges levied by the Company on your **Nova** policy, the return on your **Nova** policy as a whole may be lower than the return of the reference funds which correspond to the investment options you selected. Please refer to the section **“What are the fees and charges?”** on page 6 for details of the fees and charges payable by you.
- Reference funds, which are linked to the investment options available for selection, are the funds listed in the Investment Options Leaflet.
- Although your **Nova** policy is a life insurance policy, because the death benefit is linked to the performance of reference funds which correspond to the investment options you selected from time to time, the death benefit is subject to investment risks and market fluctuations. The death benefit payable may be significantly less than your premiums paid and may not be sufficient for your individual needs.
- More importantly, you should be aware of the following regarding the death benefit and the cost of insurance (“insurance charge”):
 - Part of the fees and charges you pay that will be deducted from the value of your **Nova** policy will be used to cover the insurance charge for the life coverage.
 - The insurance charge will reduce the amount that may be applied towards investment in the reference funds which correspond to the investment options you selected.
 - The insurance charge may increase significantly during the payment term of the insurance charge due to factors such as age and investment losses, etc. This may result in significant or even total loss of your premiums paid.
 - If the value of your **Nova** policy becomes insufficient to cover all the ongoing fees and charges, including the insurance charge, your **Nova** policy may be terminated early and you could lose all your premiums paid and benefits.
 - You should consult your financial consultant for details, such as how the fees and charges may increase and could impact the value of your **Nova** policy.

What are the key risks?

Investment involves risks. Please refer to the Principal Brochure for details including the risk factors.

- **Credit and insolvency risks** — **Nova** is an insurance policy issued by the Company. Your investments are subject to the credit risks of the Company.
- The investment options available under **Nova** can have very different features and risk profiles. Some may be of high risk. Please read the Principal Brochure of **Nova** and the offering documents of the reference funds involved for details.
- **Early surrender penalty** — **Nova** policy is designed to be held for a long term period. Early surrender of the policy may result in a significant loss of principal and any bonuses awarded. Poor performance of reference funds may further magnify your investment losses, while all charges are still deductible.
- **Premium holiday** — During premium holiday, premium payments of your **Nova** policy are suspended and policy charges will continue to apply. This will therefore lead to a significant reduction in the account value, and accordingly the death benefit and any loyalty bonus will be reduced. Premium holiday may possibly lead to termination of your policy if the account value is insufficient to pay the relevant policy charges.
- **Market risks** — Return of **Nova** policy is contingent upon the performance of the reference funds and therefore there is a risk of capital loss.
- **Foreign exchange (Currency) risks** — The investment returns of your **Nova** policy may be subject to foreign exchange risks as (i) the reference fund(s) may be denominated in a currency which is different from that of your policy; and (ii) the reference fund(s) may be invested in assets denominated in currency(ies) which is different from that of the reference fund(s). Movement in the exchange rates between these currencies may affect the performance of the investment option(s).
- **Partial withdrawal** — Partial withdrawal will lead to a reduction in the account value, and accordingly the death benefit and any loyalty bonus will be reduced. If the account value immediately after the partial withdrawal falls below the minimum account balance, your policy will terminate and the early encashment charge may apply. During your chosen target contribution period, the minimum account balance is the aggregate of 18 months of the original monthly regular premium committed at policy issuance. After the target contribution period, the current minimum account balance is HKD12,000 / USD1,500 / MOP12,000.

Is there any guarantee?

- This product does not have any guarantee of the repayment of principal. You may not get back the full amount of premium you pay and may suffer investment losses.

Other features

- **Start-up bonus** — If the amount of the monthly regular premium is not less than HKD1,500 or its equivalent in USD / MOP, a start-up bonus will be credited to your policy by notionally allocating units of investment options upon receipt of each payment of regular premium for the first policy year in cleared funds. Please refer to page 5 of the Product Brochure for details.
- **Loyalty bonus** — The Company will pay a loyalty bonus every 5th policy anniversary while the policy is in effect. Please refer to page 5 of the Product Brochure for details.
- **Policy maintenance fee refund** — At the end of your chosen target contribution period and while the policy is in effect, the Company will refund a percentage of the total Policy Maintenance Fee you have paid during your chosen target contribution period. Please refer to page 6 of the Product Brochure for details.
- **Accidental death benefit** — In addition to the death benefit option selected, you will be eligible for an accidental death benefit with a sum insured of HKD50,000 / USD6,250 / MOP50,000 (as the case may be, depending on the policy currency you selected), if the insured dies from an accident during the first 3 policy years and is aged between 14 days and 65 years on the policy date as specified in the policy contract. The accidental death benefit is subject to exclusions, terms and conditions. For details, please refer to policy contract.

What are the fees and charges?

The Company reserves the right to vary the policy charges or impose new charges with not less than one month prior written notice or such shorter period of notice in compliance with the relevant regulatory requirements.

