

Wealth Genius Income Plan





accumulate your wealth with guaranteed cash coupons¹ up to age 138²



enjoy high liquidity to meet your financial needs



pass on a legacy to future generations



cope with health challenges with a cancer advance benefit³



enjoy life protection with flexible death benefit settlement options⁴

The following illustrative examples demonstrate how **Wealth Genius** helps bring your dreams into reality. Unless otherwise specified, all ages mentioned in this leaflet refer to the age on the last birthday.

The benefits of **Wealth Genius** are subject to the terms, conditions and exclusions, as well as the eligibility requirements as set out in the relevant product brochure and policy contract. This leaflet only provides some of the key features of **Wealth Genius** and the illustrative examples are for reference only. You should not make any purchase decision based on this leaflet only and should refer to the relevant product brochure and policy contract.



Policy owner: Patrick (Father, age 31),

Insured: Andrew (Patrick's son, age 2)

Illustrative example 1

(This illustrative example is for reference only)

"I want future generations of my family to have reliable foundations for a wonderful life."

Patrick's son, Andrew, is 2 years old. Planning ahead, Patrick wants to start an education fund so that Andrew's education expenses would not become a burden to the family. He decides to take out a **Wealth Genius** policy with a notional amount of USD27,742. The premium payment term is 3 years with an annual premium of USD20,000 (total premiums paid: USD60,000).

With Wealth Genius, Patrick can



accumulate wealth with guaranteed cash coupons¹







bank manager

(from the end of the 3rd policy year to the end of the 15th policy year)

USD1,803.23 per year



% of the latest notional amount⁵

GUARANTEED annual cash coupon 2%

(from the end of the 3rd policy year up to age 138²)

USD554.84 per year

A total of 110.5%

of the notional amount⁵ will be paid in the first 15 policy years

Total guaranteed cash coupons in the first 15 policy years:

USD30,655

End of policy year

Andrew, age 19-22

Patrick withdraws USD6,250 annually to pay for Andrew's university tuition fee (total withdrawals: USD25,000)

Total cash value* after withdrawal at the end of the 20th policy year: USD78,796

(which is around **1.3 times** the total premiums paid)

Patrick

Pass on to the 2nd generation

Andrew, age 33

Andrew's

daughter Cecilia

is born. Patrick

transfers the

policy ownership

to Andrew

3

Andrew, age 49; Cecilia, age 16

15 17

Andrew changes the insured of the policy# to Cecilia (i.e. Patrick's granddaughter)

Cecilia, age 28 Andrew transfers the policy ownership to

47

Cecilia

Pass on to the

3rd generation

Cecilia

Cecilia, age 38 Cecilia withdraws

69

59

USD125,000 to start a new business

Total cash value* after withdrawal at the end of the 69th policy year: USD407,318 (which is around **6.8 times** the total premiums paid) The policy matures. The maturity date is calculated according to the age of the initial insured Andrew

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Maturity benefit*
(after all the previous withdrawals):
USD4,255,910

(which is around 70.9 times the total premiums paid)

Notes:

- "Total cash value" is the sum of (i) guaranteed cash value, (ii) accumulated cash coupons and interest, (iii) accumulated annual dividends and interest, and (iv) terminal dividend. "Maturity benefit" is the sum of (i) accumulated cash coupons and interest, (ii) accumulated annual dividends and interest, and (iii) terminal dividend. The values are projected with the Company's current (i) dividend scales and (ii) interest rate on accumulated dividends and accumulated cash coupons of 3.5% p.a. The dividend scales and interest rate are not guaranteed and may be changed by the Company from time to time. The actual amounts payable may be higher or lower than those illustrated.
- The change of insured option is only available after the end of the 8th policy year and during the lifetime of the insured. The change of insured option is subject to the relevant terms, conditions and eligibility requirements. Please refer to the product brochure and policy contract for details.