Scheme level

Scheme level	Rate		Deduct from
	Lump sum premium	Regular premium	
Premium charge	7% of the premium payment	Nil	Up-front from each lump sum premium at the time of premium payment
Policy maintenance fee	<ul style="list-style-type: none"> • 0.75% per month (9% per annum) multiplied by the sum of: <ul style="list-style-type: none"> (i) the annual regular premium committed at the policy issuance; and (ii) the total start-up bonus (if any) payable for the first policy year. • Payable throughout the target contribution period 		Deducted from the account value on the date of policy issuance and the same date as the policy date in each subsequent month by cancelling units of the investment options at the bid price in proportion to the value of the units of the respective investment options held by the policy owner
Investment management fee	<ul style="list-style-type: none"> • 0.1% per month (1.2% per annum) of the account value as at the due date for the payment of the investment management fee • Payable while the policy is in effect 		
Insurance charge	<ul style="list-style-type: none"> • Applicable to the enhanced death benefit option only • The monthly insurance charge is <ul style="list-style-type: none"> (i) Insurance charge rate per annum divided by 12, then multiplied by (ii) the net amount at risk (which is total regular premium plus any lump sum premium paid less the sum of (1) all partial withdrawals and (2) 100% of account value, as of the due date for the insurance charge). • Payable until the policy is terminated, or the date before the policy anniversary which falls on or immediately after the date on which the insured attains the age of 100, whichever is earlier. • The insurance charge rate is based on the insured's attained age and sex. Please ask your financial consultant for details. • Please refer to the Product Brochure of Nova for the indicative insurance charge rates. 		

What are the fees and charges? (Con't)

Scheme level

Scheme level	Rate	Deduct from																												
Bid-offer spread	Currently waived. We reserve the right to impose a bid-offer spread of up to 1% of the bid price.	Reflected in the unit price of the investment options																												
Switching fee	Currently waived. We reserve the right to impose a switching fee of up to 1% of the amount to be switched out in future.	The amount to be switched out																												
Early encashment charge	<ul style="list-style-type: none"> • Applicable upon (i) surrender, and (ii) termination (other than the death of the insured) prior to the end of the target contribution period: • During the target contribution period, the early encashment charge is calculated by multiplying: <ul style="list-style-type: none"> – the early encashment charge rate (as set out in the table below) which differs according to your chosen target contribution period, and – the relevant minimum account balance (which is the aggregate of 18 months of the original monthly regular premium committed at policy issuance), and – the number of years[^] from the date of surrender or termination till the end of your chosen target contribution period. <table border="1" style="margin-left: 20px; margin-top: 10px;"> <thead> <tr> <th>Target contribution period (years)</th> <th>Early encashment charge rate</th> </tr> </thead> <tbody> <tr><td>10</td><td>6.0%</td></tr> <tr><td>11</td><td>5.9%</td></tr> <tr><td>12</td><td>5.7%</td></tr> <tr><td>13</td><td>5.6%</td></tr> <tr><td>14</td><td>5.5%</td></tr> <tr><td>15</td><td>5.3%</td></tr> <tr><td>16</td><td>5.0%</td></tr> <tr><td>17</td><td>4.8%</td></tr> <tr><td>18</td><td>4.5%</td></tr> <tr><td>19</td><td>4.3%</td></tr> <tr><td>20</td><td>4.0%</td></tr> <tr><td>25</td><td>3.7%</td></tr> <tr><td>30</td><td>3.3%</td></tr> </tbody> </table> <p>[^] Each incomplete year will be rounded up to a full year</p>	Target contribution period (years)	Early encashment charge rate	10	6.0%	11	5.9%	12	5.7%	13	5.6%	14	5.5%	15	5.3%	16	5.0%	17	4.8%	18	4.5%	19	4.3%	20	4.0%	25	3.7%	30	3.3%	The account value before payment
Target contribution period (years)	Early encashment charge rate																													
10	6.0%																													
11	5.9%																													
12	5.7%																													
13	5.6%																													
14	5.5%																													
15	5.3%																													
16	5.0%																													
17	4.8%																													
18	4.5%																													
19	4.3%																													
20	4.0%																													
25	3.7%																													
30	3.3%																													

Please refer to section **Schedule of Fees and Charges** (page 8 to 11) of the Product Brochure of **Nova** for details of the charges.

What are the fees and charges? (Con't)

Reference funds level

You should note that the reference funds of the investment options may have separate charges on management fee, performance fee, bid-offer spread, switching fee, etc. You do not pay these fees directly – either (1) the fees will be deducted and such reduction will be reflected in the unit price of the reference funds or (2) units will be redeemed from your investment options to pay these fees. For details, please refer to the offering documents of the reference funds and / or the Principal Brochure of **Nova**, which are available from the Company upon request.

What if you change your mind?

Cooling-off period

- If you are not completely satisfied with your **Nova** policy, you have the right to cancel the policy and obtain a refund of any premium(s) paid less any market value adjustment (if applicable) provided that there is no claim payment made under the policy prior to your request for cancellation. Market value adjustment is calculated solely with reference to the loss in realising the value of any assets acquired through investment of the premiums under the policy. This means that you may not get back the full amount of your premium(s) paid if the value of the investment options chosen has gone down.
- To exercise this right, please return the policy (if applicable) and send your signed written notice of cancellation directly to Customer Service of the Company at Avenida do Infante D. Henrique No.43-53A, 20 Andar, The Macau Square, Macau within **21 calendar days** immediately following the day of delivery of the policy to you or your nominated representative. The policy will then be cancelled and a refund of any premium(s) paid less any market value adjustment will be returned to you. Unless otherwise specified, the refund would be paid to you in policy currency. Please refer to the cooling off initiative issued by the Monetary Authority of Macao (the “AMCM”) from time to time for reference.

Insurance company's information

AXA China Region Insurance Company (Hong Kong) Limited

Address: Avenida do Infante D. Henrique No.43-53A, 20 Andar, The Macau Square, Macau

Tel : (853) 8799 2812

Fax : (853) 2878 0022

Email : ma.enquiry@axa.com.mo

Website: www.axa.com.mo

Important

If you are in doubt, you should seek professional advice.

The AMCM takes no responsibility for the contents of this statement and makes no representation as to its accuracy or completeness.