The illustrative example above assumes (1) annual premium payment mode is chosen and all premiums are paid in full when due and as planned; (2) there is no indebtedness under the policy; (3) figures are rounded to the nearest whole number; (4) the total premiums paid excludes the levy collected by the Insurance Authority; (5) no other policy benefits or claims have been paid or becomes payable and no withdrawals have been made except for the withdrawals specified in the illustrative example above; (6) the stated withdrawal amounts (if applicable) are made at the beginning of the relevant policy years; and (7) the notional amount of the policy remains unchanged throughout the policy term.



 Policy owner and insured: Steven (age 27), fintech consultant

Illustrative example 2



(This illustrative example is for reference only)

"I want to accumulate wealth and guard my family for a secure future."

Steven works hard to develop his career as a fintech consultant. Understanding the importance of accumulating wealth early, he takes out a Wealth Genius policy for saving purpose and future planning. The notional amount is USD45,739, the premium payment term is 10 years and the annual premium is USD10,000 (the total premiums paid: USD100,000).

With Wealth Genius, Steven can



accumulate wealth with guaranteed cash coupons¹





enjoy life protection with . flexible death benefit settlement options4

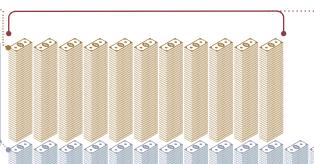


(from the end of the 5th policy year to the end of the 15th policy year)

USD3,887.82 per year



End of policy year



% of the latest notional amount⁵

A total of **115.5%** of the notional amount⁵ will be paid in the first 15 policy years Total guaranteed cash coupons

in the first 15 policy years: USD52,829

Steven, age 71

Withdraws USD125,000 to pay for travelling around the world with his wife

Total cash value* after withdrawal at the end of the 44th policy year: USD278,127

(which is around 2.8 times the total premiums paid)

Steven, age 81

15

Withdraws USD62,500 to establish a charity fund to contribute to the society

Total cash value* after withdrawal at the end of the 54th policy year: USD339,079

(which is around 3.4 times the total premiums paid)

Steven, age 94

67

54

Steven passes away

His beneficiary chooses to receive the death benefit^a by monthly instalments of 10 years (USD4,551 per month, USD546,179 in total⁺ which is around **5.5 times** the total premiums paid)

Notes:

- "Total cash value" is the sum of (i) guaranteed cash value, (ii) accumulated cash coupons and interest, (iii) accumulated annual dividends and interest, and (iv) terminal dividend. The values are projected with the Company's current (i) dividend scales and (ii) interest rate on accumulated dividends and accumulated cash coupons of 3.5% p.a. The dividend scales and interest rate are not guaranteed and may be changed by the Company from time to time. The actual amounts payable may be higher or lower than those illustrated.
- ^ "Death benefit" is the sum of (i) the higher of (a) guaranteed cash value and (b) total notional premiums less sum of notional cash coupon, (ii) accumulated cash coupons and interest, (iii) accumulated annual dividends and interest, and (iv) terminal dividend. The values are projected with the Company's current (i) dividend scales and (ii) interest rate on accumulated dividends and accumulated cash coupons of 3.5% p.a. The dividend scales and interest rate are not guaranteed and may be changed by the Company from time to time. The actual amounts payable may be higher or lower than those illustrated.
- † The monthly instalment and the total amount of the death benefit do not include accrued interest on the balance of the unpaid death benefit.

The illustrative example above assumes (1) annual premium payment mode is chosen and all premiums are paid in full when due and as planned; (2) there is no indebtedness under the policy; (3) figures are rounded to the nearest whole number; (4) the total premiums paid excludes the levy collected by the Insurance Authority; (5) no other policy benefits or claims have been paid or becomes payable, except for the death benefit specified in the illustrative examples above and no withdrawals have been made except for the withdrawals specified in the illustrative example above; (6) the stated withdrawal amounts (if applicable) are made at the beginning of the relevant policy years; and (7) the notional amount of the policy remains unchanged throughout the policy term.



 Policy owner and insured: Nancy (age 33), designer

Illustrative example 3



(This illustrative example is for reference only)

"I want to reach for my dreams and safeguard my future, so I can enjoy a carefree life."

Nancy is passionate about her design career. She wants to lay solid foundations for her future so she can seize opportunities as they arise and realise her dreams. Seeking for both savings and life protection, she takes out a **Wealth Genius** policy at age 33. The notional amount is USD35,051, the premium payment term is 5 years and the annual premium is USD15,000 (total premiums paid: USD75,000).

With Wealth Genius, Nancy can



accumulate wealth with guaranteed cash coupons¹



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cope with health challenges with a cancer advance benefit³



USD2,979.34 per year

GUARANTEED
annual
cash coupon
2%
(from the end of the
5th policy year
up to age 1382)
USD701.02 per year

End of policy year

% of the latest notional amount⁵

A total of 115.5%
of the notional amount⁵ will be paid in the first 15 policy years
Total guaranteed cash coupons in the first 15 policy years:
USD40,484

Nancy, age 54

First diagnosed with liver cancer. She can receive a cancer advance benefit of USD137,106 (which is 100% of the death benefit and around **1.8 times** the total premiums paid) to ease the financial burden of medical expenses

The policy will then automatically terminate

Note:

^ "Death benefit" is the sum of (i) the higher of (a) guaranteed cash value and (b) total notional premiums less sum of notional cash coupon, (ii) accumulated cash coupons and interest, (iii) accumulated annual dividends and interest, and (iv) terminal dividend. The values are projected with the Company's current (i) dividend scales and (ii) interest rate on accumulated dividends and accumulated cash coupons of 3.5% p.a. The dividend scales and interest rate are not guaranteed and may be changed by the Company from time to time. The actual amounts payable may be higher or lower than those illustrated.

The illustrative example above assumes (1) annual premium payment mode is chosen and all premiums are paid in full when due and as planned; (2) there is no indebtedness under the policy; (3) figures are rounded to the nearest whole number; (4) the total premiums paid excludes the levy collected by the Insurance Authority; (5) no other policy benefits or claims have been paid or becomes payable, except for the cancer advance benefit specified in the illustrative examples above and no withdrawals have been made except for the withdrawals specified in the illustrative example above; (6) the stated withdrawal amounts (if applicable) are made at the beginning of the relevant policy years; and (7) the notional amount of the policy remains unchanged throughout the policy term.

Remarks

- 1. The cash coupons will be available starting from the end of the 3rd or 5th policy year, depending on the chosen premium payment term.
- 2. "up to age 138" refers to the day before the maturity date (the maturity date is the policy anniversary on or immediately following the initial insured's 138th birthday, whichever is earlier).
- 3. After a cancer waiting period of 5 years, if the insured or policy owner is first diagnosed with a cancer at or before the age of 80, a cancer advance benefit which is equal to 100% of the death benefit will be paid to the policy owner. The amount of the cancer advance benefit will be calculated as at the time when the benefit becomes payable. Cancer advance benefit only applies to a policy owner who is an individual. Once the cancer advance benefit is payable, the policy will automatically terminate. The cancer advance benefit is subject to the relevant terms, conditions and exclusions. Please refer to the product brochure and policy contract for details.
- 4. Under the death benefit settlement option, there are 2 options for the payment of the death proceeds. The death proceeds can be paid either (i) in a lump sum or (ii) by instalments at such regular intervals over a specified period of time to be agreed by the Company. The death benefit settlement option is subject to the relevant terms and conditions. Please refer to the product brochure and policy contract for details.
- 5. The notional amount is used for the calculation of premium, guaranteed cash coupons and relevant policy values of **Wealth Genius**; it is not equivalent to the death benefit of the insured and is only one of the factors in determining the death benefit payable.

Wealth Genius Income Plan is underwritten by AXA China Region Insurance Company (Bermuda) Limited (Incorporated in Bermuda with limited liability) ("AXA" or the "Company").

The plan is subject to the terms, conditions and exclusions of the relevant policy contract. AXA reserves the final right to approve any application. This leaflet contains general information only and does not constitute any contract between any parties and AXA. It is not a policy. For detailed terms, conditions and exclusions of the plan, please refer to the relevant product brochure and policy contract, which will be made available by the Company upon request.



Wealth Genius Income Plan Product leaflet

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